

# Efficient Product Rebates

## Commercial Lighting Rebate Guide

To meet rebate requirements, many measures must be ENERGY STAR® certified, and DesignLights Consortium® qualified. These lighting products provide high performance and value for your business.

Find ENERGY STAR® and DesignLights Consortium® qualified products at:  
[energystar.gov/products](https://energystar.gov/products) and [designlights.org/search](https://designlights.org/search)

Projects replacing existing energy efficient lighting may not be available for rebates. Only qualifying lighting retrofit projects are considered for incentives. Efficiency Nova Scotia no longer offers incentives for commercial new construction lighting projects. Please contact us to confirm before you purchase and install your product.

If your annual electricity consumption is less than 600,000 kWh (approx. \$6,000/month, not including demand charges) and you have not yet purchased your products, your business may qualify for rebates in addition to those listed here. Products marked as “Pre-approval” must receive project approval from Efficiency Nova Scotia before purchase using the “Before you Buy Pre-Approval” application.

If a product has already been purchased, additional rebates are not available on products marked as “mail-in”. The following tables list the product requirements and rebates available for energy-efficient commercial lighting products.

### Indoor Lighting

| Product                      | Availability                     | Criteria                                                                                                                                                                                                                    |     | Rebate |
|------------------------------|----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|--------|
| Decorative Lamp              | Small Business Pre-approval Only | <ul style="list-style-type: none"><li>Includes common decorative shaped lamps such as chandelier and candle lamps</li><li>Must be ENERGY STAR® certified</li><li>Business must use less than 600,000 kWh annually</li></ul> | All | \$3    |
| General Use Lamp             | Small Business Pre-approval Only | <ul style="list-style-type: none"><li>Includes omnidirectional lamps such as A-lamps and globes</li><li>Must be ENERGY STAR® certified</li><li>Business must use less than 600,000 kWh annually</li></ul>                   | All | \$3    |
| Reflector (Directional) Lamp | Small Business Pre-approval Only | <ul style="list-style-type: none"><li>Includes R, BR, MR, PAR lamp shapes</li><li>Must be ENERGY STAR® certified</li><li>Business must use less than 600,000 kWh annually</li></ul>                                         | All | \$6    |

| Product                             | Availability                     | Criteria                                                                                                                                                                                                                                                                                                                                                                                          |                    | Rebate |
|-------------------------------------|----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------|
| Downlight Luminaire                 | Small Business Pre-approval Only | <ul style="list-style-type: none"> <li>Includes recessed luminaires, ceiling mounted luminaires, surface mounted luminaires, pendant luminaires, inseparable solid state luminaires, downlight solid state retrofit kit</li> <li>Includes fixtures with integrated occupancy sensors</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 600,000 kWh annually</li> </ul> | 400 – 999 lm       | \$8    |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | 1,000 – 2,999 lm   | \$12   |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | ≥ 3,000 lm         | \$15   |
| LED Wall Sconces                    | Small Business Pre-approval Only | <ul style="list-style-type: none"> <li>Includes wall sconces and retrofit kits</li> <li>Must be ENERGY STAR® certified</li> <li>Business must use less than 600,000 kWh annually</li> </ul>                                                                                                                                                                                                       | 400 – 999 lm       | \$10   |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | 1,000 – 2,999 lm   | \$18   |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | ≥ 3,000 lm         | \$30   |
| LED Linear Replacement Lamps 4ft T8 | Small Business Pre-approval Only | <ul style="list-style-type: none"> <li>Includes 4ft T8 Lamps only</li> <li>Must be DLC qualified</li> <li>Business must use less than 600,000 kWh annually</li> </ul>                                                                                                                                                                                                                             | 4ft T8 Lamp        | \$6    |
| High-bay Luminaire (DLC Premium)    | Mail-in                          | <ul style="list-style-type: none"> <li>Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings</li> <li>Must be qualified as a DLC Premium product</li> </ul>                                                                                                                                                                                          | 10,000 – 19,999 lm | \$100  |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | 20,000 – 29,999 lm | \$150  |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | 30,000 – 39,999 lm | \$250  |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | 40,000 – 54,999 lm | \$350  |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | ≥ 55,000 lm        | \$450  |
| High-bay Luminaire (DLC Standard)   | Mail-in                          | <ul style="list-style-type: none"> <li>Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings</li> <li>Must be DLC qualified</li> </ul>                                                                                                                                                                                                               | 10,000 – 19,999 lm | \$65   |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | 20,000 – 29,999 lm | \$100  |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | 30,000 – 39,999 lm | \$175  |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | 40,000 – 54,999 lm | \$275  |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | ≥ 55,000 lm        | \$375  |
| Low-bay Luminaire                   | Mail-in                          | <ul style="list-style-type: none"> <li>Includes low-bay luminaires for commercial and industrial buildings and retrofit kits</li> <li>Must be DLC qualified</li> </ul>                                                                                                                                                                                                                            | 5,000 – 9,999 lm   | \$30   |
|                                     |                                  |                                                                                                                                                                                                                                                                                                                                                                                                   | ≥ 10,000 lm        | \$50   |
| Stairwell and Passageway Luminaire  | Mail-in                          | <ul style="list-style-type: none"> <li>Must be replacing non-dimmable stairwell and passageway fixture</li> <li>Must be able to dim to &lt; 25% of full output when no occupants are detected</li> <li>Must be in operation 24 hours/7 days a week</li> <li>Must be DLC qualified</li> </ul>                                                                                                      | All                | \$55   |

