

The *smarter*

way to get construction technology

How civil contractors are scaling technology,
eliminating risk and protecting cash flow.





Construction is challenging enough without worrying about outdated technology, unexpected costs or keeping everyone working from the same design. **To stay competitive,**

technology isn't optional it's essential.

3D grade control, site positioning and connected office-to-field software deliver the speed, accuracy and efficiency needed to win bids and protect profits.



There's a **smarter** way to access construction technology. With a subscription model, you can preserve cash flow with predictable payments and the confidence that your tech is taken care of.

DO YOU...

...upgrade one machine and leave the rest behind?

...hold onto aging tech and risk costly jobsite downtime?

...delay tech adoption entirely while competitors gain the edge?





Scale your technology, ***not your expenses***

Switching from buying hardware outright to buying on a subscription model changes how you run your business. Instead of large capital expenditures, technology becomes a predictable, manageable operating expense. It gives you an established, proven and affordable way to modernize and standardize your jobsites across your teams.



TRADITIONAL PURCHASING OBSTACLES

- Upfront capital outlay
- Tech depreciates and becomes obsolete
- Unexpected repair and warranty costs
- Inconsistent fleet technology



SUBSCRIPTION BENEFITS

- Low, predictable monthly payments
- Always have access to the latest hardware and software
- Maintenance and repair included
- Standardized tech across all machines



Keeping your technology up-to-date is ***easier than you think***

With traditional purchasing, hardware starts aging the day it arrives on the jobsite. Instead of planning for software upgrades and unexpected repair costs, choose an approach that keeps your tech current and protected.

WITH A SUBSCRIPTION, YOUR TECHNOLOGY IS ALWAYS CURRENT:

- ✓ Regular software updates keep your field and office running the latest features
- ✓ Hardware refreshes ensure your operators always have state-of-the-art tools
- ✓ Zero surprise maintenance expenses keep your balance sheet clean





Is your fleet
ready for a

tech refresh?

Take 30 seconds
to review
your current
technology
strategy:

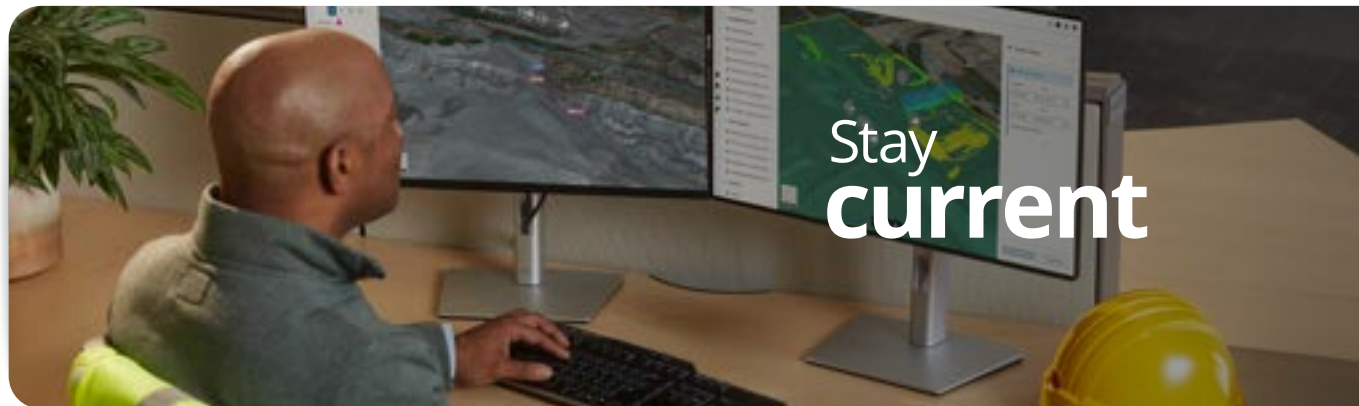
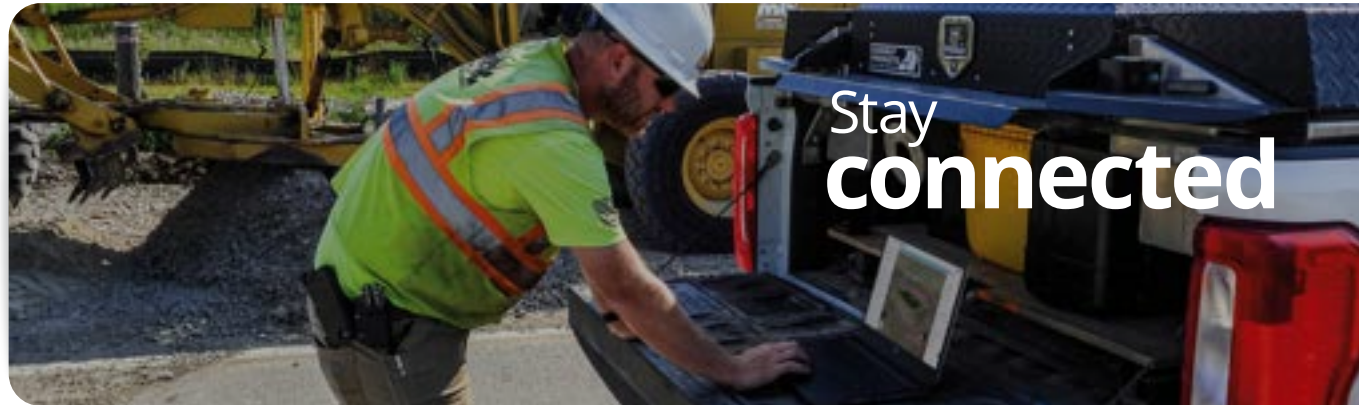
- ☐ Are your technology expenses consistent month over month, or do surprise updates and repairs spike your budget?
- ☐ Are all your operators working with the same current technology, or are you managing a mix of old and new systems?
- ☐ Can you push design updates and diagnose operator field issues remotely in real time?
- ☐ Are your hardware assets protected against accidental jobsite damage without unexpected out-of-pocket costs?

