

### Verticals

Campaign Checklist - Web Campaign Checklist - App Retail / eCommerce - Web Retail / eCommerce - App - Advanced Conversion Retail / eCommerce - App - SKAdNetwork Health & Wellness - Website Automotive - Website Services Apps

#### Snap Campaigns Setup Checklist - Web

- Pixel implemented on the website All the relevant events are implemented within the pixel All events within the pixel are firing properly Conversion API Product catalogue (if applicable) Dynamic Ads readiness Public Profile linked to Ads Manager Payment method setup (LOC/Credit Card) Website/Engagement custom audience
- LookALike custom audience
- Creatives are in the right size
- Event quality Score

- https://businesshelp.snapchat.com/s/article/chrome-helper?language=en\_US https://businesshelp.snapchat.com/s/article/purchase-event?language=en\_US
- https://businesshelp.snapchat.com/s/article/chrome-helper?language=en\_US
- https://businesshelp.snapchat.com/s/article/capi-checklist?language=en\_US
- https://businesshelp.snapchat.com/s/article/create-catalog?language=en\_US
- https://businesshelp.snapchat.com/s/article/pixel-dynamic-best?language=en\_US
  - $\underline{https://businesshelp.snapchat.com/s/article/public-profiles-business?language=en\_US}$
  - https://businesshelp.snapchat.com/s/topic/0TO8b0000006WuAGAU/payment-methods?language=en\_US
  - $\underline{https://businesshelp.snapchat.com/s/article/pixel-custom-audience?language=en\_US}$
  - https://businesshelp.snapchat.com/s/article/create-lookalike-audience?language=en\_US
  - https://businesshelp.snapchat.com/s/topic/0TO0y00000YVcgGAG/ad-specifications-and-guidelines?language=en\_US
  - https://businesshelp.snapchat.com/s/article/event-quality-score?language=en\_US

#### Snap Campaigns Setup Checklist - App

Setup the app ID Link your MMP to Ads Manager Event mapping Advanced conversion Conversion API Product catalogue (if applicable) Dynamic Ads readiness Public Profile linked to Ads Manager Payment method setup (LOC/Credit Card) Website/Engagement custom audience LookALike custom audience Creatives are in the right size Event quality Score

https://businesshelp.snapchat.com/s/article/snap-app-id?language=en\_US

https://businesshelp.snapchat.com/s/article/event-posting?language=en\_US

https://businesshelp.snapchat.com/s/article/capi-checklist?language=en\_US

https://businesshelp.snapchat.com/s/article/create-catalog?language=en\_US

 $\underline{https://businesshelp.snapchat.com/s/article/pixel-dynamic-best?language=en\_US}$ 

https://businesshelp.snapchat.com/s/article/public-profiles-business?language=en\_US

 $\underline{https://businesshelp.snapchat.com/s/topic/0TO8b000006WuAGAU/payment-methods?language=en\_US}$ 

- https://businesshelp.snapchat.com/s/article/pixel-custom-audience?language=en\_US
- https://businesshelp.snapchat.com/s/article/create-lookalike-audience?language=en\_US
- $\underline{https://businesshelp.snapchat.com/s/topic/0TO0y000000YVcgGAG/ad-specifications-and-guidelines?language=en\_US}$
- https://businesshelp.snapchat.com/s/article/event-quality-score?language=en\_US

# Campaign Structure | eCommerce

 $\mathcal{S}$ 

MARKETING GOAL	CAMPAIGN OBJECTIVE	FORMAT (3-5 EACH)/AD SET	AUDIENCE	Tactics
	Auction	Snap Ad, Story Ad, Commercial Ads	Broad	Scale
AWARENESS/REACH	Reservation	Take Over Formats (Platform Burst, First Story)	Broad	Short Term Market Dominance (Offers, Launches)
CONSIDERATION	Traffic	Snap Ad, Collection Ad, Story Ad	Broad	Filtering + Intent
CONVERSION	DPA (for retail)	Snap Ad, Collection Ad, Story Ad	Broad	Prospecting
	DPA (for retail)	Snap Ad, Collection Ad, Story Ad	Viewed + added to cart	Retargeting
	DPA (for retail)	Snap Ad, Collection Ad, Story Ad	Previous Pixel Purchasers + CRM	Retention (Loyal Customers)
	Web Conversion	Snap Ad, Story Ad	Broad + Lookalike (Purchasers)	Non Dynamic Prospecting (push specific products or categories)

