# THE PORTFOLIO PRIMARILY INVESTS IN

- Canadian companies with strong competitive positions, defendable barriers to entry, long-term growth prospects and competent management teams
- It may also invest in foreign securities, which won't typically exceed 15% of its net assets at the time of purchase

#### **HOW WE INVEST**

- We believe the best way to buy an attractively priced business is to have an idea about it that isn't widely shared by others – what we refer to as a proprietary insight
- We acquire ownership stakes in businesses at prices below our assessment of their true worth

# **TOP HOLDINGS**

Holdings	% of Portfolio
<b>1. Fairfax Financial Holdings Ltd.</b> Financial services holding company	9.17%
<b>2. Osisko Gold Royalties Ltd.</b> Gold-focused royalty and streaming company	6.70%
<b>3. Restaurant Brands International Inc.</b> Canadian multinational fast food restaurant company	4.90%
<b>4. Constellation Software Inc.</b> Software holding company	4.86%
<b>5. CES Energy Solutions Corp.</b> Provider of technically advanced consumable chemical solutions for use in the energy sector	3.66%
6. Cash and Cash Equivalents Cash and Cash Equivalents	3.64%
<b>7. PrairieSky Royalty Ltd.</b> Oil and gas royalty company operating one of the largest portfolios of fee- simple mineral lands in Alberta	3.52%
8. Element Fleet Management Corp. Global fleet management company providing management services and financing for commercial vehicles	3.47%
<b>9. Topicus.com, subordinate-voting</b> Pan-European provider of vertical market software	3.26%
<b>10. Badger Infrastructure Solutions Ltd.</b> One of North America's largest providers of non-destructive excavating services	3.07%
Top 10 weight	46.25%

# SUITABLE FOR INVESTORS WHO:

- Have a minimum investment horizon of five years
- Want a core investment that offers the potential for long-term growth
- Seek investments in Canadian companies
- Have a fee-based account with their representative's firm

### **INVESTMENT TEAM**

Tye Bousada, Tracey Chen, George Droulias, Jeff Hyrich, JinHyung Kwon, Jason Liu, Steven Lo, Geoff MacDonald, Frank Mullen, Alex O'Hara, Andrew Pastor, Derek Skomorowski, Claire Thornhill, Sydney Van Vierzen

#### **PORTFOLIO INFORMATION**

Туре	Fee based/Advisory fee
Fund code	EDG5081/EDG6081
Total assets (All series)	\$3.4 billion
Inception	August 03, 2010
Category	Canadian Equity
MER	0.89%
TER	0.07%
Number of holdings	66
Active share <sup>2</sup>	88.0%
Weighted-average market cap <sup>3</sup>	\$19.7 billion
Min. investment	\$20,000
Distribution frequency	
Income	Annually
Capital gains	Annually
Volatility risk profile	Low∢・・●・・►High

<sup>2</sup> Benchmark: S&P/TSX Composite Index.

<sup>3</sup> Excludes fixed income and cash.

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# WHY PARTNER WITH EDGEPOINT?

- We follow a time-tested approach to delivering strong long-term investment returns
- We believe investors are best served by investment-led companies
- We understand the importance of low fees
- We invest alongside our investment partners
- We have built a distinct culture where our employees think and act like business owners



# **EDGEPOINT OF VIEW**

**Sector breakdown:** Provided only because the industry feels it helps explain portfolio diversification and risk. We believe risk is best managed by diversifying by business idea rather than using traditional sector allocations.

**Country breakdown:** Noticeably absent from this document is a breakdown by country. We don't believe a company's head office location provides any insight into its economic exposure.

**Risk profile:** Risk is typically defined as standard deviation or volatility. While we follow this methodology due to regulatory requirements, we view real risk as the potential for a permanent loss of capital. By this measure, we believe portfolio risk is further reduced.

