



**SESAR**  
DEPLOYMENT MANAGER

LET'S DELIVER TOGETHER

# Welcome World ATM Congress!

11-12 March 2015



European  
Commission

# OUR MISSION TOGETHER





# The Pilot Common Project

## WHAT

- 1 Extended AMAN and PBN in high density T
- 2 Airport Integration and Throughput Functi
- 3 Flexible Airspace Management and Free Ro
- 4 Network Collaborative Management (Flow
- 5 iSWIM: ground-ground integration and aeronautical data management and sharing
- 6 Initial Trajectory Information Sharing: air-ground integration towards i4D

## WHEN



## WHERE



## WHO



## Building on industry's experience

- 



**SESAR**  
DEPLOYMENT MANAGER

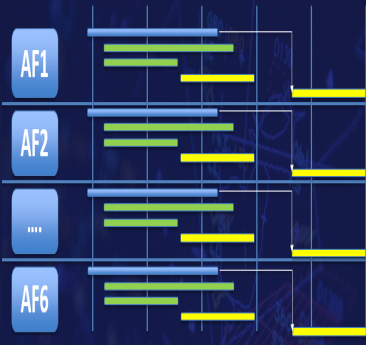




# The Deployment Programme

## Not just another plan...

PLAN



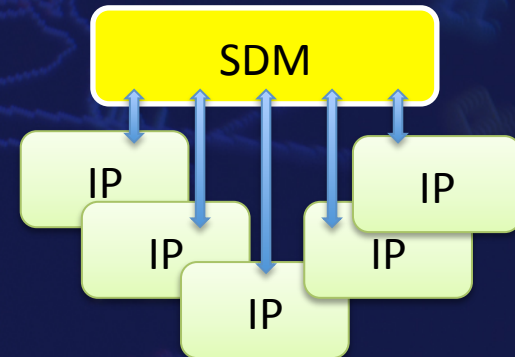
CALL



AWARD



EXECUTE



Preliminary DP V0

INEA CALL 2014

Full DP V1

NEXT INEA CALL

.... the specification for the CEF calls through which the budget for SESAR deployment will be allocated to projects

# CONSULT

- Stakeholders Relations are vital to DM success
- Buy-in will be essential to timely and coordinated deployment
- Consultation is open to all stakeholders







# Cooperative Arrangements

According to Regulation (EU) N°409/2013,  
Deployment Manager shall make appropriate  
cooperative arrangements with defined  
stakeholders.

Arrangements on voluntary basis with additional  
interfaces.




