

## Offers available at Summerset St Johns

- Complimentary Moving Package for Independent Apartments
- Two Year Weekly Fee Waiver for Independent Apartments

## Complimentary Moving Package

1. A third- party complimentary moving package provided by Smart Express Limited and paid for by Summerset is available if:
  - o you sign a sales application between 1 January 2025 and 31 March 2025 for an Independent Apartment at Summerset St Johns (each a “home”); and
  - o settlement is completed on or before 30 June 2025

Table 1: Villages

| Village            | Dates                            | Product   | Moving Package (See Table 2) |
|--------------------|----------------------------------|---|------------------------------|
| Summerset St Johns | 1 January 2025 and 31 March 2025 | Independent Apartment in blocks Rangitoto, Waiheke or Hauraki | Moving Packages 1, 2, 3 or 4 |

2. The type of Moving Package paid for by Summerset is based on the Summerset Village home that you have purchased. This is set out in Table 1
3. The Moving Package inclusions are set out in Table 2 and are based on residents moving from within the same region as the Summerset home they are moving into. Further charges will be incurred if you are moving to a Summerset home from outside of that region
4. The Moving Package only applies to your move from your current residence to your new Summerset home documented on a valid sales application
5. A full list of the services available will be discussed and agreed at the initial consultation with your Summerset Moving Consultant, including any services to be provided by Smart Express Limited (Summerset’s preferred supplier)
6. Any services provided to you by a third-party supplier (including Smart Express Limited) will be on the terms of engagement between you and that supplier. For the avoidance of doubt, Summerset is not liable for any actions or omissions of any third-party supplier (including Smart Express Limited or its subcontractors).

7. If your moving requirements require additional hours and/or packing materials which are over the allocated hours and packing materials provided in your Moving Package, then Smart Express will provide a quote for the additional services and/or materials. The additional fees will be at your cost.
8. This offer is non-transferable and is not redeemable for cash

Table 2: Moving Packages

|                  | Homes          | Hours of load and unload | Hours of declutter | Hours of packing and unpacking | Hours of exit cleaning | Packing materials (* see Table 3) |
|------------------|----------------|--------------------------|--------------------|--------------------------------|------------------------|-----------------------------------|
| Moving Package 1 | 1 Bedroom Home | 4                        | 3                  | 5                              | 7                      | Option 1                          |
| Moving Package 2 | 2 Bedroom home | 6                        | 3                  | 7                              | 7                      | Option 2                          |
| Moving Package 3 | 3 Bedroom home | 6                        | 3.5                | 11                             | 7                      | Option 3                          |
| Moving Package 4 | Penthouse      | 7                        | 5                  | 14                             | 7                      | Option 4                          |

Table 3: Packing options

| Packing Option | Small boxes | Large boxes | Newsprint | Vivid marker | Rolls of tape | Portarobe | Mattress bags |
|----------------|-------------|-------------|-----------|--------------|---------------|-----------|---------------|
| Option 1       | 30          | 15          | 10kg      | 1            | 2             | 1         | 1             |
| Option 2       | 40          | 20          | 10kg      | 1            | 3             | 1         | 2             |
| Option 3       | 50          | 20          | 20kg      | 1            | 3             | 2         | 3             |
| Option 4       | 60          | 20          | 20kg      | 1            | 4             | 3         | 3             |

## Two Year Weekly Fee Waiver

9. A Two-year Weekly Fee waiver is available if:
  - o you sign a sales application between 1 January 2025 and 31 March 2025 for an Independent Apartment at Summerset St Johns (each a “home”); and
  - o settlement is completed on or before:30 June 2025;
10. Your weekly fee will be waived for the first two (2) years following settlement of your home (**Waiver Period**), or any shorter period determined under clauses 12 or 13 below
11. If you transfer to a different unit in a Summerset Village within the first two (2) years following settlement of your home the waiver in clause 10 will apply to the new unit for the duration of the Waiver Period. However, if you are joint residents and only one of you transfers to the new unit (or if you each transfer to a different unit), only one unit (at your election) will have the benefit of the waiver provided for at clause 10
12. The waiver in clause 10 above will cease immediately if either of the following events occur:
  - a) if you are the sole resident in your unit and require rest home level care or any higher level of care; or
  - b) if you are joint residents and either resident requires rest home level care or any higher level of care and remains living in the unit
13. If the Weekly Fee reduces or ceases to be payable during the Waiver Period (for example because you leave the Village or transfer to a different unit where the weekly fee is less than your current Weekly Fee), you will not receive any credit or payment
14. For the avoidance of doubt, your Weekly Fee remains subject to annual increase both during the Waiver Period and after the Waiver Period ends. Upon expiry of the Waiver Period you will be responsible for paying the Weekly Fee at the then current rate
15. This offer is non-transferable and is not redeemable for cash

### General Terms and Conditions

16. If you cancel your Occupation Right Agreement under Summerset’s “90-day money back guarantee”, you agree to reimburse Summerset for any third party supplier moving costs paid for by Summerset, and waiver of the Weekly Fee when you leave your Summerset home.
17. The two-year weekly fee waiver can only be used in conjunction with the complimentary moving package.
18. Summerset has the right to cancel or vary this incentive at any point prior to you signing a sales application.
18. The above offers are not available for existing Summerset residents.