



SOFTWARE

CASE STUDY GRIFFITH COMPANY



THE ONE PLATFORM DELIVERS IMPORTANT ADVANTAGES FOR SOUTHERN CALIFORNIA CONTRACTOR

As one of Southern California's earliest general contractors, Griffith Company has contributed to the incredible story of California's phenomenal growth. From the region's arterial highways and freeways, to its most impressive flood control and water management structures, to the communities responsible for the region's rapid growth, Griffith Company has left a lasting mark across Southern California.

Challenges

Prior to adopting the B2W platform, Griffith Company had used a small DOS-based estimating program run by a local organization that didn't have the capital or expertise to keep up with the needs of the large and growing contractor. Griffith Company needed a more sophisticated, world-class solution backed by "the right people"— with the vision and technology to continue to grow with them.

Solutions

"We looked at all of B2W Software's competition, and we chose B2W Estimate because it was simpler to use and worked the way we think as estimators."

"Consistently accurate estimates, prepared with a complicated database made easy to use, have created an ROI that is enviable. As more time is invested, B2W Estimate continues to reveal strengths and speed that would make any estimator grin."

"The time savings is felt across the board as the bid is translated into the cost accounting system in order to prepare payroll, pay subcontractors and suppliers, and allow easy tracking of costs as they accumulate."



B2W
Estimate



B2W
Track



B2W
Schedule

SINCE 1902



GRIFFITH
COMPANY



SOFTWARE



“B2W Track brings us to a place where we can get real-time productivity info, without getting out a yellow pad or dealing with unwieldy spreadsheets. We’re cutting out mistakes and double entry, increasing our productivity both in the office and the field.”

“Our field engineers want to know where they are cost-wise, they like being able to instantly get that feedback. When they enter in their time, production and quantities for the day, they immediately get a report—did we make money, or did we lose money.”

Partnership

“At every level, B2W Software demonstrates a commitment to making their clients successful. From initial training right through to grizzled veterans calling in with questions after having used the software for a period of time. The 24-hour/365-day support is not just available—it is professional, friendly and thoroughly knowledgeable.”

“The bullet proof, ‘Johnny on the spot’ support is without peer for ANY software.”

CONTACT US

B2W Software empowers heavy civil construction companies to win more work and complete it more profitably. The ONE Platform connects resources, workflows and data and supports unified elements to manage estimating, scheduling, field tracking, equipment maintenance and safety.

b2wsoftware.com
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