

CLIENT Profile

“This is our second season with B2W Schedule, and it just keeps getting better.”

Tina Scott, IT Director



Switching to B2W Schedule

“We used a combination of MS Project and Excel for resource scheduling and dispatching. The process was manual and very time consuming. **Eliminating manual steps of creating the schedule in Project or Excel has been an enormous time saver.** Plus, it was difficult for people in the field to make or see changes.”





Making Every Day Count

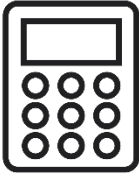
“Asphalt operations in the northeast are seasonal. We have to make every day count. The flexibility with B2W Schedule to **see our jobs and resources day by day or weeks at a time has a huge impact** on how much work we can get done when the weather is in our favor. When it’s not, the ability to move pieces around with real-time visibility and functionality has been a tremendous time saver.”



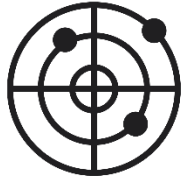
Connecting with the Field

“Integration between B2W Schedule and Track has also been very helpful. Now, our road construction crews can see in real time, right in the field tracking application, what is happening with their scheduled jobs.”





B2W
Estimate



B2W
Schedule



B2W
Track



B2W
Inform

Building a Logical Platform

“Our sales and estimating team of ten people began using B2W Estimate in 2019. We have had a lot of good experiences, and it continues to help us make money, which is very important. This logically brought us to use B2W Track, Schedule and Inform. **The platform has made a huge difference** in the way we do business and how we analyze the results.”



Integrating with Viewpoint

“Integration with Viewpoint Vista is a very valuable aspect of the B2W platform. Like most construction companies, we have our own ways of doing things, and **B2W has been very supportive** in finding a way for us to do what we need to do within the two systems.”





Right Road. Right Treatment. Right Time.

The Gorman Group was founded in 1917 and is headquartered in Albany, New York.

Operations include the largest deep-water asphalt terminal on the East Coast, a rail facility terminal, an asphalt emulsion-manufacturing plant, transportation facilities and pavement preservation services.

