



LTL Freight • LinkEx • Logistics Services

## Saia LTL Freight Announces General Rate Increase

JOHNS CREEK, Ga. - Jan. 27, 2023 - Saia Inc. (NASDAQ: SAIA) announced that Saia LTL Freight will implement a general rate increase (GRI) on less-than-truckload and truckload shipments, effective, Jan. 30, 2023. Selected accessorial charges and minimum charges will be impacted. Updated Saia5700 rates and the Saia 170D rules tariff are available at [saia.com](http://saia.com).

“By continuously investing in our network, in addition to our employees, new equipment, technology, and sustainability initiatives, we’re able to offer customers the industry leading service they require,” explained Vice President of Pricing and Analytics Matthew Batteh. “Each new terminal we’ve opened supports our growth strategy of getting closer to the shipper, which aligns with our ‘Customer First’ core value.”

In 2022, we opened 11 new terminals and relocated several existing facilities to larger, better-situated sites. This year, we’re planning to open a number of additional facilities as well as continue our investments in employees through comprehensive training, retention efforts, and more.

“A GRI allows us to partially offset the rising costs of investing in personnel, real estate, equipment, and technology, all of which are essential to our ability to provide quality service. The GRI will affect each customer differently based on mix of business and is anticipated to average 6.5%,” stated Batteh.

For further information, customers can visit [Saia.com](http://Saia.com).

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### About Saia Inc.

Saia Inc. (NASDAQ: SAIA) offers customers a wide range of less-than-truckload, non-asset truckload, expedited and logistics services. With headquarters in Johns Creek, Georgia, Saia LTL Freight operates 187 terminals across the country and employs over 12,000 people. Saia LTL Freight has been recognized by the American Trucking Associations Safety Management Council for its outstanding safety record as well as by the Environmental Protection Agency’s SmartWay program for its efforts to reduce its environmental impact. For more information on Saia Inc., visit [saia.com](http://saia.com).

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