## Case Study

University
Mechanical Contractors

Leading mechanical contracting firm
leverages payment automation to
grow 25\% without adding headcount.


CASE STUDY


## umc

Industry: Construction
Vertical: Specialty Construction

ERP: Viewpoint Vista
Employees: 400+

## Client Profile

University Mechanical Contractors, Inc. (UMC) is one of the most experienced full-service mechanical contracting firms in the nation. Founded in 1920, they build value for customers through their industry-defining expertise and commitment to innovation.

## Challenges

UMC saw rapid growth in their business, but they didn't want to add another FTE in accounts payable, despite facing a $33 \%$ payment volume increase with $90 \%$ of their vendors being paid by paper check.

## Solution

Viewpoint ePayments ${ }^{\text {m" }}$ powered by Nvoicepay (Corpay Payment Automation) automated the payment process, enabling UMC to pay all of their vendors electronically with just a few clicks. The improved process allowed the AP team to save time on payables and focus on other critical areas to accommodate their business growth.

# "When we started evaluating electronic supplier payments, we anticipated high growth in Q4. We saw Viewpoint ePayments ${ }^{T M}$ as a way to handle our increasing payment volume without adding more staff." 

Dave Deutschman
Technology Manager
University Mechanical Construction

## Results

UMC grew $25 \%$ in payments without adding additional headcount, saving the AP team hundreds of hours of work and enabling them to focus on more strategic business needs.

## Time Saved

With Viewpoint ePayments", UMC saved an average of over 400 hours annually in AP administrative tasks:

400+ hours
per year

Simple and secure electronic payments backed by an industry-leading finance solution* have made Corpay Payment Automation the leading choice for the enterprise. Contact our payment

