

Case Study

Hill & Wilkinson

Construction industry leader mitigates
payment fraud risk with Corpay Payment
Automation's liability guarantee.





CASE STUDY



HILL & WILKINSON
GENERAL CONTRACTORS

Industry: Construction

DMS: Viewpoint Vista

Vertical: General Contractor

Annual Revenue: \$450M+

Client Profile

Over the past 50 years, Hill & Wilkinson has grown to become a respected leader in the construction industry, delivering a full range of process-driven design and build services to a wide array of clients.

Challenges

- **Lost the FTE** responsible for manual payment runs including stuffing envelopes and mailing checks
- **Experienced \$80k check fraud incident** because bank had limited security and was concerned about the rise in ACH/EFT fraud
- **Executives served as check approvers** and had to be present at their desks to wet-ink sign checks over \$10k

Solution

Corpay Payment Automation (formerly Nvoicepay) streamlined Hill & Wilkinson's vendor payments by increasing the percentage of ACH/EFT and card payments, adding layers of security and compliance, and providing improved visibility into payments statuses and reconciliation. As CFO Cyndi Amador notes: "Nvoicepay

"Nvoicepay (Corpay Payment Automation) helps give back 20% of our AP's time so that they can focus on doing other valuable AP tasks."

Cyndi Amador

Chief Financial Officer | Hill & Wilkinson

(Corpay Payment Automation) helps give back 20% of our AP's time so that they can focus on doing other valuable AP tasks."

Results

- **Saved** more than 20% of AP staff time
- **Increased** rebate by boosting vendor MasterCard acceptance by 25%
- **Transitioned** the AP backfill position to a more strategic role in AR and payroll
- **Significantly reduced** risk with Corpay Payment Automation taking responsibility for all delivered payments

Time- and Cost-Savings

With Corpay Payment Automation, Hill & Wilkinson have reclaimed:



20% staff time
saved annually



90¢ in costs
saved per check

Simple and secure electronic payments backed by an industry-leading finance solution* have made Corpay Payment Automation the leading choice for the enterprise. Contact our payment automation professionals for a demo at **503.974.1750** or **contact@nvoicepay.com**.

*Via g2.com

Corpay[^]

©Corpay 2021. All rights reserved.