

# Agility in Sourcing

## Awareness training In-class

### Training summary

This training helps you to increase value from your sourcing engagement given today's challenges of accelerating digitization, technology transformation and growing complexity. It includes inspiration, advanced thinking and guidance on how to optimize end-2-end performance and client-supplier collaboration in a turbulent environment.

### Target audience

The training is interesting for all roles - from both client and supplier side - involved in establishing and managing sourcing relationships, actively exploring alternative ways to increase value from sourcing relations.

### Training objectives

- Participants are challenged to think within the Agility in Sourcing Manifesto and underlying values to better understand what to do when returning to their workplace and want to optimize their sourcing engagement(s)
- Participants are able to increase agility and identify value improvements in their sourcing engagement(s) by applying a number of principles in their day-2-day practice
- Participants are challenged to actually capture opportunities to increase value and/or reduce waste in their client-supplier collaboration

### Contents

- Agility in Sourcing positioning - market developments, trends and call for action.
- Manifesto for Agility in Sourcing
- Increasing value throughout the Sourcing Lifecycle
  - o Increase flexibility in your Sourcing Strategy with the Agile Sourcing Strategy Framework
  - o Reduce Time to Value using Lean Agile Procurement
  - o Start your transition 'ahead of the curve' with the Transition Canvas
  - o Continuously optimize performance and anticipate change during Dynamic Delivery
- Management of change - "How to get started?"

### Format

The in-class training is open to a maximum of 8 participants, allowing sufficient personal space. Students work individually and in teams. They learn through information sharing, discussions and hands-on exercises.

The Sourcing Network's training facility is located in a fully rebuilt cowshed in the rural outskirts of Breda, providing you offside calm and inspiration to fully concentrate on your training.

*The Sourcing Network*  
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### Language

The training can be given in Dutch or English, depending on participants preference.

### Pricing

595 Euro, VAT excluded. Materials, lunch, drinks included.