

# Case Study

# Big Stone Gap

A small town gets back to focusing on community growth after saving thousands of hours with Corpay's AP Automation solutions.





CASE STUDY



Industry: Public Sector Founded: 1856 Location: Virginia Population: 5,153

### **Client Profile**

Nestled between the Appalachian Mountains in far Southwest Virginia, the town of Big Stone Gap is rich in Southern culture and Appalachian heritage. Founded in 1856, its community aims to enhance the quality of life by providing excellent services and facilities to its citizens, businesses, institutions, and visitors.

### Challenges

Nestled between the Appalachian Mountains in far Southwest Virginia, the town of Big Stone Gap is rich in Southern culture and Appalachian heritage. Founded in 1856, its community aims to enhance the quality of life by providing excellent services and facilities to its citizens, businesses, institutions, and visitors.

#### Solution

Corpay's AP Automation technology eliminated these tedious manual tasks, freeing up staff time for more strategic activities. The intuitive, easy-to-use software made it easy to pay vendors at the touch of a button, "I thought Corpay would take months to implement, but it only took a little over a week. I recommend it to any local town or others with paper checks going out because it simplifies everything."

> Stephen Lawson Town Manager, Big Stone Gap, VA

and with Corpay handling payment follow-ups and reconciliation, staff could focus on project management and other mission-critical initiatives.

#### Results

Following a swift implementation of less than two weeks, Corpay's AP Automation solutions led to significant improvements for Big Stone Gap:

- Thousands of hours saved annually by eliminating manual processes
- Significant cost savings from reduced postage, envelopes, and check stock
- Faster payments to vendors, strengthening relationships
- Reallocated resources to better serve citizens and focus on town growth





<2-week implementation time



Reallocated resources to community growth

## About Corpay

Corpay (NYSE: CPAY) is a global leader in payments, helping businesses of all sizes better track and manage spend. Through its unified spend management platform, Corpay Complete, Corpay offers a range of solutions including Payments Automation, Invoice Automation, Procure-to-Pay, Expense Management, and Commercial Card programs. These solutions empower clients to automate, secure, and streamline business payments while reducing overall costs. An S&P 500 and Fortune 1000 company, Corpay processes 1.9 billion transactions annually and is the #1 B2B commercial Mastercard<sup>®</sup> issuer in North America. Learn more at www.corpay.com.

