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The Authentic Explorers



Authentic and self-aware individuals, who have an interest in animals, quotes and memes. Pinterest allows them to explore these interests while remaining true to themselves and free of judgement

| Primary Interests | Animals Quotes & Memes | | | The role of Pinterest Live their best life The positive affirmations they find on Pinterest boost their mood, self confidence and help them to be the best version of themselves. |
|------------------------|---------------------------|------------------------|----------------------|--|
| Secondary Interests | Science & Nature | | | |
| Gender | | | | Connection with the world Whether it's interacting with other Pinners or feeling closer to nature and the outdoors through imagery, they enjoy the feeling of being part |
| Split | 81% female | 19% male | 0% other | of something bigger. |
| Age | 42% 18-34yrs | 21% 35-44yrs | 37% +45yrs | |

value over index Kev:

They're inspired to discover

Their value to advertisers

Authentic Explorers are more likely say that Pinterest is an inspirational platform and a place for discovery in comparison to the competitive average. They also say that that Pinterest inspires them to buy things in comparison to competitive average.

Inspiration

60%

more likely to feel that Pinterest is an **inspirational platform** compared to competitor average.

Discovery

51%

more likely to feel that Pinterest is **a place for discovery** compared to competitor average.

Action

45%

say that **Pinterest inspires them to buy things**.

- Female, 45+ Manchester, UK

and happiness."

"I mainly use Pinterest to create vision boards... for daily

inspiration for living a good and successful life, full of gratitude

Advice to brands

- 1. The Authentic Explorers love finding ways to boost their mood and therefore brands taking a **playful**, **fun and quirky tone** really appeal.
- 2. Brands which are **kind to the planet** and all its residents resonates with their caring side and their love of animals and nature.
- They are communityminded, and this is why smaller, local brands or brands that give back can really strike a chord.