Campaign Structure   eCommerce					
MARKETING GOAL	CAMPAIGN OBJECTIVE	FORMAT (3-5 EACH)/AD SET	AUDIENCE	Tactics	
AWARENESS/REACH	Auction	Snap Ad, Story Ad, Commercial Ads	Broad	Scale	
	Reservation	Take Over Formats (Platform Burst, First Story)	Broad	Short Term Market Dominance (Offers, Launches)	
CONSIDERATION	Installs	Snap Ad, Story Ad	Broad	Acquisition	
	DPA (for retail)	Snap Ad, Collection Ad, Story Ad	Installers	Retargeting (Viewed + added to cart)	
CONVERSION	DPA (for retail)	Snap Ad, Collection Ad, Story Ad	Previous APP Purchasers + CRM	Retention (Loyal Customers)	
	App Conversion	Snap Ad, Story Ad	Broad + Lookalike (Purchasers)	Non Dynamic Prospecting (push specific products or categories)	

Campaign Structure   eCommerce					
MARKETING GOAL	CAMPAIGN OBJECTIVE	FORMAT (3-5 EACH)/AD SET	AUDIENCE	Tactics	
AWARENESS/REACH	Auction	Snap Ad, Story Ad, Commercial Ads	Broad	Scale	
	Reservation	Take Over Formats (Platform Burst, First Story)	Broad	Short Term Market Dominance (Offers, Launches)	
CONSIDERATION	Installs	Snap Ad, Story Ad	Broad	Acquisition	
CONVERSION (Only applicable/recommended for SKAD 4.0 )	DPA (for retail)	Snap Ad, Collection Ad, Story Ad	Installers	Retargeting (Viewed + added to cart)	
	DPA (for retail)	Snap Ad, Collection Ad, Story Ad	Previous APP Purchasers + CRM	Retention (Loyal Customers)	
	App Conversion	Snap Ad, Story Ad	Broad + Lookalike (Purchasers)	Non Dynamic Prospecting (push specific products or categories)	

Campaign Structure   Health & Wellness						
MARKETING GOAL	CAMPAIGN OBJECTIVE	FORMAT (3-5 EACH)/AD SET	AUDIENCE	Tactics		
	Auction	Snap Ad, Story Ad, Commercial Ads	Broad	Scale		
AWARENESS/REACH	Reservation	Take Over Formats (Platform Burst, First Story)	Broad	Short Term Market Dominance (Offers, Launches)		
	Web Conversion - GBB:Sign Ups (Test Vs Lead Gen)	Snap Ad, Story Ad	Broad + web visitors (but not registered)	Registration		
CONVERSION	Lead Generation (Test Vs Website Conversions)	Snap Ad, Story Ad	Broad + web visitors (but not registered)	Registration		
	Web Conversion - GBB: Sign Ups (Test Vs Lead Gen)	Snap Ad, Story Ad	Previous signups (leads) + CRM	Retention (Loyal Customers)		

## Campaign Structure | Services Apps

 $\bigcirc$ 

MARKETING GOAL	CAMPAIGN OBJECTIVE	FORMAT (3-5 EACH)/AD SET	AUDIENCE	Tactics
AWARENESS/REACH	Auction	<u>Snap Ad, Story Ad, Commercial Ads</u>	Broad	Scale
	Reservation	Take Over Formats (Platform Burst, First Story)	Broad	Short Term Market Dominance (Offers, Launches)
CONSIDERATION	Installs	Snap Ad, Story Ad	Broad	Acquisition
CONVERSION	App Conversion	Snap Ad, Story Ad	Installed the app	Retargeting
CONVERSION	App Conversion	Snap Ad, Story Ad	Previous Purchasers	Retention

Campaign Structure   Automotive						
MARKETING GOAL	CAMPAIGN OBJECTIVE	FORMAT (3-5 EACH)/AD SET	AUDIENCE	Tactics		
	Auction	Snap Ad, Story Ad, Commercial Ads	Broad	Scale		
AWARENESS/REACH	Reservation	Take Over Formats (Platform Burst, First Story)	Broad	Short Term Market Dominance (Offers, Launches)		
	Web Conversion - GBB:Sign Ups (Test Vs Lead Gen)	Snap Ad, Story Ad	Broad + web visitors (but not registered)	Registration		
CONVERSION	Lead Generation (Test Vs Website Conversions)	Snap Ad, Story Ad	Broad + web visitors (but not registered)	Registration		
	Web Conversion - GBB: Sign Ups (Test Vs Lead Gen)	Snap Ad, Story Ad	Previous signups (leads) + CRM	Retention (Loyal Customers)		