Recognize two or more of these?
Your operational costs may be higher than necessary.



Work smarter with a Trimble Works subscription

As the industry's first subscription bundle that combines hardware, software and support in one fixed-price package, the Trimble® Works subscription makes it easier than ever to acquire, manage and stay current with construction technology, giving you the confidence that your tech is always working for you.





Trimble tech *on your terms*

Everything you need in one connected ecosystem:



Tailored bundles:

Build the exact mix of machine control and site positioning systems your business requires.



Connected office-to-field software:

Every bundle includes licenses for *Trimble® WorksManager software* and *Trimble WorksOS software* so you can:

- Easily send designs to machines over the internet
- Track machine activity
- Troubleshoot operator questions from anywhere



Flexible terms:

Select the payment schedule and term lengths that align with your cash flow and project cycles.

Everything is *taken care of*

Equipment takes a beating on the jobsite; that's the nature of civil construction. Downtime shouldn't destroy your margins. Trimble Works is designed to keep your machines running smoothly with:



Accidental damage protection:

Full repair and replacement coverage is built right into your plan.



Authorized dealer network:

Your local expert authorized Trimble dealer assists with initial installation, operator training and ongoing maintenance.



Real-time remote support:

Resolve operator questions instantly via remote support tools, minimizing field visits and keeping earthmoving operations on schedule.



Stutsman-Gerbaz

Real-world *impact*

Scaling fleet capability in the Colorado Rockies

Stutsman-Gerbaz plays a key role in developing Colorado's Roaring Fork Valley. Faced with increasing project complexity and an industry-wide labor shortage, the team needed advanced 3D GNSS grade control across their fleet. However, the initial capital outlay required to upgrade every machine was a significant financial hurdle.

The Works Plus subscription solution

By moving to a Works Plus subscription, Stutsman-Gerbaz upgraded its entire fleet without impacting working capital.



This subscription option was a real opportunity for our firm to equip the majority of the fleet with some additional **benefits that go well beyond the availability of 3D grade control on a job.**