# Key Principles

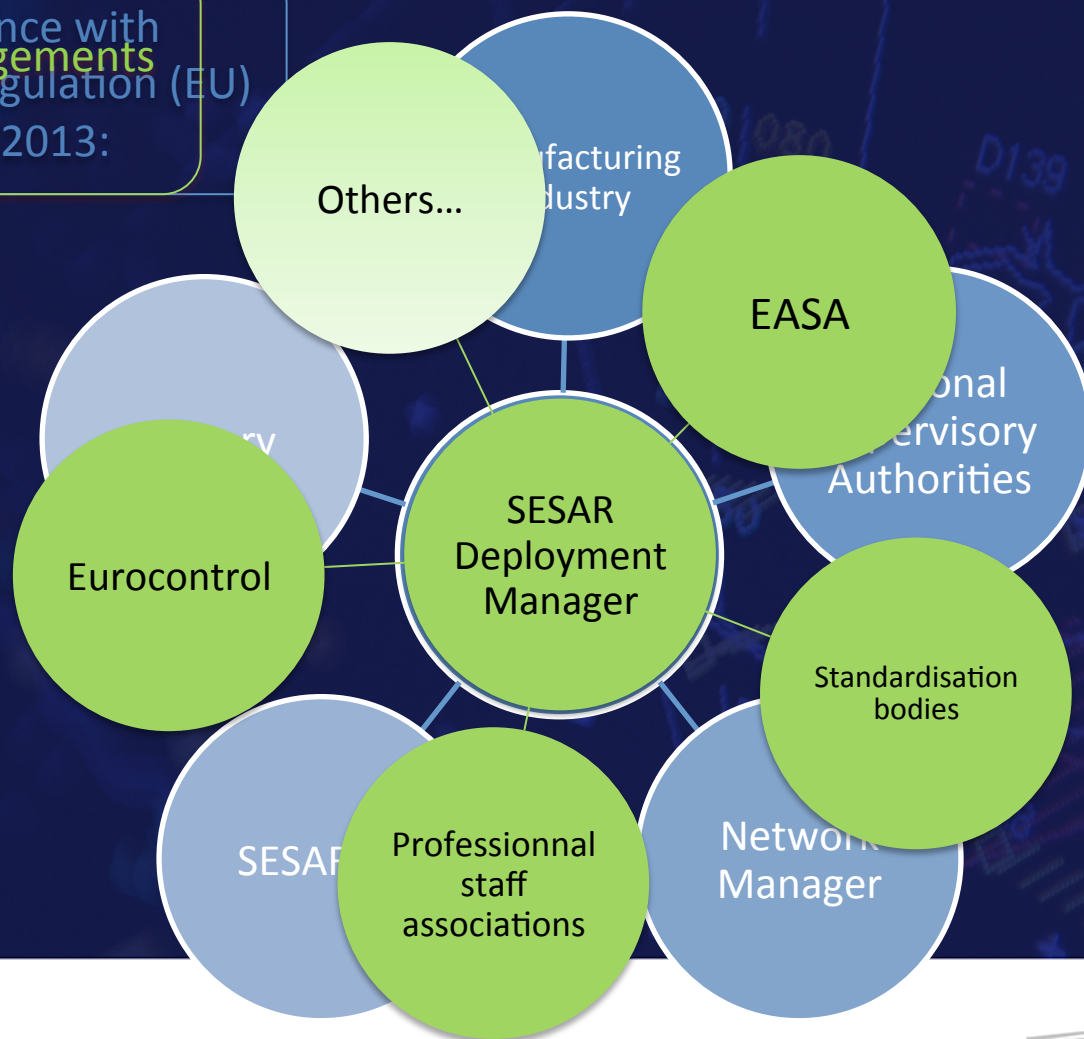
- Respect roles and responsibilities of the parties
- Avoid duplication
- Synergies between the parties
- Result and content driven approach
- Transparency and efficient communication
- Management and prevention of conflicts of interest



# Cooperative Arrangements to be established



In accordance with  
**Additional Arrangements**  
Commission Regulation (EU)  
No 409/2013:  
planned:





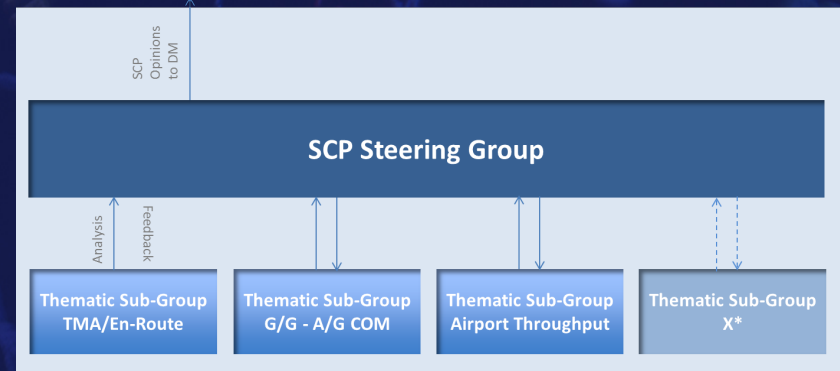
# Stakeholders' Consultation Platform (SCP)

- Target Group: Current and future operational implementing partners
  - Civil Airspace Users
  - Civil Airport Operators
  - Civil Air Navigation Service Providers
  - Military operational stakeholders
- Other stakeholders with Cooperative Arrangements in support to SESAR Deployment Manager



# Scope SCP

- Shall ensure the early information and buy-in in the deployment planning processes.
- Seeks stakeholders' opinion on SDM's proposals to the European Commission
  - in particular Deployment Programme and evolutions thereof.



\*Other Thematic Sub-Groups might be activated in future consultations

# Consultation process

April

May

June

SCP  
invitations



22/04/2015  
1<sup>st</sup> Steering  
Group (SG)  
Meeting



SCP Process  
Terms of Reference  
Thematic Sub-Groups

1<sup>st</sup> Thematic  
Subgroup (TS)  
Meetings\*



2<sup>nd</sup> SG Meeting\*



2<sup>nd</sup> TS  
Meetings\*



3<sup>rd</sup> SG Meeting\*



*to EC for  
approval*



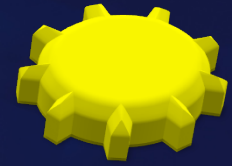
\*Dates will be provided mid March



# DELIVER

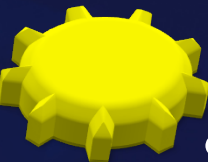
Ensuring synchronised,  
coordinated and timely  
execution of the  
Deployment Programme