| Product                                                            | Availability | Criteria                                                                                                                                                                                                                                                                                                                                                                                       |                  | Rebate      |
|--------------------------------------------------------------------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------|
| 1x1 Troffer                                                        | Mail-in      | <ul style="list-style-type: none"> <li>Includes luminaires for ambient lighting of interior commercial spaces and retrofit kits</li> <li>Must be DLC qualified</li> </ul>                                                                                                                                                                                                                      | All              | \$10        |
| 1x2 Troffer                                                        |              |                                                                                                                                                                                                                                                                                                                                                                                                |                  | \$10        |
| 1x4 Troffer                                                        |              |                                                                                                                                                                                                                                                                                                                                                                                                |                  | \$40        |
| 2x2 Troffer                                                        |              |                                                                                                                                                                                                                                                                                                                                                                                                |                  | \$40        |
| 2x4 Troffer                                                        |              |                                                                                                                                                                                                                                                                                                                                                                                                |                  | \$50        |
| Linear Ambient Luminaire                                           | Mail-in      | <ul style="list-style-type: none"> <li>Includes direct linear ambient luminaires, linear ambient luminaires with indirect component, strip/wrap lighting and retrofit kits</li> <li>Must be DLC qualified or ENERGY STAR® certified</li> </ul>                                                                                                                                                 | ≤ 2,499 lm       | \$20        |
|                                                                    |              |                                                                                                                                                                                                                                                                                                                                                                                                | 2,500 – 4,999 lm | \$30        |
|                                                                    |              |                                                                                                                                                                                                                                                                                                                                                                                                | 5,000 – 9,999 lm | \$50        |
|                                                                    |              |                                                                                                                                                                                                                                                                                                                                                                                                | ≥ 10,000 lm      | \$65        |
| Refrigerated Case Luminaire                                        | Mail-in      | <ul style="list-style-type: none"> <li>Includes both horizontal refrigerated case luminaires and vertical refrigerated case luminaires installed in refrigerators and freezers</li> <li>Must be DLC qualified</li> </ul>                                                                                                                                                                       | All              | \$6 / ft    |
| Wall-wash Luminaire                                                | Mail-in      | <ul style="list-style-type: none"> <li>Includes luminaires that illuminate walls in interior spaces</li> <li>Must be DLC qualified</li> </ul>                                                                                                                                                                                                                                                  | 575 – 1,199 lm   | \$10        |
|                                                                    |              |                                                                                                                                                                                                                                                                                                                                                                                                | ≥ 1,200 lm       | \$20        |
| Track or Mono-point Direction Luminaire/ Accent Light Line Voltage | Mail-in      | <ul style="list-style-type: none"> <li>Includes ceiling-mounted tracks or fixed single head</li> <li>Replacement lamps not eligible (such as PAR38)</li> <li>Must be DLC qualified or ENERGY STAR® certified</li> </ul>                                                                                                                                                                        | All              | \$15 / head |
| Four Pin-Base Replacement Lamps for CFLs                           | Mail-in      | <ul style="list-style-type: none"> <li>Designed to replace four-pin compact fluorescent lamps including: horizontal, vertical and 2G11 lamps</li> <li>Must be DLC qualified</li> </ul>                                                                                                                                                                                                         | All              | \$5         |
| Linear Replacement Lamp                                            | Mail-in      | <ul style="list-style-type: none"> <li>Designed to replace T5/T8 (with exceptions)/T12 fluorescent lamps</li> <li>Must be DLC qualified</li> </ul>                                                                                                                                                                                                                                             | 2 foot           | \$2.50      |
|                                                                    |              |                                                                                                                                                                                                                                                                                                                                                                                                | 3 foot           | \$3         |
|                                                                    |              |                                                                                                                                                                                                                                                                                                                                                                                                | 8 foot           | \$6         |
|                                                                    |              |                                                                                                                                                                                                                                                                                                                                                                                                | U-Bend           | \$5         |
| Horticultural Lighting                                             | Mail-in      | <ul style="list-style-type: none"> <li>Designed to replace 1000W HIDs</li> <li>Must be DLC qualified on the Horticultural Lighting Qualified Products List</li> <li>Must be used in horticultural applications</li> <li>Contact Efficiency Nova Scotia prior to equipment purchase if the project involves conditioned space(s).</li> <li>New construction projects do not qualify.</li> </ul> | < 650W           | \$325       |

