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Saia Opens Terminal in New York State

The facility will provide direct coverage of Hudson Valley

JOHNS CREEK, GA - April 25, 2019 - Saia, Inc. (NASDAQ: SAIA) announced today that Saia LTL Freight will open a terminal this Monday in Newburgh, New York, just south of Poughkeepsie. As part of the New York City metropolitan area, the new facility will provide Saia customers full coverage of the Hudson Valley and act as the carrier's second breakbulk terminal in the region, offering accelerated service into and out of the Northeast.

"Providing our customers with industry-leading service remains our top priority," said Saia Executive Vice President of Operations Paul Peck. "Our Newburgh terminal is just the latest example of this commitment. Again, our operations, sales and management teams have worked to ensure this new facility is staffed and ready to meet shipper demand starting Monday."

With the opening of the Newburgh facility, Saia added several new team members, including management, office, sales, and operational personnel such as drivers and dockworkers. The terminal is still hiring for several positions. Interested candidates can visit <https://www.saia.com/about-us/work-for-us> to learn more about the positions and apply.

This is the second facility Saia has opened in the last several weeks. A new terminal, offering coverage throughout both Rhode Island and Connecticut, opened March 11 in Wrentham, Massachusetts. Additional terminals in the Northeast are scheduled to open throughout the year along with continued investments in existing Saia facilities.

"We are extremely enthusiastic about our strategy of adding terminals in both the Northeast and in existing markets as we work to get closer to customers with the ultimate goal of providing even better service," stated Peck.

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About Saia, Inc.

Saia, Inc. (NASDAQ: SAIA) offers customers a wide range of less-than-truckload, non-asset truckload, expedited and logistics services. With headquarters in Georgia, Saia LTL Freight operates 163 terminals across 42 states and employs over 10,000 people nationwide. Saia LTL Freight has been recognized by the American Trucking Associations Safety Management Council for its outstanding safety record. For more information on Saia, Inc., visit www.saia.com.

For more information, contact:

Jeannie S. Jump

Saia Corporate Communications

Phone: 770-232-4069 • E-mail jjump@saia.com