

Closing the Gap: **Becoming a More Digitally Mature Business**



What's Getting in the Way?

Your customers expect speed, quality and consistency-every time. But when your teams are held back by fragmented systems, siloed data and manual workarounds, your customer experience suffers.

Late shipments. Quality issues. Missed insights. Slower decisions. They're holding your business back.

Business leaders know that to stay competitive, operations must become a strategic advantage. Leading businesses are closing the gap between internal complexity and customer expectations.

Taking the next step first requires finding out how digitally mature your business is.

Stage 1:

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Spreadsheets & Workarounds

Disconnected & Manual



24+ Hours

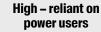
Skill Level Required

Operational Efficiency









Low

Disconnected systems and manual processes lead to delays, duplicated effort and inconsistent decisions.

- Manual data entry and paper-based tracking
- Departments operate in silos
- No single source of truth
- Decision-making based on tribal knowledge
- Time wasted on duplicate data and fixing errors



Stage 2:

Traditional ERP

Structured but **Expert-Dependent**

Time to Insight

Skill Level Required

Operational Efficiency









Medium-High specialist knowledge Medium

insight still depends on a few expert users.

Enterprise systems bring structure and visibility, but

Key Traits:

- Core processes digitized Centralized system of record improves data
- accuracy
- Reporting and optimization require expert users or IT

Time to insight limited by training and technical skills

- Value gated behind super users



Stage 3:

ERP + AppCentral

Connected & Intelligent



Skill Level Required

Operational Efficiency



Low - built for



Seconds

everyone

AppCentral adds intelligence and accessibility to your

operations, helping everyone act faster with confidence.

Key Traits:

- ▶ Embedded AI provides instant, contextual insight

Pre-connected, industry-specific apps

- Natural language queries for ease-of-use ▶ 90% faster access to data and answers
- One consistent, intuitive platform
- Everyone empowered, no more bottlenecks



AppCentral



One Platform to Unify Your Aptean Experience