## Outdoor Lighting

| Product                                                  | Availability | Criteria                                                                                                                                                                                                      |                    | Rebate |
|----------------------------------------------------------|--------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------|
| Wall-Mounted Area Luminaire (Full-Cutoff)                | Mail-in      | <ul style="list-style-type: none"> <li>Includes outdoor full-cutoff wall-mounted area luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>                                                  | 300 - 1,999 lm     | \$15   |
|                                                          |              |                                                                                                                                                                                                               | 2,000 - 4,999 lm   | \$30   |
|                                                          |              |                                                                                                                                                                                                               | 5,000 - 14,999 lm  | \$60   |
|                                                          |              |                                                                                                                                                                                                               | 15,000 - 24,999 lm | \$100  |
|                                                          |              |                                                                                                                                                                                                               | ≥ 25,000 lm        | \$200  |
| Wall-Mounted Area Luminaire (Non-Cutoff and Semi-Cutoff) | Mail-in      | <ul style="list-style-type: none"> <li>Includes outdoor non-cutoff and semi-cutoff wall-mounted area luminaires</li> <li>Must be DLC qualified</li> </ul>                                                     | 300 - 1,999 lm     | \$15   |
|                                                          |              |                                                                                                                                                                                                               | 2,000 - 4,999 lm   | \$30   |
|                                                          |              |                                                                                                                                                                                                               | 5,000 - 14,999 lm  | \$60   |
|                                                          |              |                                                                                                                                                                                                               | 15,000 - 24,999 lm | \$100  |
|                                                          |              |                                                                                                                                                                                                               | ≥ 25,000 lm        | \$200  |
| Flood and Spot Luminaires                                | Mail-in      | <ul style="list-style-type: none"> <li>Includes landscape/accent flood and spot luminaires landscape, and architectural flood and spot luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul> | 250 - 999 lm       | \$30   |
|                                                          |              |                                                                                                                                                                                                               | 1,000 - 4,999 lm   | \$40   |
|                                                          |              |                                                                                                                                                                                                               | 5,000 - 14,999 lm  | \$85   |
|                                                          |              |                                                                                                                                                                                                               | 15,000 - 29,999 lm | \$210  |
|                                                          |              |                                                                                                                                                                                                               | 30,000 - 49,999 lm | \$300  |
| Pole/Arm-Mounted Area Luminaire                          | Mail-in      | <ul style="list-style-type: none"> <li>Includes outdoor pole/arm-mounted area luminaires and retrofit kits</li> <li>Roadway lighting not eligible</li> <li>Must be DLC qualified</li> </ul>                   | 1,000 - 4,999 lm   | \$50   |
|                                                          |              |                                                                                                                                                                                                               | 5,000 - 9,999 lm   | \$100  |
|                                                          |              |                                                                                                                                                                                                               | 10,000 - 24,999 lm | \$150  |
|                                                          |              |                                                                                                                                                                                                               | 25,000 - 39,999 lm | \$250  |
|                                                          |              |                                                                                                                                                                                                               | 40,000 - 54,999 lm | \$350  |
| Pole/Arm -Mounted Area Luminaire Roadway Lighting        | Mail-in      | <ul style="list-style-type: none"> <li>Roadway lighting only</li> <li>Minimum efficacy of 150 lm/W</li> <li>Must be DLC Premium qualified</li> </ul>                                                          | < 14,999 lm        | \$15   |
|                                                          |              |                                                                                                                                                                                                               | ≥ 15,000 lm        | \$35   |
| Pole/Arm -Mounted Decorative Luminaire                   | Mail-in      | <ul style="list-style-type: none"> <li>Includes outdoor pole/arm-mounted decorative luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>                                                    | 1,000 - 1,999 lm   | \$60   |
|                                                          |              |                                                                                                                                                                                                               | 2,000 - 5,499 lm   | \$75   |
|                                                          |              |                                                                                                                                                                                                               | ≥ 5,500 lm         | \$100  |
| Parking Garage Luminaire                                 | Mail-in      | <ul style="list-style-type: none"> <li>Includes parking garage luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>                                                                         | 2,000 - 6,499 lm   | \$50   |
|                                                          |              |                                                                                                                                                                                                               | ≥ 6,500 lm         | \$75   |
| Fuel Pump Canopy Luminaire                               | Mail-in      | <ul style="list-style-type: none"> <li>Includes fuel pump canopy luminaires and retrofit kits</li> <li>Must be DLC qualified</li> </ul>                                                                       | 2,000 - 6,999 lm   | \$80   |
|                                                          |              |                                                                                                                                                                                                               | ≥ 7,000 lm         | \$150  |

