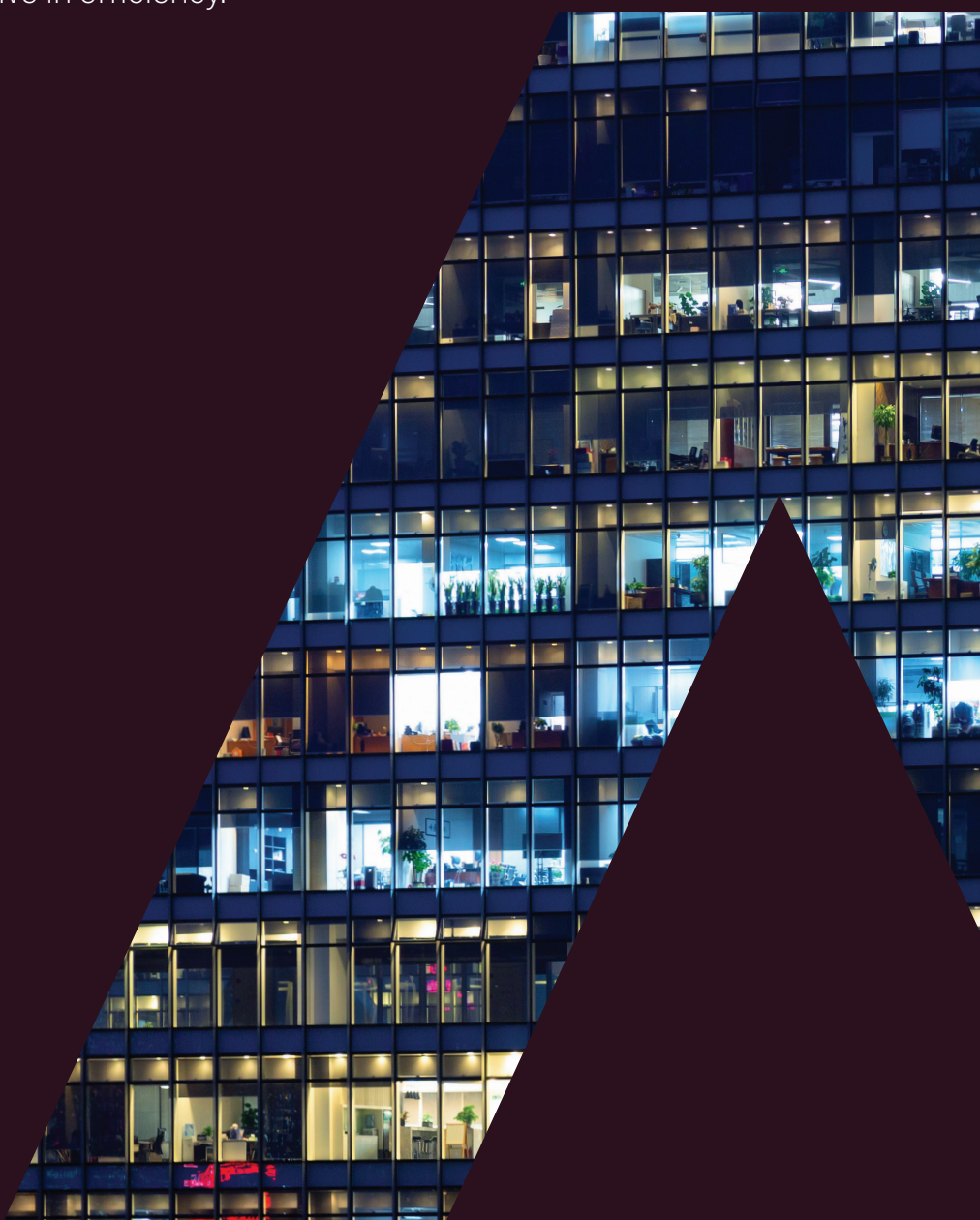


Case Study

International Immigration Services Firm

International global immigration services provider automates payments to drive out paper and drive in efficiency.





CASE STUDY

Industry: Legal
ERP: Thomson Elite

AP Spending: \$43M
Payment Volume: 4,500

Client Profile

With multiple offices worldwide and support available in more than 170 countries, this firm provides innovative immigration solutions for its clients. Corpay Payments Automation (formerly Nvoicepay) partnered with this client due to internal inefficiencies that resulted from an outmoded, paper-based AP payment system.

Challenge

The firm's original payment process centered around weekly check payments that required hours of unnecessary work. Staff printed thousands of checks, manually matched them to the appropriate invoice, and passed the batch off to a manager for auditing. Due to the lack of facsimile signatures for smaller amounts, the checks were then boxed and mailed to another office for partner signature.

The firm's need for a solution to solve the time-consuming, manual workflow for these weekly payments was readily apparent.

"We're no longer writing thousands of checks a month. For the last five years, it's been on autopilot. In my eyes, Corpay Payments Automation can do nothing wrong."

Financial Operations Manager
International Immigration Services Firm

Solution

Following a consultation, Corpay developed a personalized strategy to target the firm's specific needs and pain points. This plan included implementation of Corpay's system, which simplified the firm's payment process while simultaneously maximizing its efficiency. The solution eliminated



99% elimination of
paper checks



\$64,000+ earned
per year in rebates



265+ billable hours
saved in 2020

manual paper checks and escheatment issues, and even generated a profit in the form of rebates.

Additionally, Corpay's capacity to accommodate all payment methods was essential to the firm. "Right after we committed to Corpay, at least a half-dozen banks or other providers knocked on our door offering the same services," the firm's Financial Operations Manager noted. "But Corpay was the only one that could do checks, ACHs, and branded Mastercard®—that was key."

Results

Corpay changed the firm's AP paradigm for the better, providing immediate results:

- Thousands of checks eliminated per month
- \$64,000+ in annual rebates
- 265+ work hours saved in 2020, allowing the AP team to focus on other tasks, including expense reporting and client-billing quality control

About Corpay

As a global leader in business payments, Corpay helps companies of all sizes better track, manage and pay their expenses through a comprehensive and trusted suite of online payment solutions. Corpay is also North America's largest commercial Mastercard issuer, handling more than a billion transactions each year. Corpay is part of the FLEETCOR (NYSE: FLT) portfolio of brands. Learn more at www.corpay.com.