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VALLENCOURT
CONSTRUCTION

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FLORIDA



B2W
Estimate



B2W
Schedule



B2W
Track



B2W
Maintain



B2W
Inform



SOFTWARE

New Possibilities with the B2W Platform

The path to the ONE Platform at Vallencourt Construction began in 2019 with B2W Maintain. “Our big challenge and biggest opportunity, at the time, was to improve how we tracked and managed equipment maintenance,” explains Dan Vallencourt, vice president.

The maintenance element exposed the company to the B2W estimating, field tracking and scheduling applications and a more unified approach to technology. “We were doing pretty well with existing systems for those individual workflows,” says Vallencourt. “B2W opened our eyes to new possibilities and made it obvious that a full, unified platform was what we really needed.”



Enhanced Estimating and Field Tracking

B2W Estimate and Track followed Maintain, replacing another estimating software and a system developed in-house for field tracking at Vallencourt.

A need to update the estimating database and the chance to unify with field tracking prompted the move to B2W Estimate. Estimators and project managers prefer the features and the ease of use of the B2W system, according to Dan Vallencourt.

The same is true for B2W Track. “The capabilities and functionality beat those of the previous system by a lot,” he says. “It’s faster and easier to use, the guys love it, and we’re getting more real-time data.” Sending repair requests directly from the field through Track is also a big plus, and payroll processing effort and errors have dropped significantly, he adds.



More Collaborative and Data Driven

Up to 70 B2W field logs recording productivity and labor hours along with equipment and material utilization for active jobs are submitted daily at Vallencourt. The management team and project managers spend about 45 minutes at 6:00 am the next morning reviewing them as a group.

“Every job impacts other jobs, and our group review approach allows us to strategize together about actions, resources and equipment,” explains Dan Vallencourt.

B2W field logs also drive weekly equipment utilization reports, helping the company optimize its fleet and minimize idle assets on job sites. Foremen get similar reports each week on labor hours to help them manage crews.



Better Equipment Management

Throughout its history, Vallencourt has purchased and replaced equipment to stay on the cutting edge of technology. The company is now fully utilizing B2W Maintain to drive a preventive maintenance program that has cut costs and downtime. The system tells the maintenance team when preventive work is due and what needs to be done. Close to 500 pieces of equipment are managed through a central shop and by four field techs.

“Now I have the accurate repair history at my fingertips and I know what every piece is costing us,” says Dan Vallencourt. Management of the parts inventory is tied into the software. The warranty tracking feature has also paid off, helping the company track repairs or replacement parts that should be covered to recoup the costs.



Online Scheduling and Electronic Forms

Using B2W Schedule for scheduling and dispatching resources is the next step at Vallencourt.

The contractor also adopted B2W Inform for electronic forms and reporting. Dan Vallencourt envisions converting “almost anything that is on paper.” Safety forms and toolbox talks came first. The next priority will be equipment inspections, with the e-forms tied to B2W Maintain to support the preventive maintenance program.

“In hindsight, we could have actually implemented B2W Inform first,” says Vallencourt. “It’s easy to use and can be phased in as slowly or as quickly as you like to replace paper-based processes.”



Gaining Competitive Advantages

Dan Vallencourt is confident the ONE Platform gives his company competitive advantages.

“We feel it’s important to embrace this kind of technology to operate more efficiently, more cost effectively and to grow,” he concludes. “We need to know what’s going on across the company in real time and we’ve got that right on our screens with the ONE Platform.”



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Since 1945, the Vallecourt family has grown its construction business on the simple concepts of fair pricing, on-time quality and strong relationships. The company has also kept a constant eye on new opportunities and the latest innovations. Vallecourt's 400+ employees provide comprehensive, vertically integrated site development services including

- Land Clearing
- Earth Work
- Storm Drain Installation
- Underground Utilities
- Road Construction

*Please click here to learn more
about the ONE Platform*



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