| Product                                      | Availability | Criteria                                                                                                                                                                                                                                                                                                                                 |                  | Rebate |
|----------------------------------------------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|--------|
| LED Replacement Lamps for HID Lamps          | Mail-in      | <ul style="list-style-type: none"><li>Designed to replace high intensity discharge lamps</li><li>New construction projects are not eligible (retrofit only)</li><li>Roadway lighting not eligible</li><li>Must be DLC qualified</li></ul>                                                                                                | 250 – 4,999 lm   | \$20   |
|                                              |              |                                                                                                                                                                                                                                                                                                                                          | 5,000 – 9,999 lm | \$40   |
|                                              |              |                                                                                                                                                                                                                                                                                                                                          | ≥ 10,000 lm      | \$60   |
| Case Lighting for Sign Retrofit Applications | Mail-in      | <ul style="list-style-type: none"><li>Minimum three year warranty</li><li>Minimum 60 lumens per watt</li><li>Undergone IES testing (LM-79 and LM-80 or equivalent)</li><li>New construction projects are not eligible (retrofit only)</li><li>Include pictures clearly showing the new LED case lighting installed in the sign</li></ul> | \$2.50 / ft      |        |

## Lighting Controls

| Product                                               | Availability | Criteria                                                                                                                                                                                                                                                                                       | Rebate |
|-------------------------------------------------------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Occupancy Sensor - Wall-Switch or Fixture Mounted     | Mail-in      | <ul style="list-style-type: none"> <li>For use with LED or fluorescent systems</li> <li>The use of a program start ballast is recommended for fluorescent systems</li> </ul>                                                                                                                   | \$20   |
| Occupancy Sensor - Ceiling or Wall Remote Mounted     |              | <ul style="list-style-type: none"> <li>Excludes ENERGY STAR® certified or DLC approved fixtures with integrated occupancy sensors</li> </ul>                                                                                                                                                   | \$40   |
| Occupancy Sensor - Exterior                           | Mail-in      | <ul style="list-style-type: none"> <li>Fixtures must automatically shut off during the day by using a timer, photo-sensor or similar technology</li> <li>For use with LED or fluorescent systems</li> <li>The use of a program start ballast is recommended for fluorescent systems</li> </ul> | \$10   |
| Fixture Integrated Controls                           | Mail-in      | <ul style="list-style-type: none"> <li>Must be DLC qualified High - Bay Luminaires with Integral Controls capability</li> <li>Controls must be enabled and programmed for use</li> </ul>                                                                                                       | \$20   |
| Daylighting Controls - Wall-Switch or Fixture Mounted | Mail-in      | <ul style="list-style-type: none"> <li>System commissioning is strongly recommended to ensure maximum energy savings</li> <li>For indoor use only</li> </ul>                                                                                                                                   | \$10   |
| Daylighting Controls - Ceiling or Wall Remote Mounted |              |                                                                                                                                                                                                                                                                                                | \$30   |

