

Efficient Product Rebates

Commercial Lighting Rebate Guide

To meet rebate requirements, many measures must be ENERGY STAR® certified, and DesignLights Consortium® qualified. These lighting products provide high performance and value for your business.

Find ENERGY STAR® and DesignLights Consortium® qualified products at:
energystar.gov/products and designlights.org/search

Projects replacing existing energy efficient lighting may not be available for rebates. Only qualifying lighting retrofit projects are considered for incentives. Efficiency Nova Scotia no longer offers incentives for commercial new construction lighting projects. Please contact us to confirm before you purchase and install your product.

Rebates that state availability as “in-store” have a rebate applied at the time of purchase at one of our participating distributor partners.

If your annual electricity consumption is less than 600,000 kWh (approx. \$6,000/month, not including demand charges) and you have not yet purchased your products, your business may qualify for rebates in addition to those listed here. Receive project approval from Efficiency Nova Scotia before purchasing products in-store, to obtain additional rebates. Products marked as “Pre-approval” must receive project approval from Efficiency Nova Scotia before purchase using the “Before you Buy Pre-Approval” application.

If product has already been purchased, additional rebates are not available on products marked as “in-store”. The following tables list the product requirements and rebates available for energy-efficient commercial lighting products.

Indoor Lighting

Product	Availability	Criteria		Rebate
Decorative Lamp	Small Business Pre-Approval Only	- Includes common decorative shaped lamps such as chandelier and candle lamps - Must be ENERGY STAR® certified - Business must use less than 600,000 kWh annually	All	\$3
General Use Lamp	Small Business Pre-Approval Only	- Includes omnidirectional lamps such as A-lamps and globes - Must be ENERGY STAR® certified - Business must use less than 600,000 kWh annually	All	\$3
Reflector (Directional) Lamp	Small Business Pre-Approval Only	- Includes R, BR, MR, PAR lamp shapes - Must be ENERGY STAR® certified - Business must use less than 600,000 kWh annually	All	\$6

Product	Availability	Criteria		Rebate
Downlight Luminaire	Small Business Pre-Approval Only	- Includes recessed luminaires, ceiling mounted luminaires, surface mounted luminaires, pendant luminaires, inseparable solid-state luminaires, downlight solid state retrofit kit - Includes fixtures with integrated occupancy sensors - Must be ENERGY STAR® certified - Business must use less than 600,000 kWh annually	400 – 999 lm	\$8
			1,000 – 2,999 lm	\$12
			≥ 3,000 lm	\$15
LED Wall Sconces	Small Business Pre-Approval Only	- Includes wall sconces and retrofit kits - Must be ENERGY STAR® certified - Business must use less than 600,000 kWh annually	400 – 999 lm	\$10
			1,000 – 2,999 lm	\$18
			≥ 3,000 lm	\$30
LED Linear Replacement Lamps 4ft T8	Small Business Pre-Approval Only	- Includes 4ft T8 Lamps only - Must be DLC qualified - Business must use less than 600,000 kWh annually	4ft T8 Lamp	\$6
High-bay Luminaire (DLC Premium)	Mail-in	- Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings - Must be qualified as a DLC premium product	10,000 – 19,999 lm	\$100
			20,000 – 29,999 lm	\$150
			30,000 – 39,999 lm	\$250
			40,000 – 54,999 lm	\$350
			≥ 55,000 lm	\$450
High-bay Luminaire (DLC Standard)	Mail-in	- Includes high-bay aisle luminaires and high-bay luminaires for commercial and industrial buildings - Must be DLC qualified	10,000 – 19,999 lm	\$65
			20,000 – 29,999 lm	\$100
			30,000 – 39,999 lm	\$175
			40,000 – 54,999 lm	\$275
			≥ 55,000 lm	\$375
Low-bay Luminaire	In-store	- Includes low-bay luminaires for commercial and industrial buildings and retrofit kits - Must be DLC qualified	5,000 – 9,999 lm	\$30
			≥ 10,000 lm	\$50
Stairwell and Passageway Luminaire	Mail-in	- Must be replacing non-dimmable stairwell and passageway fixture - Must be able to dim to < 25% of full output when no occupants are detected - Must be in operation 24 hours/7 days a week - Must be DLC qualified	All	\$55

Product	Availability	Criteria		Rebate
1x1 Troffer	In-store	- Includes luminaires for ambient lighting of interior commercial spaces and retrofit kits - Must be DLC qualified	All	\$10
1x2 Troffer				\$10
1x4 Troffer				\$40
2x2 Troffer				\$40
2x4 Troffer				\$50
Linear Ambient Luminaire	In-store	- Includes direct linear ambient luminaires, linear ambient luminaires with indirect component, strip/wrap lighting and retrofit kits - Must be DLC qualified or ENERGY STAR® certified	≤ 2,499 lm	\$20
			2,500 – 4,999 lm	\$30
			5,000 – 9,999 lm	\$50
			≥ 10,000 lm	\$65
Refrigerated Case Luminaire	Mail-in	- Includes both horizontal refrigerated case luminaires and vertical refrigerated case luminaires installed in refrigerators and freezers - Must be DLC qualified	All	\$6 / ft
Wall-wash Luminaire	In-store	- Includes luminaires that illuminate walls in interior spaces - Must be DLC qualified	575 – 1,199 lm	\$10
			≥ 1,200 lm	\$20
Track or Mono-point Direction Luminaire/Accent Light Line Voltage	In-store	- Includes ceiling-mounted tracks or fixed single head - Replacement lamps not eligible (such as PAR38) - Must be DLC qualified or ENERGY STAR® certified	All	\$15 / head
Four Pin-Base Replacement Lamps for CFLs	Mail-in	- Designed to replace four-pin compact fluorescent lamps including: horizontal, vertical and 2G11 lamps - Must be DLC qualified	All	\$5
Linear Replacement Lamp	In-store	- Designed to replace T5/T8 (with exceptions)/T12 fluorescent lamps - Must be DLC qualified	2 foot	\$2.50
			3 foot	\$3
			8 foot	\$6
			U-Bend	\$5
Horticultural Lighting	Mail-in	- Designed to replace 1000W HIDs - Must be DLC qualified on the Horticultural Lighting Qualified Products List - Must be used in horticultural applications - Contact Efficiency Nova Scotia prior to equipment purchase if the project involves conditioned space(s). - New construction projects do not qualify.	< 650W	\$325

