



## EARLY ADOPTING PARTNERS AGREEMENT

In addition to the GSConfluence Software as a Service (“SaaS”) Agreement, the following applies for Early Adopting Partners (“The Partner” and “Partners”). Partners will not convey outside their own organization the terms of this agreement; this agreement is subject to the confidentiality clause agreement included in the GSConfluence Software as a Service (“SaaS”) Agreement.

### 1. Definitions

“**Early Adopter Program**” refers to an arrangement between the Partner and LRE Water coinciding with the release of the GS Confluence beta product that goes beyond the standard SaaS Agreement, specifying actions to be taken by LRE Water and the Partner as specified in section 2 and 3.

“**Agreement**” shall mean this Early Adopting Partners Agreement.

“**Early Adopting Partner**” and “**Early Adopter**” shall mean the End User under this Agreement who is approved by LRE to participate in the Early Adopter Program.

### 2. Discount

LRE Water commits to creating and maintaining a collaborative experience with its Partners. The Partner agrees to work with LRE Water to provide feedback during the software development process. In exchange for this feedback and collaborative participation, Partners will receive subscription discounts. Discounts are outlined in the Early Adopter pricing sheet. LRE Water may revoke the discount for non-participation.

### 3. Feedback

In order to maintain the Early Adopter discounts during the 3-year agreement term, the Partner is expected to:

- ❖ In year 1, participate in quarterly workshop-style meetings with LRE Water development staff.
- ❖ In years 2 and 3, provide email or other written feedback regarding user experience related to the system functions being used by the Partner.

As part of using the Service, LRE Water will provide the Partner with the opportunity to submit comments, suggestions, or other feedback regarding use of the Service. The Partner agrees that in the absence of a separate written agreement to the contrary, LRE Water will be free to use any feedback provided, for any purpose.

### 4. Nature of the Beta Product

Partners agree that the beta product is subject to changes and improvements as the product is developed.