

# ANIMAL HEALTH

At Elanco, we provide those who raise and care for animals with solutions that empower them to advance a vision of food and companionship enriching life.

We understand the powerful role healthy animals play in making lives better. As pets increasingly become important parts of our families, so too does the need to help them live longer, healthier, higher-quality lives. As the global population grows, so too will the need to meet the demand for safe, affordable food for all.

Since our start at Eli Lilly and Company in 1954, Elanco has been working to empower our customers—from veterinarians to food producers to all those concerned with animal health—to address these global challenges, and advance a vision of food and companionship enriching life. We strive to develop and deliver products safe for consumers, animals and the environment through innovation and a shared vision to enrich the lives of people worldwide.

## **External Innovation:**

Elanco's partnership engine providing rapid evaluation of external opportunities for both Companion and Food Animals.

## **Partnering with Elanco:**

- Global presence in food animal and companion animal markets
- Significant sales and marketing capabilities in health and nutrition
- Extensive R&D capabilities with an innovative pipeline and approach
- Create alternative revenue streams and discover unrealized commercial value



### Animal Health Licensing:

- Potentially faster route to market/income to support additional development efforts
- Rapid proof-of-concept in the target species
- Opportunities that fail in human health may become successful animal health products through re-purposing and may provide extended patent life

### Food and Companionship Enriching Life Focused R&D Efforts

Platform	Large Molecules	Vaccines	Small Molecules
Species	<b>Food Animal</b> Cattle Swine Poultry Fish	<b>Companion Animal</b> Dogs Cats	
Unmet Needs	Respiratory Enteric Mastitis Metabolic Parasiticide	Parasiticide Dermatology Pain/Surgical Cardiovascular <hr/> Diabetes, Oncology, CKD, IBD	

HAVE AN IDEA?

**COLLABORATE WITH US.**

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