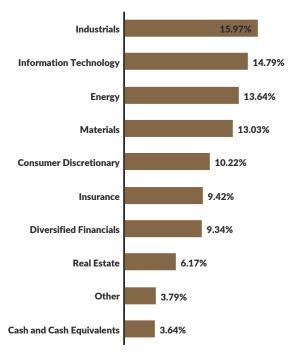
**Investment results:** We measure investment success over periods of ten years or more and believe it takes considerable skill to consistently add value over the long term.

**Low-cost operation:** With a focused product offering and no expensive marketing campaigns, we're able to pass on savings to our investors through lower fees, ultimately resulting in higher investment returns.

**Portfolio:** We use "portfolio" rather than "fund" because we believe this better represents the diversification our investments offer.

Alignment: EdgePoint employees are among our largest investors.

### SECTOR INFORMATION



#### CALENDAR-YEAR RETURNS (Series F(N): non-HST)4

	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Portfolio	20.36%	4.48%	42.12%	-3.49%	25.27%	-15.31%	10.88%	25.02%	-3.09%	10.73%
Quartile ranking <sup>†</sup>	1 <sup>st</sup>	1 <sup>st</sup>	1 <sup>st</sup>	4 <sup>th</sup>	1 <sup>st</sup>	4 <sup>th</sup>	1 <sup>st</sup>	1 <sup>st</sup>	1 <sup>st</sup>	2 <sup>nd</sup>
No. of funds in category <sup>†</sup>	609	608	610	674	732	616	572	512	494	470

#### **INVESTMENT RESULTS (Series F(N): non-HST)**<sup>4</sup>

	YTD	1-year	3-year	5-year	10-year	Since inception <sup>5</sup>	(Se
Portfolio	10.19%	23.50%	19.97%	16.17%	11.03%	11.60%	
Quartile ranking <sup>†</sup>	1 <sup>st</sup>	-					
No. of funds in category <sup>†</sup>	623	604	517	464	282	-	
<sup>†</sup> Source: Morningstar Research Inc. Morningstar quartiles divide return data on a monthly basis into four							

equal sections by fund peer group and return period. The quartiles are ranked, with the top 25% being in the first quartile, next 25% in the second, etc. Quartile rankings are subject to change every month. The entire Canadian Equity category is used to calculate quartile rankings. Morningstar classifies EdgePoint Canadian Portfolio within the Canadian Equity peer group, which are open-end funds that invest at least 90% of their equity holdings in securities domiciled in Canada, and their average market capitalization must be greater than the Canadian small/mid cap threshold. Quartile rankings are determined by Morningstar Research Inc., an independent research firm, based on categories maintained by the Canadian Investment Funds Standards Committee (CIFSC).

<sup>4</sup> Total returns are net of fees(excluding advisory fees).

<sup>5</sup> Inception date is August 3, 2010.

<sup>‡</sup> Partial-year return calculated from Portfolio start date through year-end.

Source: Fundata Canada Inc.

Commissions, trailing commissions, management fees and expenses may all be associated with mutual fund investments. Please read the prospectus and Fund Facts before investing. Copies are available at **www.edgepointwealth.com**. Unless otherwise indicated, rates of return for periods greater than one year are historical annual compound total returns net of fees including changes in unit value and reinvestment of all distributions, and do not take into account any sales, redemption, distribution or optional charges, or income taxes payable by any securityholder, which would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. This is not an offer to purchase. Mutual funds can only be purchased through a registered dealer and are available only in those jurisdictions where they may be lawfully offered for sale. This document is not intended to provide legal, accounting, tax or investment advice. Information contained in this document was obtained from sources believed to be reliable; however, EdgePoint does not assume any responsibility for losses, whether direct, special or consequential that arise out of the use of this information. Portfolio holdings are subject to change.EdgePoint mutual funds are managed by EdgePoint Investment Group Inc., a related party of EdgePoint® and Business owners buying businesses™ are registered trademarks of EdgePoint Investment Group Inc.



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Nothing in this world is completely black & white - except zebras and anything EdgePoint prints because that keeps costs low. Lower costs = higher returns for you.





