

# Supplier Xchange

## FOR CONTRACTORS

Supplier Xchange™ is an unrivaled digital pricing and procurement service that helps improve productivity and profitability by leveraging your local supplier connections and Trimble's common data environment to streamline your supply chain activity from bid to buyout.

### RECEIVE INSTANT BID-LEVEL PRICING FROM YOUR SUPPLIER DIRECTLY IN YOUR ESTIMATING SYSTEM

Supplier Xchange dramatically speeds the bidding process by connecting contractors to their preferred supplier's pricing data in real time.

Once a supplier has approved your connection request, simply submit a list of UPCs from either your estimating program or from TRA-SER® directly. The list is instantly matched against the custom price file the supplier will have set up for your

company, so within mere seconds the list is returned with your specific pricing.

Supplier Xchange works 24/7 so you can work on bids even after business hours when your distributor is closed and you no longer have to endure the hassle of waiting for multiple salespeople to respond to your requests for quotes.

You can even request alternates in case the supplier carries a similar, but not exact part you've requested. Now you can easily apply the results right to your bid for the fastest and most accurate pricing ever. With over 2,500 participating distributor locations across the country, you're sure to have several of your favorites to choose from.

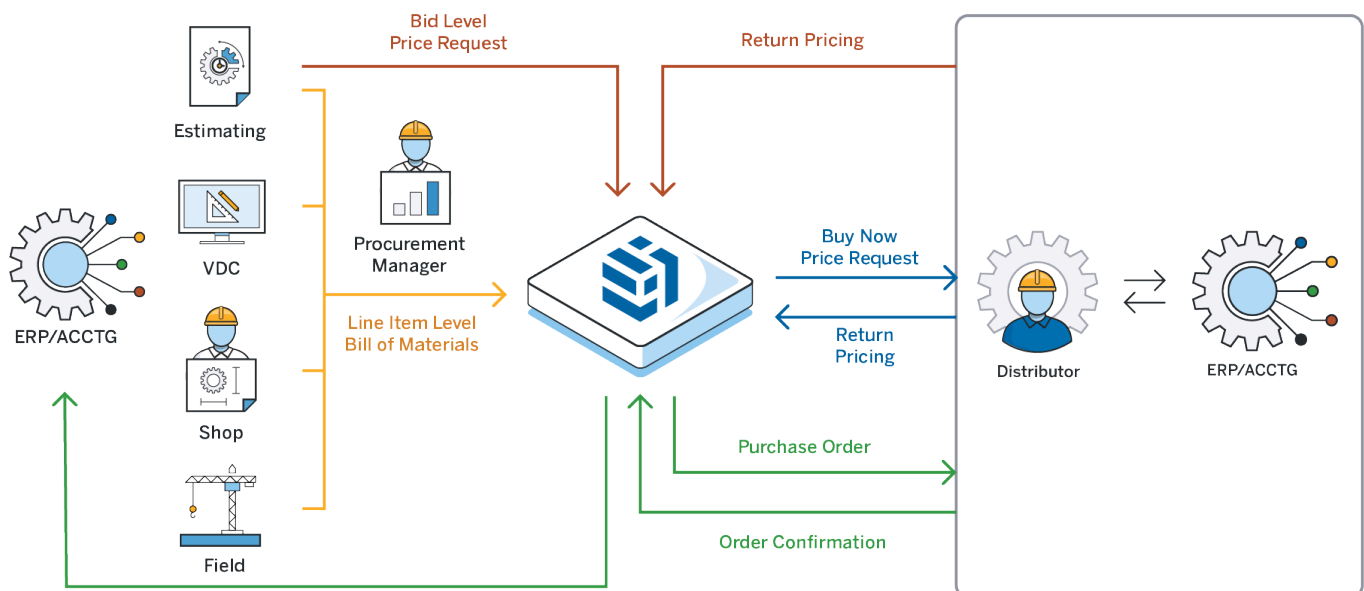
### Top Benefits

- ▶ **Bid pricing** from preferred suppliers in real time
- ▶ **More accurate and timely bids**
- ▶ **Pricing returned in seconds** ready to apply within the bid or estimating program
- ▶ **Seamless integration** with major estimating systems
- ▶ **Ability to request alternates** in case a supplier carries a similar, but not exact part
- ▶ **Over 2,500 distributor** branch locations connected through Supplier Xchange™
- ▶ Access your supplier's pricing **24/7**

For more information, go to pages 2 and 3 ...

### Supplier Xchange

Data-enabled Digital Pricing & Procurement



For more information, go to pages 2 and 3 ...

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### PURCHASE AGAINST YOUR BILL OF MATERIALS FROM A CONVENIENT AND ACCESSIBLE WEB-BASED PLATFORM

Supplier Xchange streamlines the job quoting and purchasing process with your distributors. Now you can better manage your pricing & procurement activities, digitally, with our best-in-class manufacturer content and connected distributor network at its core.

