

85% of food and beverage companies now have a digital transformation strategy, and 1 in 10 have completed automation projects and realised the benefits.

But what difference do technology and automation make to your bottom line? And how are digitally mature businesses using the latest software to adapt, grow and thrive?

To understand the impact of technology and automation on revenue, Aptean

surveyed 221 food processors, manufacturers and distributors in Belgium, Ireland, the Netherlands and the UK. Here are our key findings.

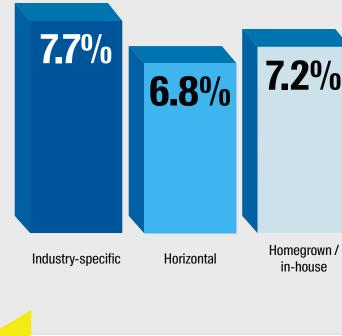
How Is Technology Impacting Revenue? Technology goes hand-in-hand with profitability. Food and beverage

The type of software chosen also influences success. Businesses using industry-specific solutions tend to experience higher revenue growth than those using horizontal or homegrown solutions.

companies using digital software

organisations with manual processes.

generate higher revenue than



Digitally mature food and beverage companies are already seeing tangible benefits from their automation investments.

Why Is Automation Enabling Growth?



31% **30**% 28% **26%** 25%

Automation Projects?

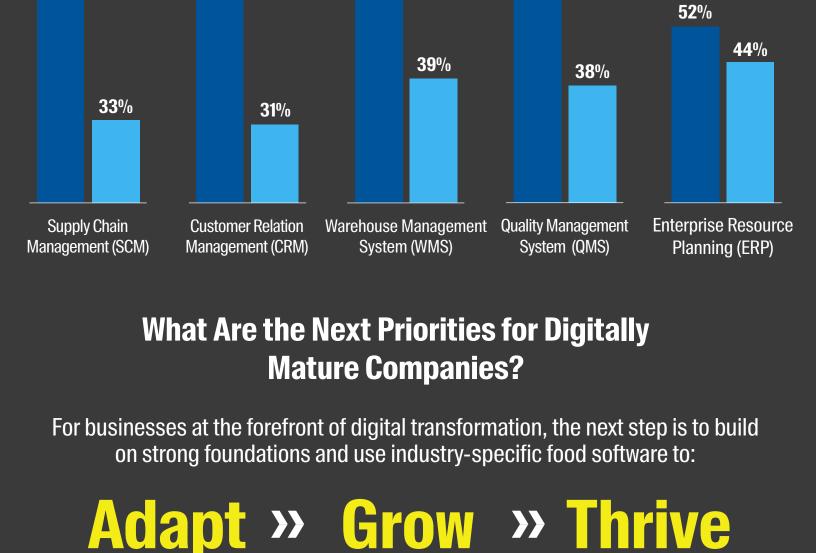


Currently using Planning to use in the next 12-24 months

67%

By defining their business challenges and opportunities, food and beverage companies can make strategic software investments. These are the top technologies firms plan to invest in this year:

63% **59% 56%**



in previously to ongoing operational capabilities under-prioritised challenges such as in key areas like inventory management supply chain areas like

and ingredient

traceability.

disruption and

fluctuating demand.

maintenance and

distribution.

Top 5 Applications for Technology 52⁰/₀ **53**% **53**%

Managing logistics costs

regulations and compliance **48**⁰/₀

Increasing traceability

Meeting industry

43⁰/₀ Finding new customers

43% Quickly analysing operational data

Reducing equipment

downtime



If you've got 3 minutes... Read our blog post on unlocking end-to-end automation in the food industry using ERP software.

If you've got 8 minutes... Take our **digital transformation** assessment for manufacturers to find out whether you're ahead or behind the curve.

All statistics quoted in this asset are from an original research survey conducted by Aptean and B2B International in Q3 2023.

If you've got 15 minutes... **Schedule a free consultation**