

At a glance

As of October 2022

Scalable Capital is a leading digital investment platform in Europe. The fintech brings people and technology-based investing together with the goal of democratising financial investments.

Online Broker - market presence	Germany, France, Italy, The Netherlands, Spain, Austria
B2B solutions - market presence	Germany, Austria, Spain, United Kingdom
Digital wealth management - market presence	Germany, Austria
Authorisation (of the regulated entity)	Investment firm according to §15 WpIG (BaFin approval)* (BaFin authorisation)*
Foundation	December 2014
Offices	Munich, Berlin, London
Employees	>400
Clients	>600.000
Founders	Erik Podzuweit, Florian Prucker, Adam French, Prof. Dr. Stefan Mittnik
Executive Board	Erik Podzuweit (Co-CEO), Florian Prucker (Co-CEO), Martin Krebs (CFO), Dirk Urmoneit (CSO), Peter Gaubatz (MD Operations)
Funding	260 million Euros (\$320 million) (latest funding round in June 2021)
Assets under management (AuM)	> 10 billion Euros
Investors	BlackRock, Tencent, HV Capital, Tengelmann Ventures
Depository bank	Baader Bank (Online Broker and Digital Wealth Management)
Membership	European FinTech Association (EFA)

Social Media



*Beleggingsdiensten worden uitsluitend geleverd door de gereguleerde dochteronderneming, Scalable Capital GmbH.

Business model

- With its online broker, Scalable Capital offers a digital trading platform which gives private investors the opportunity to manage their investments themselves.
- It is possible to choose between a free account with individually charged trades and a flat rate with an unlimited number of trades and savings plans without any commissions. In both account options, savings plans on stocks, ETFs and cryptocurrencies via ETPs are starting at just 1 Euro regular savings amount. Savings plans on stocks and ETFs are commission-free.
- Stocks, ETFs, cryptocurrencies via ETPs, funds and derivatives can be traded for as little as 0.99 Euros per trade. Alternatively, unlimited fee-free individual trades with an order volume of 250 Euros or more are available for 2.99 Euros per month. Crypto ETPs are subject to a spread surcharge in trading and savings plans.
- Investors have the choice between two regulated European stock exchanges to get their orders executed: Xetra, operated by Deutsche Börse AG or gettex, a stock exchange of Bayerische Börse AG.
- In addition to the app (iOS and Android), clients can also use the web application for trading and portfolio management.
- The registration process is conducted online and is completely paperless. Identification can be done conveniently online via our partner Fourthline.

The pricing models

With the **"FREE Broker"**, 0.99 Euros per trade are charged. The custody account management is free of charge and there are no commissions for all savings plans. All ETFs from PRIME partners BlackRock, DWS and Invesco can be traded commission-free with a trading volume of 250 Euros or more.

With Europe's first trading flat rate, customers can place an unlimited number of trades with the **"PRIME Broker"** for 2.99 Euros per month - both on ETFs, stocks and cryptocurrencies. All savings plans on stocks, ETFs and cryptocurrencies can be set up starting from 1 Euro. Savings plans on stocks and ETFs are commission-free. Crypto ETPs are subject to a spread surcharge in trading and savings plans. None of the models incur custody account fees or third-party costs. In addition to the fast and low-cost trading platform gettex, trading is also possible via Germany's largest stock exchange Xetra – via both platforms without a minimum order size. A fixed fee per trade of 0.99 Euros is charged for orders under 250 Euros on gettex.

Value for clients

- Large selection of stocks, ETFs, cryptocurrencies, and funds via the electronic trading platforms gettex of the Munich Stock Exchange or Xetra of the Frankfurt Stock Exchange
- Possibility to set up savings plans on stocks, cryptocurrencies and 1.800 ETFs without commissions and starting from a monthly savings amount of 1 Euro. Crypto ETPs are subject to a spread surcharge in trading and savings plans.
- Fast and easy processes in the app and web application.

Client profile

The majority of Scalable Broker [clients](#) are between 27 and 34 years old. Every second client invests in ETFs. The average client has three savings plans with an average savings amount per month of more than 470 euro



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