The web-based Supplier Xchange quoting and purchasing platform strengthens and leverages Trimble's common data environment by sharing item-level data from one phase of a project to the next—driving down friction, costs, offline data manipulation and risk created by supply chain volatility.

Your estimation team has built a budget with takeoffs. Your BIM team has built a model. Now, pull the bill of materials from your integrated estimating and modeling software into Supplier Xchange seamlessly to connect the work done to your procurement process and eliminate manual re-keying of data.

**Maybe the best bit:** Supplier Xchange is a free tool integrated with Trimble software subscriptions, including Accubid Classic, Accubid Anywhere, VDC Pro+, Fabrication Essentials, and TRA-SER. Together, they vastly improve your bid accuracy and cost management.

### More Top Benefits

- ▶ **Pull a bill of materials seamlessly** into the Supplier Xchange procurement platform from your estimate model
- ▶ **Confirm post-bid prices** with distributors before you buy
- ▶ **Manage, send and track purchase orders** to preferred suppliers in a convenient web-based platform
- ▶ **Track budget against cost** in real-time
- ▶ **Provide real-time visibility** for project team into procurement workflows
- ▶ **Save time and effort** re-keying data during handoffs from estimating through accounting
- ▶ **No-cost web-based procurement tool** integrated with major estimating, modeling and ERP systems

### HOW TO GET CONNECTED TO YOUR PREFERRED SUPPLIERS

- ▶ To get connected with one or more of your preferred suppliers, let us know who you want to connect with, and we will get working on getting the connection established (*continued on next page*)

**Supplier Xchange**  
Request non-participating distributors to connect with you.

Distributor ID	Status	Status Change Date	Status Change Time	Distributor Name	Distributor Address
32726	Approved	02/23/2022	05:12:36 am	FOUR COUNTY DISTRIBUTORS	742 MAIN AVE. FORESTON, TX 75342
17899	Approved	08/24/2021	03:28:53 am	AVERAGE MARKET PRICE - CANADA	13280 EVENING CREEK DRIVE SOUTH WINNIPEG, BC
8425	Approved	06/22/2018	07:26:17 am	AVERAGE MARKET PRICE - ELECTRICAL	13280 EVENING CREEK DRIVE SOUTH SAN DIEGO, CA
17123	Approved	10/09/2014	04:22:08 am	AVERAGE MARKET PRICE - PLUMBING/HVAC	13280 EVENING CREEK DRIVE SOUTH SAN DIEGO, CA
4149	Approved	09/25/2009	03:16:16 am	BBB ELECTRIC	2214 YOUR STREET SAN DIEGO, CA 92128
13085	Approved	10/06/2021	03:44:43 am	BEST IN TOWN DISTRIBUTORS	23 INDUSTRY ROAD, ALMA, MO 64600
13470	Approved	11/13/2017	06:20:34 am	XYY ALLSTATE SUPPLIERS	6734 PLUMBING STREET, MOTTOWN, GA 34239
17886	Approved	01/07/2019	03:48:40 am	ALL-HVAC DISTRIBUTORS	744 COAST VIEW, EASTSIDE, OR 30048
15744	Approved	03/18/2012	03:20:35 am	STATE ELECTRIC SUPPLY	21452 ROCK FENCE ROAD, ADAMSTON, NH 44507

**Participating Distributors**  
Connect with participating Supplier Xchange distributors in your area to receive your contractor specific pricing in seconds on bid day.

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### CONNECT WITH YOUR PREFERRED SUPPLIERS

1. Login to the Trade Service Live website [tsl.tradeservice.com](https://tsl.tradeservice.com)
2. Click on Supplier Xchange -> My Distributor and select option to add a new distributor.
3. Use the search by zip code option to look up by distributor and select the distributor to connect with.
4. Or, if you don't see the distributor(s) you want to connect with, select 'Request Distributors' and fill out the form providing information about the distributor you want to connect with.
5. After you fill out the form, an email will get sent to the distributor contact you provided information on.
6. A Trimble Support Specialist will work with you and your distributor to complete the setup process. This may require an introduction call to talk about the Supplier Xchange process and answer any questions your distributor contact may have in regards to participating on the Supplier Xchange service.
7. Once the distributor provides pricing, the Supplier Xchange connection is established and you are notified that you can start to use Supplier Xchange.

### COMPATIBLE ESTIMATING SOFTWARE

- ▶ Trimble Accubid Classic
- ▶ Trimble Accubid Anywhere
- ▶ Trimble AutoBid Mechanical
- ▶ Trimble Estimation Desktop
- ▶ Trimble Estimation MEP
- ▶ Cert-In Software Systems
- ▶ ConEst
- ▶ McCormick Systems

***Don't Have One of These?***

**Request a demo**  
with our team today at  
[mep.trimble.com](https://mep.trimble.com)

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