

Case Study

University Mechanical Contractors

Leading mechanical contracting firm leverages payment automation to grow 25% without adding headcount.







CASE STUDY



Client Profile

University Mechanical Contractors, Inc. (UMC) is one of the most experienced full-service mechanical contracting firms in the nation. Founded in 1920, they build value for customers through their industry-defining expertise and commitment to innovation.

Challenges

UMC saw rapid growth in their business, but they didn't want to add another FTE in accounts payable, despite facing a 33% payment volume increase with 90% of their vendors being paid by paper check.

Solution

Viewpoint ePayments™ powered by Nvoicepay (Corpay Payment Automation) automated the payment process, enabling UMC to pay all of their vendors electronically with just a few clicks. The improved process allowed the AP team to save time on payables and focus on other critical areas to accommodate their business growth.

"When we started evaluating electronic supplier payments, we anticipated high growth in Q4. We saw Viewpoint ePayments™ as a way to handle our increasing payment volume without adding more staff."

Dave Deutschman
Technology Manager
University Mechanical Construction

Results

UMC grew 25% in payments without adding additional headcount, saving the AP team hundreds of hours of work and enabling them to focus on more strategic business needs.

Time Saved

With Viewpoint ePayments[™], UMC saved an average of over 400 hours annually in AP administrative tasks:





400+ hours per year

Simple and secure electronic payments backed by an industry-leading finance solution* have made Corpay Payment Automation the leading choice for the enterprise. Contact our payment automation professionals for a demo at 503.974.1750 or contact@nvoicepay.com.



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