

## **UNTHA is growing: record result for shredder manufacturer from Salzburg A 10-million-Euro increase in turnover, more staff, more investment – UNTHA looks back on a successful year**

**UNTHA shredding technology GmbH, Austrian premium manufacturer of industrial shredders, has increased its turnover to approx. 70 million Euro in the past financial year, setting a new record in the company's 50-year history. 52 new employees joined the company headquarters in Kuchl/Salzburg in 2021, the Service Competence Centre was moved to a new location and the logistics centre was expanded.**

“Together with our excellent team, we not only mastered the challenges of the past year, but used the opportunity for growth. We will continue to invest in our staff, our site, and in R&D. As quality leaders in shredding technology, there is no doubt that we will continue on the path of innovation, customer focus and absolute reliability”, says Alois Kitzberger, CEO of UNTHA shredding technology.

During the past financial year, the shredding specialist achieved a turnover of approximately 70 million Euro, a 10 million Euro increase compared to the previous year and a new record in the 50-year history of UNTHA. The company has an export rate of around 90 %. All shredders are developed, manufactured and assembled at the Kuchl site. During the past year, more than 400 units were delivered to customers in a wide range of industries, many of them bespoke solutions for special materials and customer requirements. The percentage of in-house manufacturing for UNTHA shredders lies at 80 percent, in line with the company's commitment to products "Made in Austria". The machines are used all over the world, for instance in the recovery of recyclables, the processing of residual and waste wood, and the reprocessing of waste to produce alternative fuels. UNTHA thus makes an important contribution towards a sustainable recycling economy, protecting resources and minimising waste.

### **Investments in the team and the site**

Strong demand has also led to growth within the team: 52 new positions were filled at the Kuchl site in 2021, bringing the total number of employees up to 250. Investments were also made in the infrastructure and facilities, such as the logistics hub and the Service Competence Centre, which was moved to a new site entirely and given a makeover in the process. The centre now offers 850 m<sup>2</sup> for support engineers and the spare parts and repair service. Customer concerns are resolved quickly and with a high level of expertise by 30 employees.

“We want to develop and grow in a sustainable manner. The year got off to a great start, with a high global demand in premium shredders. We are constantly looking for people to join our team and are planning to focus in particular on R&D investments in 2022”, says Alois Kitzberger.

### **Innovative shredder technologies**

In addition to the development of new and existing shredders, UNTHA shredding technology is also pushing the digital cross-linkage of its machines. UNTHA GENIUS is an intelligent condition monitoring tool that evaluates all shredder data in real time. This software solution keeps customers informed of all the important processes and sends decision support directly to their smartphone, tablet or PC. Precise condition monitoring makes it possible to optimise products and to plan maintenance activities proactively. The UNTHA shredding experts are planning to add even more potential applications to UNTHA GENIUS in 2022 and will also launch the digital customer portal “MyUNTHA”.

### **UNTHA shredding technology**

Reliable shredding technology that goes back more than 50 years!

UNTHA shredding technology develops and manufactures customised, reliable shredding systems that are used in a wide range of applications, from material recycling to the processing of residual and waste wood and the reprocessing of waste to produce alternative fuels. In this way, the company makes an important contribution towards the conservation of resources and the sustainable processing and reduction of waste.

The company was founded in 1970 and is headquartered in Kuchl near Salzburg. UNTHA has more than 300 highly qualified employees and a worldwide sales network that spans 40 countries on all continents, placing it among the world's leading manufacturers in this growing, future-orientated industry.

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