



LTL Freight • LinkEx • Logistics Services

Saia LTL Freight Announces General Rate Increase

JOHNS CREEK, Ga. - Oct. 21, 2024 - Saia Inc. (NASDAQ: SAIA) announced that Saia LTL Freight will implement a general rate increase (GRI) on less-than-truckload and truckload shipments, today, Monday, Oct. 21, 2024. Selected accessorial charges and minimum charges will be impacted. Updated Saia5700 rates and the Saia 170D rules tariff are available at [saia.com](https://www.saia.com).

"This year, we will make investments of \$1 billion in employees, real estate, equipment, and technology, all in an effort to further support the customer experience," explained Executive Vice President and Chief Financial Officer Matthew Batteh. "A GRI allows us to partially offset the rising costs of these expenditures, as well as other investments, that are essential to providing industry-leading service. The GRI will affect each customer differently based on mix of business and is expected to average 7.9%."

Since January, Saia has opened 18 new terminals, which has expanded our addressable market to better serve both new and existing customers. With a footprint and direct service in the Great Plains states, Saia's nationwide network provides customers with efficient service, increased capacity, and enhanced freight handling.

"Our ongoing expansion represents an opportunity to deliver on our commitment of service excellence," stated Batteh. "As we celebrate a century of success, the company is looking ahead to the next 100 years with plans for further expansion, technological advancements, and ongoing commitments to sustainability and community involvement. This milestone year reinforces our dedication to being a leader in the industry."

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About Saia Inc.

Saia Inc. (NASDAQ: SAIA) offers customers a wide range of less-than-truckload, non-asset truckload, expedited, and logistics services. With headquarters in Johns Creek, Georgia, Saia LTL Freight operates over 211 terminals across the country and employs more than 15,000 people. Recognized by the American Trucking Associations Safety Management Council for its outstanding safety record and by the Environmental Protection Agency's SmartWay program for its efforts to reduce its environmental impact, Saia is also a multi-year recipient of Women In Trucking's "Top Companies for Women to Work for in Transportation." For more information on Saia Inc., visit [saia.com](https://www.saia.com).

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