## Indoor Lighting – Instant Rebates

| Product category          | Eligible products                                                                                                                                                                                   | Maximum Instant Rebate per unit* |                                                                       |                                                                      |
|---------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------|
|                           |                                                                                                                                                                                                     | No controls                      | DLC Standard fixture with integrated daylight and/or occupancy sensor | DLC Premium fixture with integrated daylight and/or occupancy sensor |
| High-bay Luminaires       | <ul style="list-style-type: none"> <li>Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings</li> </ul>                                                | \$0                              | \$10                                                                  | \$40                                                                 |
| Low-bay Luminaires        | <ul style="list-style-type: none"> <li>Includes low-bay luminaires for commercial and industrial buildings and retrofit kits</li> </ul>                                                             | \$0                              | \$10                                                                  | \$40                                                                 |
| Troffers                  | <ul style="list-style-type: none"> <li>Includes 1x1, 1x2, 1x4, 2x2, 2x4 configurations</li> <li>Includes luminaires for ambient lighting of interior commercial spaces and retrofit kits</li> </ul> | \$0                              | \$10                                                                  | \$40                                                                 |
| Linear Ambient Luminaires | <ul style="list-style-type: none"> <li>Includes direct linear ambient luminaires with indirect component, strip/wrap lighting and retrofit kits</li> </ul>                                          | \$0                              | \$10                                                                  | \$40                                                                 |
| Wall-wash Luminaires      | <ul style="list-style-type: none"> <li>Includes luminaires that illuminate walls in interior spaces</li> </ul>                                                                                      | \$0                              | \$10                                                                  | \$40                                                                 |

## Outdoor Lighting – Instant Rebates

| Product category                                                       | Eligible products                                                                                                                                                    | Maximum Instant Rebate per unit* |                                                                       |                                                                      |
|------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------|
|                                                                        |                                                                                                                                                                      | No controls                      | DLC Standard fixture with integrated daylight and/or occupancy sensor | DLC Premium fixture with integrated daylight and/or occupancy sensor |
| Wall-Mounted Area Luminaires (Full-Cutoff, Non-Cutoff and Semi-Cutoff) | <ul style="list-style-type: none"> <li>Includes outdoor full-cutoff wall-mounted area luminaires and retrofit kits</li> </ul>                                        | \$0                              | \$10                                                                  | \$40                                                                 |
| Flood and Spot Luminaires                                              | <ul style="list-style-type: none"> <li>Includes landscape/accent flood and spot luminaires, and architectural flood and spot luminaires and retrofit kits</li> </ul> | \$0                              | \$10                                                                  | \$40                                                                 |
| Pole/Arm-Mounted Area and Decorative Luminaires                        | <ul style="list-style-type: none"> <li>Includes outdoor pole/arm-mounted area luminaires and retrofit kits</li> <li>Roadway lighting not eligible</li> </ul>         | \$0                              | \$10                                                                  | \$40                                                                 |
| Parking Garage Luminaires                                              | <ul style="list-style-type: none"> <li>Includes parking garage luminaires and retrofit kits</li> </ul>                                                               | \$0                              | \$10                                                                  | \$40                                                                 |

## LED Lamps & Lighting Controls - Instant Rebates

| Product category                                          | Eligible products                                                                                                                                                                                                                                                                                                               | Maximum Instant Rebate per unit* |
|-----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|
| Linear Replacement Lamps                                  | <ul style="list-style-type: none"> <li>Designed to replace T5/T8 (with exceptions)/ T12 fluorescent lamps</li> <li>Includes 2ft, 3ft, 8ft and U-bend only</li> <li>Excludes 4ft T8 lamps</li> <li>Must be DLC qualified</li> </ul>                                                                                              | \$6                              |
| Occupancy Sensors (Ceiling-, wall- and/or remote mounted) | <ul style="list-style-type: none"> <li>Intended for indoor use</li> <li>For use with LED or fluorescent systems</li> <li>The use of a program start ballast is recommended for fluorescent systems</li> </ul>                                                                                                                   | \$10                             |
| Exterior Motion Sensors                                   | <ul style="list-style-type: none"> <li>Includes outdoor pole/arm-mounted area luminaires and retrofit kits</li> <li>Roadway lighting not eligible</li> <li>Fixtures must automatically shut off during the day by using a timer, photo-sensor or similar technology</li> <li>For use with LED or fluorescent systems</li> </ul> | \$10                             |
| Daylight Sensors (Ceiling-, wall- and/or remote mounted)  | <ul style="list-style-type: none"> <li>Includes parking garage luminaires and retrofit kits</li> <li>System commissioning is strongly recommended to ensure maximum energy savings</li> <li>For indoor use only</li> </ul>                                                                                                      | \$10                             |