aptean

Ready for What's Next, Now™

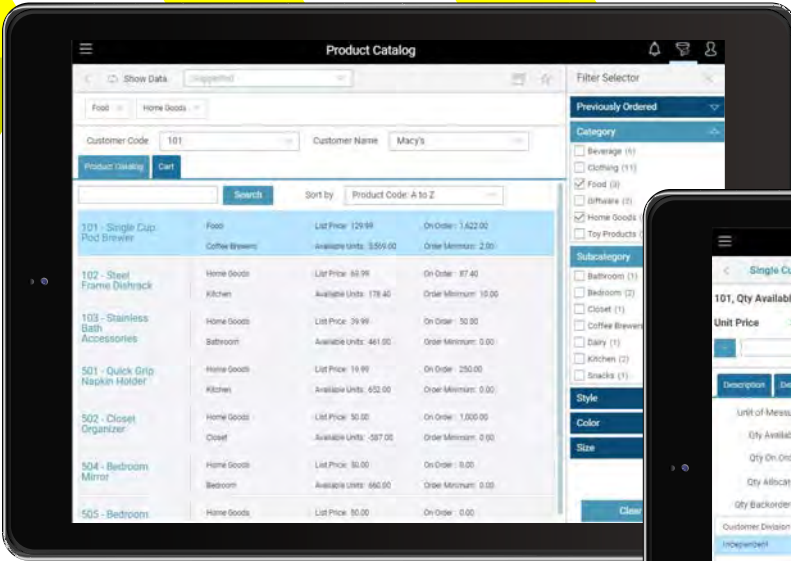**Mobile Sales Rep for Aptean Distribution ERP**

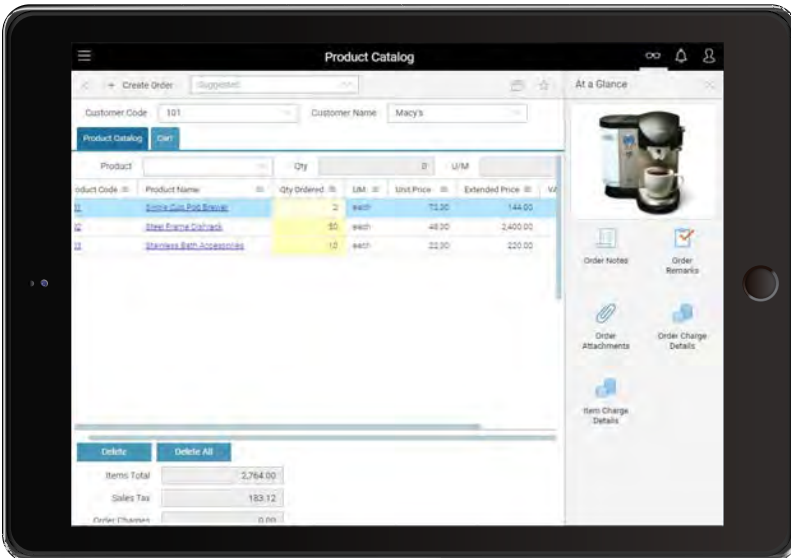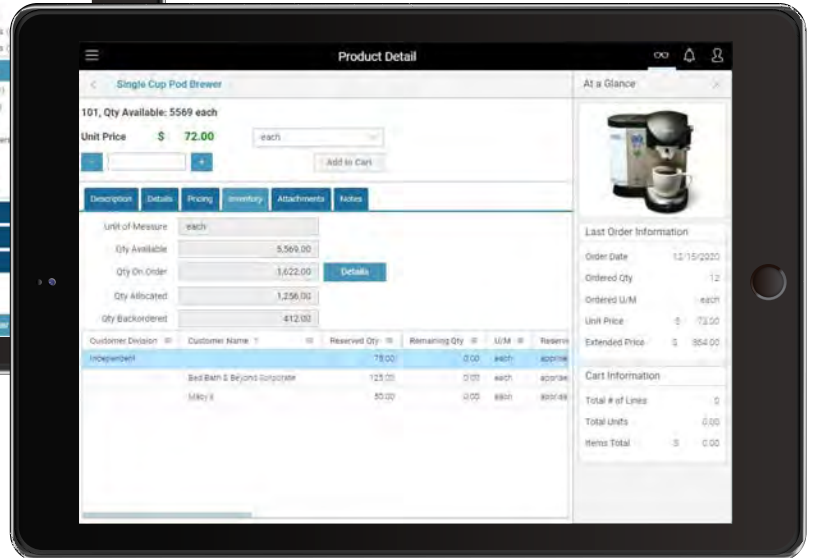# Empower Your Sales Force with Real-Time Capabilities

Quickly and Easily Process Orders in the Field

When your sales professionals are out in the field, whether it's for a site visit, a tradeshow or a networking event, you want them to be focused on the customers, not worried about accessing product data. Having quick and easy access to real-time information about products, including pricing, specs and inventory, is a game-changer for your field teams. With Mobile Sales Rep for Aptean Distribution ERP, the sales teams have the information they need right at their fingertips.

Our new Mobile Sales Rep license for your salespeople in the field is built to easily access your product catalog, view customer orders, access inventory history and enter new orders, all from a user-friendly interface on a tablet or laptop. Your product catalog is configurable, allowing you to select the appropriate categories and filters to display. You may also configure which pieces of data appear in the grid. Reps can quickly and easily find products and add them to an order in a familiar shopping cart-type interface. Once the cart is complete, the Create Order button places the order via the Aptean Distribution ERP standard order import logic, and both your user and the customer get an order confirmation.

Easy to Use interface lets users quickly search and add products to the cart

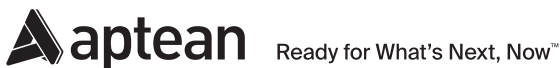Users are able to easily drill into specific order details

Key Benefits

❯ **Easy to Use** – Mobile Sales Rep has a user interface standard for most ecommerce sites. You can add products or modify items in the cart, browse the product catalog, and place and confirm your order.

❯ **Real Time Information** – Your sales teams have the latest product information, including pricing, specs and inventory levels delivered in real-time, just like all other screens within Aptean Distribution ERP, so they can be confident when taking customer orders.

❯ **Order Certainty** – Once the cart is processed, the user and the customer both receive an acknowledgement with the order number. Any import failures are flagged for the order to be easily recreated and confirmation sent, increasing customers' confidence.

❯ **Simplified Access** – Mobile Sales Rep replaces the Aptean Distribution ERP Mobile app, simplifying licensing, administration and access. There is a new Sales Rep limited user license type available within the User Profile Maintenance, which gives users access to the Sales Rep tools only. Full Aptean Distribution ERP users will also have access to these tools.

❯ **Streamlined Communications** - Separate iOS or Android applications are no longer needed and there is no need for a mobile admin site or ERP synchronization.

Are you Ready to **Learn More?**

Want to learn more about Mobile Sales Rep for Aptean Distribution ERP?

Contact Us at **info@aptean.com** or visit **www.aptean.com**.

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