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Saia LTL Freight Announces General Rate Increase

JOHNS CREEK, Ga. - Oct. 24, 2023 - Saia Inc. (NASDAQ: SAIA) announced that Saia LTL Freight will implement a general rate increase (GRI) on less-than-truckload and truckload shipments, effective Dec. 4, 2023. Selected accessorial charges and minimum charges will be impacted. Updated Saia5700 rates and the Saia 170D rules tariff are available at saia.com.

“Over the past several years, we have invested heavily in taking care of the customer as they are at the center of everything we do, which is exemplified by our ‘Customer First’ core value. By continuously investing in our network, employees, equipment, technology, and sustainability, we are able to provide customers with the industry-leading service they require,” explained Vice President of Finance Matthew Batteh. “A GRI allows us to partially offset the rising costs of these expenditures as well as other investments that are essential to providing service to our customers. The GRI will affect each customer differently based on mix of business and is expected to average 7.5%.”

Since January, we have opened eight brand new terminals, including our state-of-the-art Northeast Atlanta facility. We have also relocated several existing terminals, including our Salt Lake City, Utah facility, to larger, better-situated properties. By making these investments, we continue to position ourselves for growth so we can better serve our customers’ supply chain needs.

“It is always our goal to provide the overall best on-time and claims-free service in the industry,” stated Batteh. “We are constantly exploring ways to improve our service while working to balance customer demand with the costs of doing business.”

For further information, visit Saia.com.

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About Saia Inc.

Saia Inc. (NASDAQ: SAIA) offers customers a wide range of less-than-truckload, non-asset truckload, expedited and logistics services. With headquarters in Johns Creek, Georgia, Saia LTL Freight operates 193 terminals across the country and employs over 13,000 people. Saia has been recognized by the American Trucking Associations Safety Management Council for its outstanding safety record and by the Environmental Protection Agency’s SmartWay program for its efforts to reduce its environmental impact. Saia was also named one of Women In Trucking’s “2022 Top Companies for Women to Work For in Transportation.” For more information on Saia Inc., visit saia.com.

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