Shay Stutsman,
president, Stutsman-Gerbaz



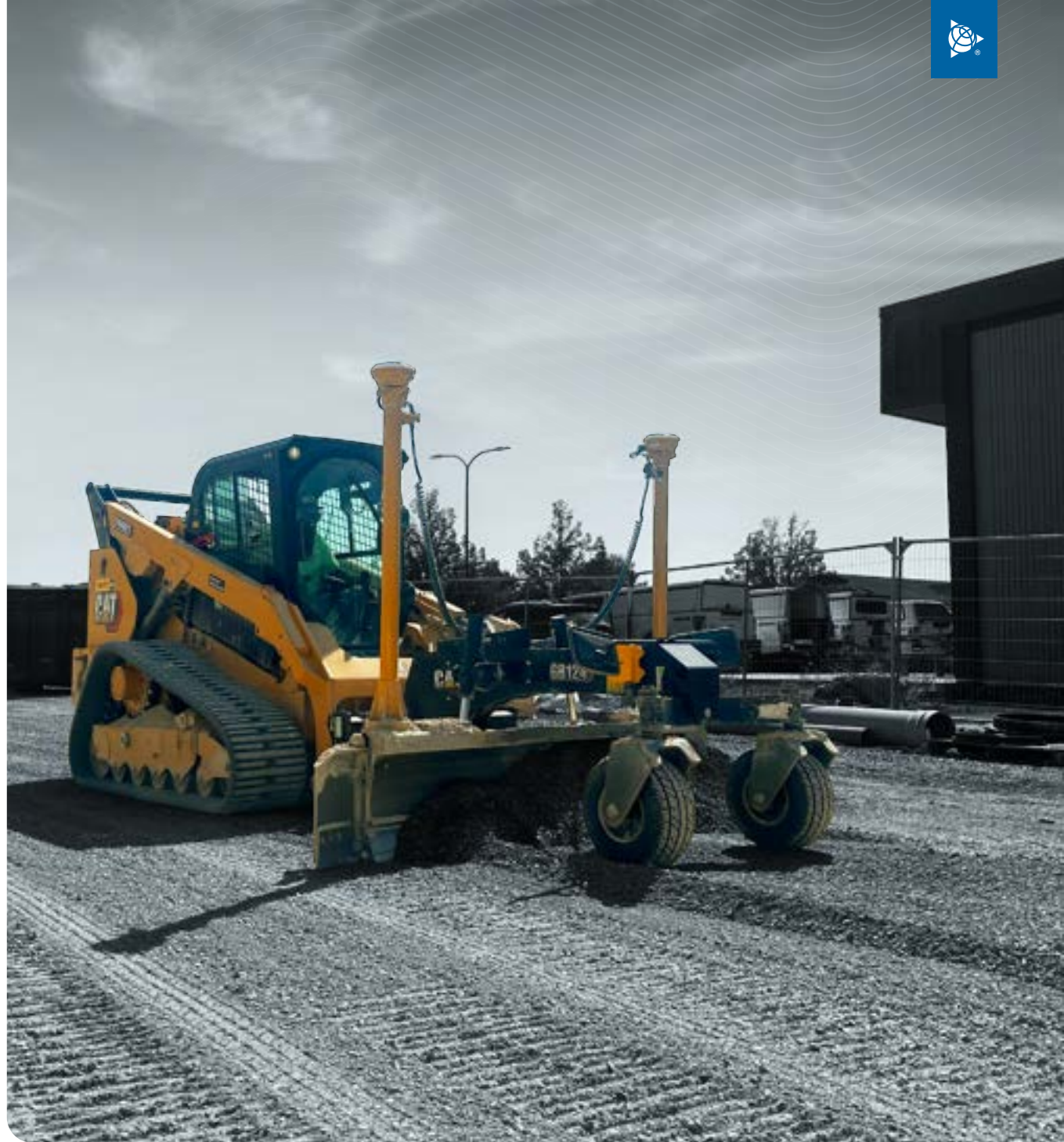
Eagle River Construction

Building for growth in Montana

As businesses grow, their technology needs to grow with them. Eagle River Construction & Excavation, LLC, a Montana-based earthworks and demolition contractor, uses subscription-based machine control to compete with larger contractors. With always up-to-date technology, they're able to improve productivity, build capability across their team and confidently scale their operations.

Today, they use GNSS base stations and rovers, along with Trimble Earthworks software licenses through a Trimble Works Plus subscription.

Company founder Corey Hale's goal is to equip every machine with grade control and train his team to get the most from the technology. **"I see that happening with help from the Works Plus subscription,"** he said.





Technology you can **rely on**

A Trimble Works subscription helps remove the barriers to adopting construction technology. Predictable payments, always-up-to-date technology and expert support mean everything is taken care of so you can spend less time managing your technology and more time operating faster, bidding smarter and growing more sustainably.





Upgrading
your jobsite
technology
is simple,
flexible and
fully supported
***every step
of the way:***

01

Choose the combination of site surveying systems, machine control and office software that's right for your business and your fleet.

02

Increase your productivity with Trimble technology, backed by predictable monthly payments and always up to date.

03

Keep your office and field teams connected while realizing efficiencies and minimizing errors by monitoring your operations from the office or on-site.



Ready to streamline your operations and work *smarter?*

Learn more about how a Trimble Works subscription can help your business or request a quote and we'll be in touch.

LEARN MORE

REQUEST A QUOTE

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