



E D G E P O I N T®

JOB OPPORTUNITY

We're looking for a...

An (internal) relationship manager based in Montréal to join our Québec relationship management team

Who the heck are we?

EdgePoint Wealth Management is a Toronto-based investment firm with an office in Montréal. We're long-term investors in businesses, and believe that the best way to buy a business at an attractive price is to have an idea about the business not widely shared by others. We're not afraid to look different from the crowd. In fact, we believe in order to outperform in the long run, you have to be willing to look wrong in the short term. We focus on companies with strong competitive positions, defensible barriers to entry and long-term growth prospects that are run by competent management teams. We invest globally across the capital structure in both public and private securities.

Founded and led by investment professionals, we are a growing private company. The investor is at the centre of all our business decisions, and we take great pleasure in saying that we do nothing like our competitors. In short, our history is unique and we need to expand our team in Québec!

For more information, visit www.edgepointwealth.com.

What's the job about?

Are you a self-motivated person who likes to work with people and can easily build relationships? If so, we want to meet you! The role is to maintain, develop and establish relationships with external financial advisors. On a daily basis, you will need to communicate the investment approach, portfolio strategy and positioning of the investment solutions that we offer. The position provides a great deal of freedom and creativity. We're looking for a unicorn with multiple talents! You have a thirst for learning and want to invest in your career and long-term learning. It's important for us to find a passionate and motivated self-starter.

We believe a strong company culture can only be developed by being together and in-person. This position is located in our Montréal office.

What makes a good partner?

- Bilingual, both written and spoken (English/French).
- Experience in customer service and a willingness to provide superior service
- Excellent organizational and verbal communication skills
- An entrepreneurial and creative mind
- Attention to detail
- Demonstrated ability to work successfully in a team environment
- Industry experience is a plus, but not necessary if you're a great fit otherwise

Languages:

- French
- English
 - Reason the language is required - this position requires servicing English-speaking advisors



So what's in it for me?

Here are some of the benefits of working at EdgePoint:

- Compensation: annual bonus in addition to salary
- Bonuses and commissions
- Company equity ownership program
- Company-funded RRSP contributions
- Comprehensive Health and Dental coverage
- A new extended family

Not just a boring resume

In addition to your resume, please tell us why you believe you're an ideal candidate for this role and what resonates with you about EdgePoint.

Send your resume to wearegrowing@edgepointwealth.com.

We thank all applicants for their interest; however, only those candidates selected for an interview will be contacted.

Why not give us a call to find out more? (514) 849-6789

The deadline for applications is January 31, 2026.

EdgePoint is an equal-opportunity workplace. We thank all applicants for their interest; however, only those candidates selected for an interview will be contacted.

EdgePoint is committed to fair and accessible employment practices. If selected for an interview, we will work with you to ensure that your interview is accessible and accommodation is provided. Please contact us at wearegrowing@edgepointwealth.com or 416.963.9353 to let us know if you require accommodation for an interview due to a disability or other circumstance.