

Pay for Performance

Retrofit, manage, and save. Your way.

The **Pay for Performance (P4P)** program offers eligible organizations financial incentives to make substantial reductions in electricity consumption within their facilities. Incentives are based on a building's realized energy performance verified at the meter and paid upon verification of at least a 10% reduction in electrical energy consumption.

Benefits & Features

Invest in actual savings, not separate measures.

- Covers a variety of energy efficiency initiatives.
- Offers freedom and flexibility to retrofit buildings how you want.
- Designed to support deeper savings, including capital and non-capital measures.
- Reduced administrative burden to estimate energy savings and complete rebate applications.
- Supports multiple upgrades in one single transaction.
- Can help you achieve energy savings of **10%** or more.
- Enhances workspace comfort and productivity, reduces operating costs, and increases the building's value.

Eligibility

The **P4P program** is open to institutional, not-for-profit, and commercial (including multi-unit residential) customers. Applicants must work with an approved consultant from the Efficiency Preferred Partner (EPP) network, to apply.

Projects may be eligible for the P4P program if:

- The facility is served directly or indirectly by Nova Scotia Power Inc.
- Target project savings are greater than **10%** reduction of annual energy consumption per facility included in the project
- Consume at least **1,000,000 kWh** annually*
 - Can combine up to 5 buildings to meet this requirement.
- Have a minimum of 12 months of interval meter data of typical usage, at hourly resolution or better, from a revenue-grade meter*

*Exceptions may be considered at the discretion of Efficiency Nova Scotia.

For full program eligibility, conditions for incentive payment, measurement and verification protocols and reporting requirements view the P4P Project Guide.



How it works

1



Program Application & Baseline Period Model

Submit the P4P Project Application for an initial eligibility screening. Once approved, your consultant will complete and submit a baseline period model report to Efficiency Nova Scotia.



2

Custom Project Agreement

You will receive a Custom Project Agreement summarizing your project, estimated electrical energy savings and measurement & verification (M&V) plan to review, sign, and return.

3



Implement Measures

Start to implement your energy efficiency measures outlined in your project agreement. The implementation period is up to 12 months.



4

Submit Quarterly Implementation Reports

For the duration of the project implementation period, submit quarterly updates that summarize the implementation status of your energy efficiency measures and identify any major changes to the building or non-routine adjustments that have occurred. Once implementation is complete, the performance period can begin.

5



Complete End of Performance Report

Within 60 days of the end of the performance period, your consultant submits a report that includes verification of electrical energy savings through modeling. The end of performance period report must include all supporting documentation as specified in the M&V Guidelines.



6

Verification & Payment

Efficiency Nova Scotia verifies implemented measures, M&V results, and energy savings. If project criteria are met, incentive payment is issued.