Lightcast

How to Find New Business with SmartReq

The Find A Req tab of SmartReq takes advantage of Lightcast's new job board scraping capabilities. You will see postings from nearly every top job board, including the job boards of the companies themselves.

Steps:
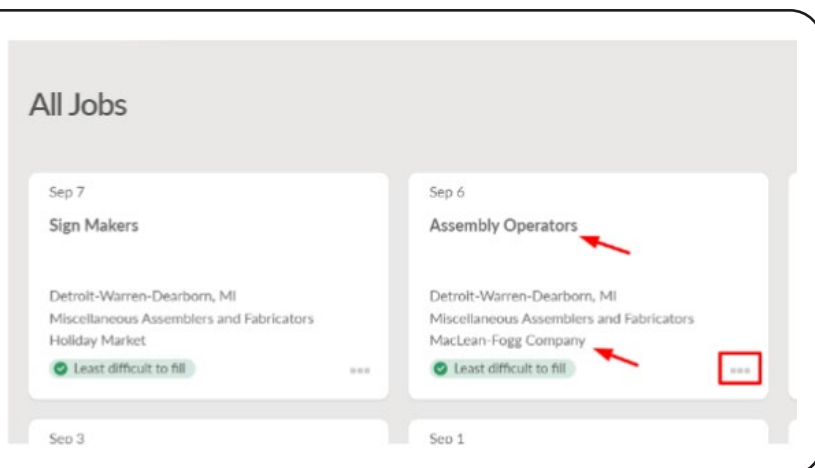
The top menu has four selectors:

1. Presets (covered later)   2. Job Titles   3. Markets   4. Companies (company names)

Preset	0 Job Titles	0 Markets	0 Companies	
My Preset	or Paste a Resume	Excludes Remote	Excludes Staffing	🔍

You do not have to make a selection for each field. However, doing so makes the job posting selections more precise.

Optional: You can paste a resume under the Job Titles selector option to see what companies are trying to hire the candidate you have.

Results

Job postings are returned as individual cards. You will see the date the posting was found, the job title, the location, the company that put out the posting, and a Difficulty to Fill reading.

By clicking the 3 dots in the bottom right corner, you have the option to see the posting on the actual website it was taken from.

You can save all of the cards into a CSV for offline research. The CSV includes all key information as well as links to the original postings.