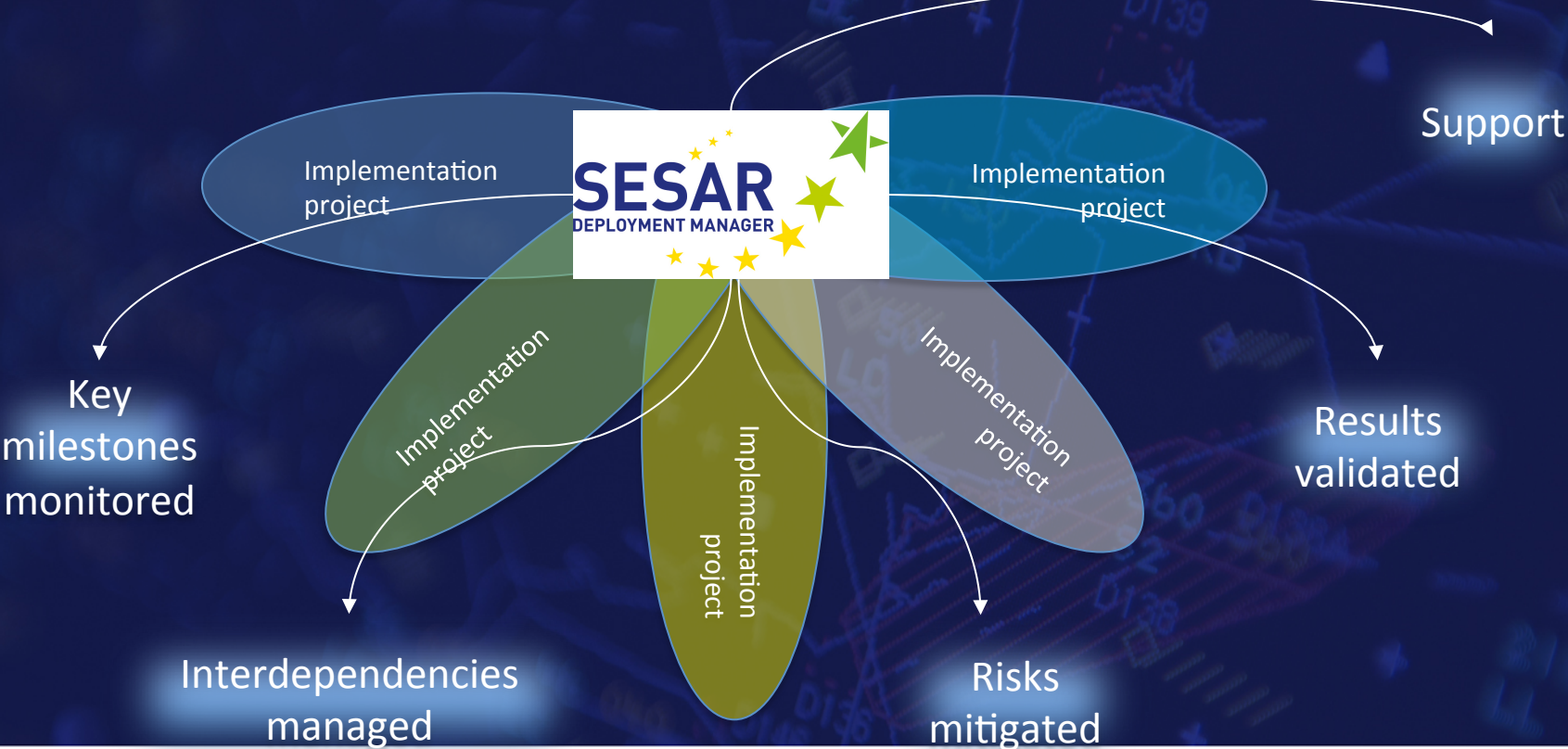
# Synchronisation

- Projects' data gathering process
- Comparison actual vs. planned
- Use of results for coordination and risks & opportunities identification



# Coordination

SESAR Deployment Manager and the implementing partners together, the win-win partnership