Outdoor Lighting

Product	Availability	Criteria		Rebate
Wall-Mounted Area Luminaire (Full-Cutoff)	In-store	- Includes outdoor full-cutoff wall-mounted area luminaires and retrofit kits - Must be DLC qualified	300 – 1,999 lm	\$15
			2,000 – 4,999 lm	\$30
			5,000 – 14,999 lm	\$60
			15,000 – 24,999 lm	\$100
			≥ 25,000 lm	\$200
Wall-Mounted Area Luminaire (Non-Cutoff and Semi-Cutoff)	In-store	- Includes outdoor non-cutoff and semi-cutoff wall-mounted area luminaires - Must be DLC qualified	300 – 1,999 lm	\$15
			2,000 – 4,999 lm	\$30
			5,000 – 14,999 lm	\$60
			15,000 – 24,999 lm	\$100
			≥ 25,000 lm	\$200
Flood and Spot Luminaires	In-store	- Includes landscape/accent flood and spot luminaires landscape, and architectural flood and spot luminaires and retrofit kits - Must be DLC qualified	250 – 999 lm	\$30
			1,000 – 4,999 lm	\$40
			5,000 – 14,999 lm	\$85
			15,000 – 29,999 lm	\$210
			30,000 – 49,999 lm	\$300
			≥ 50,000 lm	\$450
Pole/Arm-Mounted Area Luminaire	Mail-in	- Includes outdoor pole/arm-mounted area luminaires and retrofit kits - Roadway lighting not eligible - Must be DLC qualified	1,000 – 4,999 lm	\$50
			5,000 – 9,999 lm	\$100
			10,000 – 24,999 lm	\$150
			25,000 – 39,999 lm	\$250
			40,000 – 54,999 lm	\$350
			≥ 55,000 lm	\$450
Pole/Arm-Mounted Area Luminaire Roadway Lighting	Mail-in	- Roadway lighting only - Minimum efficacy of 150 lm/W - Must be DLC premium qualified	< 14,999 lm	\$15
			≥ 15,000 lm	\$35
Pole/Arm-Mounted Decorative Luminaire	Mail-in	- Includes outdoor pole/arm-mounted decorative luminaires and retrofit kits - Must be DLC qualified	1,000 – 1,999 lm	\$60
			2,000 – 5,499 lm	\$75
			≥ 5,500 lm	\$100
Parking Garage Luminaire	Mail-in	- Includes parking garage luminaires and retrofit kits - Must be DLC qualified	2,000 – 6,499 lm	\$50
			≥ 6,500 lm	\$75
Fuel Pump Canopy Luminaire	Mail-in	- Includes fuel pump canopy luminaires and retrofit kits - Must be DLC qualified	2,000 – 6,999 lm	\$80
			≥ 7,000 lm	\$150

Product	Availability	Criteria	Rebate
LED Replacement Lamps for HID Lamps	Mail-in	- Designed to replace high intensity discharge lamps - New construction projects are not eligible (retrofit only) - Roadway lighting not eligible - Must be DLC qualified	250 – 4,999 lm \$20
			5,000 – 9,999 lm \$40
			≥ 10,000 lm \$60
Case Lighting for Sign Retrofit Applications	Mail-in	- Minimum three-year warranty - Minimum 60 lumens per watt - Undergone IES testing (LM-79 and LM-80 or equivalent) - New construction projects are not eligible (retrofit only) - Include pictures clearly showing the new LED case lighting installed in the sign	\$2.50 / ft

Lighting Controls

Product	Availability	Criteria	Rebate
Occupancy Sensor - Wall-Switch or Fixture Mounted	In-store	- For use with LED or fluorescent systems - The use of a program start ballast is recommended for fluorescent systems - Excludes ENERGY STAR® certified or DLC approved fixtures with integrated occupancy sensors	\$20
Occupancy Sensor - Ceiling or Wall Remote Mounted			\$40
Occupancy Sensor - Exterior	In-store	- Fixture must automatically shut off during the day by using a timer, photo-sensor or similar technology - For use with LED or fluorescent systems - The use of a program start ballast is recommended for fluorescent systems	\$10
Fixture Integrated Controls	Mail-in	- Must be DLC qualified High-Bay Luminaires with Integral Controls capability - Controls must be enabled and programmed for use	\$20
Daylighting Controls - Wall-Switch or Fixture Mounted	Mail-in	- System commissioning is strongly recommended to ensure maximum energy savings - For indoor use only	\$10
Daylighting Controls - Ceiling or Wall Remote Mounted			\$30