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# Customer Success Story

CUSTOMER Zimmerei Holzverarbeitung Pitschl GmbH

MATERIAL Waste wood from the joinery machine and from construction sites

SHREDDER

WASTE WOOD VOLUME **3 m<sup>3</sup>/day**  LRTOD "I would absolutely recommend the UNTHA shredder to others. Starting from the sales pitch to the consultation process regarding the most suitable unit and the right technical design for our business, all the way to the overall handling of the project, we were completely satisfied with every aspect of the transaction." - Matthias Pitschl (Managing Director of Zimmerei Pitschl)



#### CUSTOMER

Zimmerei Pitschl in Aldein/South Tyrol is a timber construction business that specialises in classic carpentry works such as the construction of roof structures, balconies and staircases. The thirdgeneration family business today employs a staff of 15 in the sawmill, the carpentry shop, and the joinery shop. The business was founded by the grandfather of current owner Matthias Pitschl, who started out by making wooden crates for apples. In the 1990s, the focus shifted towards carpentry work.

### CHALLENGE

In 2021, the business purchased a new joinery machine from Hundegger and also inquired about a system solution built around a shredder. During their research, also done online, the company came across several suppliers. The main requirement was for the shredder to be connected directly to the joinery machine so that the waste wood from the joinery machine as well as that returning from the building sites could be shredded as efficiently as possible.

### SHREDDING SOLUTION

In the end, Zimmerei Pitschl opted for an UNTHA solution that was realised together with our sales partner Hundegger. The company chose an UNTHA LR700 shredder because the product seemed more robust compared to what other suppliers had to offer. The design details such as the highly efficient swivelling pusher were also superior to those of other shredders, and the technical advice provided by UNTHA clinched the deal. The shredder was put in operation in late

September 2021 and has been running without a glitch since then, processing approximately 3  $m^3$  of waste wood a day. If the joinery machine is running throughout the day, the shredder is put in operation twice per day. The wood is fed into the machine via a conveyor belt and the hopper is monitored by a camera.

## PURCHASING DECISION

Matthias Pitschl opted in favour of the UNTHA LR700 thanks to the outstanding robustness of the machine and its highly efficient design. For the business owner, it is important that the shredder runs without any problems and is a part of the overall production process that no one has to worry about, thanks to its reliability and maintenance-friendliness.

