

## **HKS Real Estate Advisors – New York, NY**

### **Qualifications**

- Currently pursuing Bachelor's or Master's degree in Real Estate, Finance, Accounting, Management, Business Administration, Economics, Marketing or related fields from an accredited college or university
- Strong analytical, critical thinking and problem-solving skills, as well as strong verbal and written communication skills
- Attention to detail, ability to manage time and workflow
- Ability to prioritize tasks, work on multiple assignments and manage rapidly changing assignments in a team environment
- Commitment to focusing on quality

### **Career Development/Internship**

The Commercial Real Estate Capital Markets Intern role is for candidates currently pursuing a college or university degree and is usually undertaken during the second or penultimate year of study. While a specific discipline or major is not required, we are looking for students with an outstanding record of academic achievement and an interest in both real estate and the financial markets.

### **Training**

HKS provides an inclusive curriculum of courses covering technical knowledge, analysis, client skills and personal efficiency. We develop bespoke learning maps to guide your expansion throughout your career. We encourage individuals to study for professional qualifications and other courses that are directly relevant to their current positions or career path. The program is an eight-week program designed to fully immerse you in the day to-day activities in our firm. The program starts with an orientation where you'll learn about our culture, as well as the benefits and responsibilities of being a member of HKS Real Estate Advisors. After training, you will receive real responsibilities to give you a sense of what you would be doing as a full-time member of HKS Real Estate Advisors.

### **Performance Development**

Based on a transparent, merit-based approach to career progression, our performance review process is based on providing clear, consistent standards. We recognize that exposure to a variety of experience builds well rounded careers. We are honest and direct with our feedback, and talk openly with our people about what they need to do to develop and succeed. We offer a comprehensive mentoring program to advance personal and professional growth.

### **What skills are we looking for?**

At HKS, we seek a wide assortment of people from different backgrounds, universities and degree disciplines- the more diverse the team, the greater amount of new ideas they will convey to the firm. The vital skills we look for, however, are the same in everyone and we pursue individuals who can validate the following:

- Ambition and Presence
- Sound judgment
- Execution fineness
- Teamwork
- Numeracy