Efficient Product Rebates
Commercial Heating Rebate Guide

The following tables list product requirements and available rebates for a range of energy-efficient commercial heating equipment. If you are looking for Variable Frequency Drive (VFD) rebates for HVAC equipment please see the Commercial VFD Rebate Guide.

If your annual electricity consumption is less than 600,000 kWh (approx. $6,000 per month not including demand charges) and you have not yet purchased your products, your business may qualify for rebates in addition to those listed here.

Integrated Dual Enthalpy Economizer Controls

Product	Requirements	Rebate
Integrated Dual Enthalpy Economizer Controls	• Must be installed on new equipment that is also eligible for rebates	$250

HVAC Hotel Occupancy Sensors

Product	Requirements	Rebate
With building integrated intelligent control	• Must control electric heating • Maximum of one rebate per room • Must set back temperature when space is not occupied • Hotel must operate year round	$75
Without building integrated intelligent control		$50

Small Air Source Heat Pumps - Installed in Multi-Unit Facilities (3 or more units)

Size (Nominal Capacity)	Type	Min HSPF2 (Region IV)	Min SEER2	Requirements	Rebate
< 65,000 Btu/h (< 5.4 tons)	Ductless Mini-Split Heat Pump	9	17	• Applicant must be property owner • Property must have three units or more and be electrically heated • Heat pump must be utilized over the heating season • Systems must be AHRI matched systems • Contact us prior to purchase if replacing an existing air-source heat pump or in new construction	$400 / ton
	Multi-Zone	8.5	15		

Heat pumps found on the Natural Resources Canada Cold Climate Air Source Heat Pumps in Quebec and Nova Scotia list are considered to meet the product criteria.

Small Air Source Heat Pumps - Installed in Commercial Facilities

Size (Nominal Capacity)	Type	Min HSPF2 (Region IV)	Min SEER2	Requirements	Rebate
< 65,000 Btu/h (< 5.4 tons)	Single Package Systems	7	15	• Facility must be commercial property • Heat Pump must be utilized over the heating season • Must offset electric resistance heating • Systems must be AHRI matched systems • Contact us prior to purchase if replacing an existing air-source heat pump or in new construction	$500 / ton
	Centrally Ducted Split System Heat Pump	8	15		$600 / ton
	Ductless Mini-Split Heat Pump	9	17		$500 / ton
		11	22		$600 / ton
	Multi-Zone	8.5	15		$400 / ton

Heat pumps found on Natural Resources Canada Cold Climate Air Source Heat Pumps in Quebec and Nova Scotia list are considered to meet the product criteria.

Large Air Source Heat Pumps

Size (Nominal Capacity)	High Heating (47F) Min COP	Low Heating (17F) Min COP	Min EER	Requirements	Rebate
≥ 65,000 Btu/h and < 135,000 Btu/h	3.4	2.25	11	• Heat pump must be utilized during heating season • Must offset electric resistance heating • Systems must be AHRI certified matched systems. More information at ahridirectory.org	$600 / ton
	3.6	2.45	11.9		$700 / ton
≥ 135,000 Btu/h and < 240,000 Btu/h	3.2	2.05	10.4		$600 / ton
	3.5	2.25	11.4		$700 / ton

Ground & Water Source Heat Pumps

Size (Nominal Capacity)	Min EER	Min COP	Requirements	Rebate
Open Loop	16.2	3.6	• Heat pump must be utilized during heating season • Must offset electric resistance heating • Systems must be AHRI certified matched systems. More information at ahridirectory.org • Contact us if replacing an existing air-source or water source heat pump or in a new construction • Water loop heat pumps connected to a cooling tower and boiler are not eligible for incentives • Tested in accordance to ASHRAE / ANSI / AHRI / ISO standard 13256-1 & 2:2012	$500 / ton
	20.0	4.0		$600 / ton
Closed Loop / Direct Geoexchange (DGX)	13.4	3.1		$500 / ton
	16.0	3.6		$600 / ton

Air-to-Water Heat Pumps

Size (Nominal Capacity)	COP_H at -15°C	Requirements	Rebate
≤ 135,000 Btu/h	1.7	• Heat pump must be utilized during the heating season • Must offset electrical resistance heating • Products must be CSA approved for use in Canada • Other hydronic systems (excluding in-floor radiant) must include additional heat exchangers and/or a heat load calculation confirming the baseline equipment is sufficient at indoor loop operating temp • Split units must be designed for use together • Minimum 110F Water Supply Temperature • Contact us if replacing an existing air-source or water source heat pump or in new construction	$500 / ton

Packaged Terminal Heat Pumps (PTHP)

Size (Nominal Capacity)	New Construction (Standard Size*)		Replacement (Non-Standard Size**)		Requirements	Rebate
	High Heating (47F) Min EER	Low Heating (17F) Min COP	Min EER	Min COP		
< 11,000 Btu/h	11.0	3.3	9.3	2.7	• Heat pump must be utilized during heating season • Must offset electric resistance heating • Must be AHRI certified (standard size only) • Contact us if replacing an existing PTHP unit or in a new construction	$500 / per unit
≥ 11,000 Btu/h	10.0	2.8	7.6	2.5		

*Standard size refers to having an external wall opening greater than or equal to 16 inches high or greater than or equal to 42 inches wide, and a cross-sectional area greater than or equal to 670 square inches.

**Non-standard size refers to having an external wall opening of less than 16 inches high or less than 42 inches wide, and a cross-sectional area less than 670 square inches.

Commercial Electric Thermal Storage (ETS) Systems

Product	Requirements	Rebate
Small Commercial ETS: 50 - 150 kWh of Eight-Hour Storage	• $20 per KWh, lesser of total storage or eight hour storage amount (charging power multiplied by eight) • Must be supplementing electric heat source • Contact us if the ETS unit(s) will be installed in a New Construction	$1,000 / per unit
Medium Commercial ETS: 150 - 300 kWh of Eight-Hour Storage		$2,000 / per unit
Large Commercial ETS: 300 kWh and above of Eight-Hour Storage		$4,000 / per unit

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