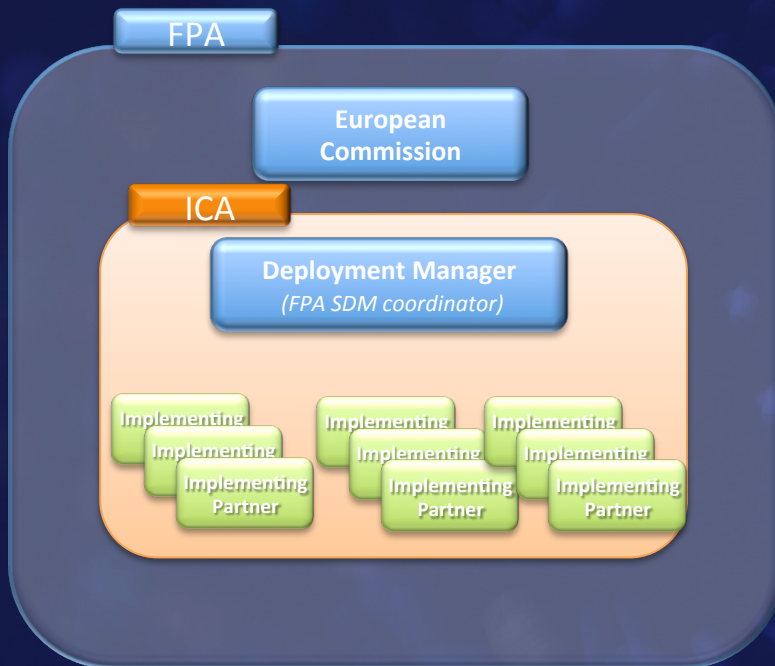




# Delivery

- Deployment takes place in the legal framework of the **“SESAR Deployment Framework Partnership Agreement (FPA)”**
  - FPA signed on the 5<sup>th</sup> of December 2014 by the European Commission and the SESAR Deployment Alliance consortium,
  - establishing the management level and implementation level of the SESAR deployment governance.
  - FPA is an open and evolving framework that all implementing partners have to join to access EU grants,
  - accomplished by an Internal Cooperation Agreement ICA connecting all implementing partners.

# Accession



- ✓ Formally all stakeholders, awarded with INEA projects, have to sign both the FPA and the ICA to become FPA partners.
- ✓ FPA partners have the option to become member of the Deployment Manager



# FPA processes

The Deployment Manager has the role of FPA coordinator

- will support and be a coordination service center for each implementing project
- through the FPA coordination work package included in the project proposals submitted to the INEA call,
- which is estimated corresponding to a very limited amount of the total projects costs

As Coordinator of SESAR Framework Partnership Agreement



Action Plan, monitoring and reporting



Payment, check and audit

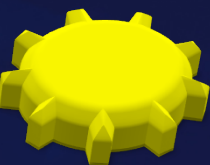


Information flow



Be action coordinator for every Implementation Project





# Funding Processes

- Grant Agreements
  - will bound INEA and the beneficiary(ies) for the reception and management of the grants.
- Deployment Manager in its role of FPA coordinator
  - will manage the distribution of the financial support agreed and issued by INEA to the implementing projects;
- The FPA coordination activities
  - will be cofunded by the EC within the activity of the projects, and by the partners of the projects according to the indications included in the project proposal and in the terms and conditions of the ICA

# OUR MISSION TOGETHER





Massimo Garbini: Managing Director

Nicolas Warinsko: Director Technical and Operations - Deputy Managing Director

Heiko Teper: DP Realisation Manager

Mariagrazia La Piscopia: Planning Manager Deputy DTO

Michel Gorog: Head of Performance and Financial Systems

Francesco Fei: Expert Financial Systems

Freek De Witte: Head Of Stakeholder Relations

Servane Woff-Lhuissier: Cooperative Arrangements Manager

Cliff Van Craen: Communication Officer

Anna Weszelits: Consultation Platform Manager

Jakub Kepa: Civil ANSPs Liaison Officer

Marita Lintener: Civil Airspace Users Liaison Officer

Luc Laveyne: Civil Airports Liaison Officer



# YOUR ENTRY POINTS

**Civil Airports:**  
**Luc Laveyne**



**Civil Airspace Users:**  
**Marita Lintener**



**Civil ANSPs:**  
**Jakub Kepa**



**Transversal competencies**  
**PLAN – CONSULT – DELIVER**



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**Thank you very much**

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[sesardeploymentmanager.eu](https://sesardeploymentmanager.eu)

**Let's deliver together now!**



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