AAPC
BUSINESS SOLUTIONS

Strategic partnership increases credentialed coders by 15% and secures revenue integrity.

Details

Our client is a large healthcare organization that specializes in payment integrity solutions and services. As an industry leader, they provide innovative technology and processes that help healthcare companies reduce payment errors and prevent fraud, waste, and abuse.

Industry

Hospitals and Healthcare

Employees

10,001+

Location

United States

Overview

A reputable healthcare organization recognized the need to optimize audit operations and recovery services and knew that strengthening their coding team was the best way to achieve that goal. They understood that when coders have the right training and resources, they drive a more accurate, efficient claims process that results in successful payment — and fewer appeals.

Approach

Recognizing AAPC as the gold standard in training and credentialing medical coders, the organization partnered with AAPC to sponsor coding certification of its coders. They provided 80+ coders with:

- CEUs
- AAPC Memberships
- CRC and CIC Certifications
- Boot Camp Training
- Credentialing Exams

Results

By offering training and credentialing opportunities, staff certifications increased from 75% to 90%. In addition, the organization experienced:

- Improved compliance
- Reduced fraud, waste, and abuse
- Decreased appeals and rework
- More accurate and timely payments
- Improved operational performance

The coding team is now more confident, capable, and prepared to protect the organization's revenue and integrity. In addition, by providing staff development opportunities, our client is investing in the human capital that drives their business forward. After all, when organizations provide the right resources and training, they're not only helping employees meet their full potential, but they're also driving employee retention, increased productivity, and a team that enhances the overall performance of the organization.