

Exchange Commission Schedule

Broker/Agency commissions are paid on approved ACA Exchange plans sold On/Off the Individual Exchange & State-Based Exchanges, through Guardian Life Insurance Companies, and their subsidiaries. Commissions are calculated on a premium paid monthly, per policy.

Commission statements are available to appointed Brokers/Agencies by registering at dentalexchange.guardiandirect.com/brokers

For questions regarding your commission or appointment, please contact our Broker Services Department at BrokerServices@glic.com

Below is the current commission schedule.

Commission Amount – Flat 10% of monthly paid premium, per policy.

Commissions are paid the 16th of the month following month in which premium is due and paid, provided Appointment process has been completed and licensing is current and in good standing.

Rev date: 9/2021