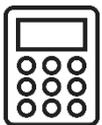


# CLIENT Profile



SOFTWARE



B2W  
**Estimate**



B2W  
**Schedule**



B2W  
**Track**



B2W  
**Maintain**



B2W  
**Inform**





“

*We're capturing more information, moving it with more speed and using it to work smarter and more collaboratively.*

John Casella





“

*B2W's ONE Platform helps us estimate and operate as efficiently as possible.*

Eric Schubert





“We feel B2W is way out ahead of the competition in looking at where our industry is going and how to answer tomorrow’s challenges. The whole team is

focused on supporting and advancing a unified platform. They’re not just talking the talk. They’re walking the walk.”





“The ONE platform addresses our biggest challenges: getting more efficiency out of our organizational efforts, gaining better insight into the work we

do, and improving communication across our management, engineering, field and maintenance workflows.”





“Without a backbone operational software, we relied on our accounting system to drive a lot of our operational processes, including job costing. Those

systems couldn't really give us the specialized, field-centric functionality to manage estimating and operations in the most effective manner possible.”





“When everything is on paper, you have no way to generate reports other than to pour through paper forms and do it manually. Being able to report on

the data – not just capture it more effectively – is the key advantage with B2W Inform.”





Cousins John and Joe Casella now run the business founded by their parents, brothers John and Doug Casella in 1987. Headquartered in Vermont, the company has more than 175 employees and completes projects throughout New England and New York.

- ❑ Infrastructure and Utility
- ❑ Site Development
- ❑ Landfills
- ❑ Environmental Remediation
- ❑ Demolition and Dismantling
- ❑ Aggregates

