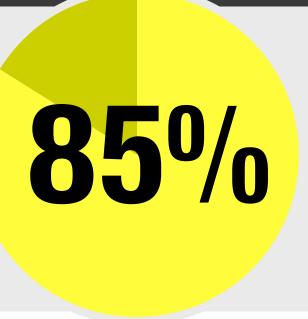
Aptean Ready for What's Next, Now'

Becoming a

Sustainable Food and Beverage Business

For the Planet and Your Bottom Line





Doing your part for the planet is important

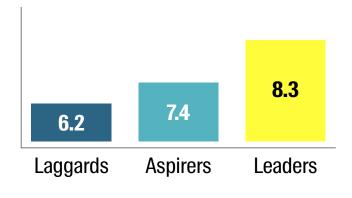
— but the top motivating factor for
sustainability is better financial results.

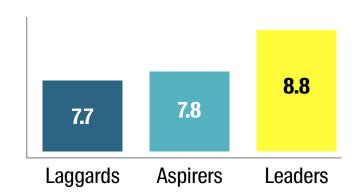
In 2022, sustainability leaders had **higher revenue growth** compared to aspirers and laggards.

Going into this year, **the outlook is even better** for those businesses that are at the forefront of the sustainability movement.

Actual 2022 Revenue Growth (%):

Expected 2023 Revenue Growth (%):





Sub-Industries **Leading in Sustainability**

1. Fresh Produce

2. Bakery



53% of respondents

of respondents



470/0 of respondents

3. Dairy



35 / 0 of respondents

Sub-Industries **Aspiring in Sustainability**

1. Meat



770/0 of respondents

2. Beverages



59% for alcoholic 53% for non-alcoholic

3. Snacks



58% of respondents

Ready to Explore Sustainability Further?

Top Sustainability Resources for Food and Beverage Businesses.

For a **high-level view**, check out

- Aspire to get leaner and greener with 4 Ways Industry-Specific Solutions
 Can Help Drive More Sustainability.
- **>>** Learn what it takes to be a leader with our Food Industry Playbook on

Sustainable Production and Distribution.



Ready for What's Next, Now

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All statistics quoted in this asset are from an original research survey conducted by Aptean and B2B International in Q3 2023.