

Case Study

Chella





CASE STUDY

Chella®

A Corpay Cross-Border Solutions Customer
for over 7-years

Chris Kolodziejewski founded Chella in 2003 with a vision of creating a beauty brand to help empower women through beauty, both internally and externally. For over a decade, Chella has continued to grow across the USA and developed into a well-loved brand.

Challenges

After their first experience with foreign exchange with a traditional bank and being hit by fees and an unfavorable spread, Chella knew they needed to find a new vendor for their currency risk management needs, one that had the knowledge, expertise and rates to meet Chella's business requirements.

Why Corpay Cross-Border Solutions

Chella chose to work with Corpay because of their expertise in both currency risk management and payments, as well as Corpay's innovative online platform which allowed Chella to manage their payments and hedging much more effectively than their traditional bank.

Solution

Award-Winning Cross-Border online trading platform
– The online platform allowed Chella to consolidate and manage all their vendor payments in one place, and to lock in their currency six months in advance. This resulted in time saving and a 5-6% reduction in costs, enabling Corpay to save tens of thousands of dollars a year and dozens of man hours a month.

Built-in Verification Processes

Corpay's support team has reduced Corpay's errors to zero as anything that could prove to be a problem is flagged and cleared. This results in Corpay's payments going out on time and in full to the right vendors.

Dedicated Customer Support

Corpay's collaborative team-based support ensures Chella's payments go out effectively and any issues they may experience, or questions they have, are handled in a timely manner. Chella is comfortable knowing that as they scale, Corpay will grow with them.

Results

With Corpay AP Automation, the Township of Upper St. Clair has not had an in-house check printed in over three years. This has saved their small-and-mighty AP team hundreds of hours. Not to mention, Romito's AP team has been able to fund their ERP solution with the rebates earned from Corpay. With all the time saved on AP processes, Romito and his team have been able to dedicate time to building investment programs and new revenue streams. The Township of Upper St. Clair has turned their AP department into an income-generator with the help of Corpay.

“Before we worked with Corpay, I used to have to fill a form every time I needed to make a payment, and now with Corpay I can manage it all online without all the paperwork. It saves me man hours by saving and verifying all the beneficiary details in the system. Corpay is really doing an amazing job with the platform and service. And if I make an error the Corpay team is really supportive and well-trained in managing any hiccups and troubleshooting.”

Chris Kolodziejski
CEO & Founder | Chella Beauty

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