

# The Authentic Explorers





Authentic and self-aware individuals, who have an interest in animals, quotes and memes. Pinterest allows them to explore these interests while remaining true to themselves and free of judgement

Primary Animals

**Quotes & Memes** 

Secondary Interests

Science & Nature

Gender Split 81% female

19% male 0% other

Age

**42% 21%** 18-34yrs 35-44yrs

**37%** +45yrs

# The role of Pinterest

### Live their best life

The positive affirmations they find on Pinterest boost their mood, self confidence and help them to be the best version of themselves.

#### Connection with the world

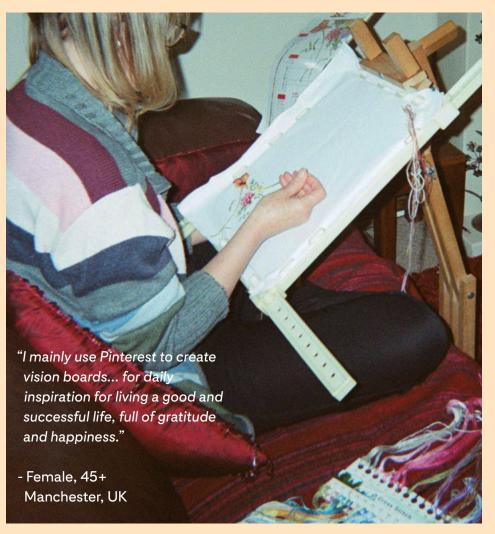
Whether it's interacting with other Pinners or feeling closer to nature and the outdoors through imagery, they enjoy the feeling of being part of something bigger.

Key: value over index

# They're inspired to discover

#### Their value to advertisers

Authentic Explorers are more likely say that Pinterest is an inspirational platform and a place for discovery in comparison to the competitive average. They also say that that Pinterest inspires them to buy things in comparison to competitive average.



# Inspiration

60%

more likely to feel that Pinterest is an **inspirational platform** compared to competitor average.

# **Discovery**

51%

more likely to feel that Pinterest is a place for discovery compared to competitor average.

## Action

45%

say that Pinterest inspires them to buy things.

#### Advice to brands

- 1. The Authentic Explorers love finding ways to boost their mood and therefore brands taking a playful, fun and quirky tone really appeal.
- 2. Brands which are **kind to the planet** and all its
  residents resonates with
  their caring side and their
  love of animals and nature.
- 3. They are communityminded, and this is why smaller, local brands or brands that give back can really strike a chord.