



Corpay[^]

Case Study:
Prestige World Destination
Marketing Limited



Company

Prestige World Destination Marketing Limited

Founded

2011

Industry

Luxury Travel & Destination Marketing

Customers

High-net-worth travelers, travel agencies, and global tourism partners

Scale

Boutique specialist with global supplier network

Regions Supported

North America, EMEA, APAC, LATAM

Primary Challenge

Managing high volumes of international supplier payments across multiple currencies while maintaining efficiency, cost control, and visibility

Corpay Solutions

- Corpay Multi-Currency Accounts
- Forward contracts

Key Outcomes

- Streamlined international payments
- Improved FX control through forward purchasing
- Reduced conversion costs
- Enhanced visibility across currency balances
- A scalable foundation for global growth

Managing Payments in a Global Travel Business

Prestige World is a UK-based luxury travel specialist, founded in 2011 and headquartered in London. The company specializes in high-end, tailor-made travel experiences, curating trips worldwide through a carefully curated global network of hotels, tour operators, and destination partners.

That global footprint is reflected directly in its operations. Funds move between the UK and its suppliers across the Caribbean, Australia and New Zealand, South Africa, India, and Sri Lanka.

Each destination brings its own currency, timing expectations, and operational nuances. The result is a payment environment that is high in volume and varied in nature, where timing, accuracy, and reliability are critical to delivering a seamless travel experience.

Managing Global Payment Complexity

As the business expanded, access to foreign currency became a central requirement. Payments to suppliers across multiple jurisdictions needed to be handled with consistency and predictability, particularly when supporting high-value, bespoke travel arrangements.

Rather than relying solely on traditional banking infrastructure, Prestige World engaged a specialist provider to manage its international payment requirements, an approach that continues today through Corpay.

A key consideration was the ability to manage currency exposure with clarity when pricing trips in advance.

“Being in the travel industry, what’s been very useful for us is to be able to get currency at a booked price so we know what we’re in for, so that when we price our tickets and price all the tours, we know what margin we can make.”

- Dee O’Hagan
Accounts, Prestige World Destination Marketing Ltd

This ability to lock in costs ahead of time plays a key role in protecting margins and maintaining confidence when quoting rates to clients?



Payment Flows in Practice

Prestige World's payment activity follows a structured, continuous rhythm. A steady flow of smaller international payments is made to suppliers, typically in USD, NZD, INR, ZAR, and IDR, forming a continuous stream of transactions that underpin the business's core operations across multiple destinations and time zones.

Alongside this, the business manages larger, more strategic currency requirements, particularly in AUD. Funds can now be received directly in foreign currency, before being deployed as needed.

"When I want to pay somebody, I always make sure I've got funds within Corpay... we could pay straight into our account with you, which I'd never been able to do before."

- Dee O'Hagan
Accounts, Prestige World Destination Marketing Ltd

This setup eliminates delays that were previously part of the process.

"When I make a payment, it's automatic. I don't have to wait... before, I waited five days before the person would get paid."

- Dee O'Hagan
Accounts, Prestige World Destination Marketing Ltd

Overall, this approach enables the business to streamline cross-currency payments while maintaining greater control over the timing and execution of transactions.

A Platform That Becomes Second Nature

Today, Prestige World uses Corpay's Multi-Currency Accounts to manage its international payments. While the transition required some adjustment, the day-to-day experience has become significantly more straightforward over time.

"My first initial impression of Corpay was difficult. When I got the hang of it, I love it... the payment is done immediately, which I've not experienced before. It's very easy to follow. I can get statements, I can get everything that I need."

- Dee O'Hagan
Accounts, Prestige World Destination Marketing Ltd

As familiarity with the process grew, what initially felt unfamiliar became a core part of the team's daily workflow.

Support has also been a consistent factor in that transition.

"Having somebody... that I can actually talk to and walk things through and get advice from has been essential."

- Dee O'Hagan
Accounts, Prestige World Destination Marketing Ltd

Operational Impact

Prestige World now enjoys a more consistent and controlled approach to managing international payments across multiple currencies.

By operating through a Multi-Currency Account, Prestige World reduces the need for repeated foreign exchange conversions, simplifying the movement of funds across currencies. Transactions are executed with greater speed, and the administrative burden associated with managing multiple payment channels is reduced.

One of the most noticeable changes has been the speed at which payments can now be executed, reducing the pressure around urgent transactions, which are common in the travel industry where deposits and supplier deadlines often arise at short notice.

"The thing that's changed for me is the immediacy of it... if we have to pay a deposit immediately, I know you guys will handle it. Whereas before, that would be the panic."

- Dee O'Hagan
Accounts, Prestige World Destination Marketing Ltd

This immediacy not only improves operational efficiency but also removes a layer of uncertainty from time-sensitive bookings.

At the same time, improved visibility across currency positions supports clearer oversight and more informed decision-making, both in day-to-day activity and when planning ahead.

Taken together, these changes create a smoother, more predictable process, one that aligns with the level of precision the business requires.



Looking Ahead

As Prestige World continues to evolve, its payment setup is expected to play a role in supporting wider group operations. Following a recent merger into the Emprise Group, there is potential to extend the current approach across a broader set of businesses.

"I've been blowing your trumpet a bit... and saying that these are the guys to use moving forward."

- Dee O'Hagan
Accounts, Prestige World Destination Marketing Ltd

As Prestige World grows, the approach stays the same: measured, consistent, and built around scale, without compromise.