



E D G E P O I N T®

JOB OPPORTUNITY - INSTITUTIONAL RELATIONSHIP MANAGEMENT

We're looking for...

We need an exceptionally talented and driven individual to join us as a partner within EdgePoint's Institutional group.

More specifically

The institutional franchise is core to EdgePoint. As we continue to grow this critical segment of our business, achieving our collective goals will require a motivated, highly talented individual to help augment the existing team.

The expectation is that clients and internal partners alike will be drawn to you. You'll be expected to foster strong relationships and use them as a means of contributing to the long-term growth of our business. The unique culture of our organization means that you'll be asked to think and act like an owner in building a long-term franchise. The task and effort will be significant. Our high-performing internal team is tightknit and maintains a collegial atmosphere where everyone works hard, pitches in to help the group succeed, and has fun along the way. We expect that your positive contribution to the culture will be equal to your contribution towards growing the business.

What helps:

- 5+ years of Institutional / Private Client experience
- Excellent verbal, written and in-person communication skills
- Strong investment knowledge
- High attention to detail
- Demonstrated track record of developing exceptional client relationships
- Proven ability to work well independently and within a team environment/structure
- Professional investment-related designation(s)

Location: We are hiring in Toronto

To apply; No, it's not just a boring resume:

In addition to your resume, please tell us why you believe you're an ideal candidate for this role and what about our company resonates with you.

Send your application to weAreGrowing@edgepointwealth.com. EdgePoint is an equal-opportunity workplace. We thank all applicants for their interest; however, only those candidates selected for an interview will be contacted.

EdgePoint is committed to fair and accessible employment practices. If selected for an interview, we will work with you to ensure that your interview is accessible and accommodation is provided. Please contact us at info@edgepointwealth.com or 416.963.9353 to let us know if you require accommodation for an interview due to a disability.