



Aptean Food & Beverage ERP

How meat and seafood processors can improve margins with the right food ERP

Modern solutions maximize
your performance





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As a meat & seafood supplier, you know it better than anyone: the protein processing industry is unique and comes with its own set of complex questions to answer. That's why it's so important that companies in this space modernize their systems and unlock the money and time savings that today's technology can offer.

Getting up to speed and in real-time

With this in mind, let's discuss the pitfalls that companies like yours can encounter, as well as how a modern enterprise resource planning (ERP) solution can help you solve them in one fell swoop.

Here's what you'll learn:

- What issues can occur when companies like yours don't modernize
- The benefits of having real-time data at your fingertips
- How software can solve your catch weight woes

The tools to unlock greater revenue and reliability have arrived. While the old-school practices of gentlemen's agreements and pen-and-paper record-keeping have taken the protein processing industry far, today's technology can propel your business forward in this rapidly changing landscape.

What's on the line?

Getting with the times and optimizing your practices through modernization and technology can help you avoid these problems:

Sales

Without the proper tracking tools and real-time analytics, your company can't have the agility and transparency necessary to keep up with the pace of business.

Purchasing

If you're stuck relying on manual management of raw materials, you can't react and adapt with the speed you need.

Production

You trust and treasure your employees, but you can't always rely solely upon their training and expertise. The right software can help ensure the longevity of your business by creating and enforcing standards of excellence and consistency.

Quality

Speaking of standards of excellence, moving to digital documentation and monitoring can prevent slip-ups when it comes to quality and accuracy—and that's key for vendor satisfaction!

Warehousing & Shipping

Tracking inventory levels by hand is time-consuming and leaves your business vulnerable to errors. The right solutions relieve this massive burden and ensure precision.

Cumbersome, mistake-prone and outdated—all describe the pen-and-paper recording methods of the past. If you're looking to accelerate your business, it's time to get out with the old, in with the new.



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Get every advantage

Imagine having all of your data not only captured digitally and within one interface, but also interconnected in smart ways that allow you to maximize efficiency and prevent errors long before they occur. That's the kind of power we're talking about when it comes to finding the right ERP for you.

Sales

The right technology can pull together all of your pricing and customer data into one cohesive system. No longer will your employees have to scramble for the right Excel spreadsheet when there's not only perishable goods but also end-user satisfaction on the line—it can all be ordered, monitored and fulfilled with ease and accuracy.

Purchasing

Own your purchasing process and all the intricacies involved, from improved grade pricing to updating your inventory levels automatically.

Production

You know well that variable product weight is a major pain point. Thankfully, technology that can account for this unique aspect of the protein processing industry is here, and that means better, more reliable results.

The catch weight conundrum, solved

Variable weight, or “catch weight,” has always been an issue in the meat and seafood world. Thankfully, modern technology can account for this unique aspect of the industry and clear up the uncertainty it creates in all facets of your business, from warehouse management and costing to billing, production planning and pricing.

Data-rich labels for your products give you the information you need at a moment's notice, which means your quotes and margins are on-point. The future is truly now in the protein processing world, but you've got to have the modern tools to compete.



From having values updated continuously to keeping up with USDA market close prices and monitoring your “quality giveaway,” the right ERP can soothe many of your logistical headaches.

Simplify, streamline and seize the potential

If you've ever felt a bit overwhelmed at times with seasonal factors, costs, cuts and grades, we understand—and thankfully, the tools exist to help make sense of it all. Automated record-keeping and real-time yield analysis mean you can react to customer preferences and maximize revenue.

From having values updated continuously to keeping up with USDA market close prices and monitoring your “quality giveaway,” the right ERP can soothe many of your logistical headaches. Picking and shipping is both simple and precise when you can see all the cases and case weights at a glance.

To get ahead in the protein segment, you need to trim the fat on your processes, and that's where industry-specific ERP solutions really shine. Realize the revenue you're aiming for with Aptean Food & Beverage ERP. Find out how, now.



Are You Ready to Learn More?

Interested to see how Aptean Food & Beverage ERP can help you better manage your food company?

Contact us at info@aptean.com or visit www.aptean.com.



About Aptean

Aptean is one of the world's leading providers of industry-specific software. Our enterprise resource planning and supply chain solutions are uniquely designed to meet the needs of specialized manufacturers and distributors, while our compliance solutions serve specific markets such as finance and life sciences. With both cloud and on-premise deployment options, Aptean's products, services and unmatched expertise help businesses of all sizes, across many industries, to scale and succeed.

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