

RDU Bid Opportunities & Small Business Workshop

January 29, 2026

Balfour Beatty | **metcon**
BUILDINGS ■ INFRASTRUCTURE

A JOINT VENTURE

Balfour Beatty



Raleigh-Durham
Airport Authority

Small Business Program

Small Business Program

- Open to any business that meets the size standard
- Size standard: Average annual gross receipts of \$3,000,000 or less over the previous 5 years
- RDUAA is committed to the inclusion of all small businesses, including women and minorities in contracting opportunities.



Small Business Goal

- RDU sets one goal for the participation of SB
 - Based on the scope of work and the availability of SB firms.
- The SB goal is calculated as a percentage of the total contract, inclusive of all change orders and amendments.
- Bidders should include SBs in real, substantial and meaningful roles to achieve the goal.
- SB Goal – **6%**



Certification Standards

- Business size verification required
- NCDOT and NCDOA certified Small Business Enterprises (SBE) firms are eligible to apply and receive reciprocity
- Online SB certification is available through [RDUAA Small Business Contract Compliance System](#)

How to Find Certified Firms

Visit: www.rdu.com/smallbusinessdirectory

Search by:

- Business Name,
- Business description (i.e., “printing”, “surveying”)
- Certification type:
 - Small Businesses (“SBE”)



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Questions?

RDU Bid Opportunities Balfour Beatty / Metcon

January 29, 2026

Trent Johnson – Balfour Beatty

Balfour Beatty | **metcon**
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Balfour Beatty

Agenda



- Introductions
- About Us
- Upcoming Opportunities Q1/Q2 2026
 - Runway Grading and Drainage
 - Runway 5L-23R Preservation
 - Lumley Road Relocation
 - Terminal 2 Landside Expansion
 - DP 1D, and BHS
- Future Opportunities
 - John Brantley Blvd.
 - DP B and C
 - Aviation Parkway / National Guard Interchange
- Prequalification/Bid Access

About Us

- Balfour Beatty has been performing CMR work at RDU since 2011
- Completed 16 projects for RDU prior to current programs
- CMR for the Runway 5L-23R Replacement Program
- Joint Ventured with Metcon in 2022
- Balfour Beatty / Metcon is CMR for Terminal 2 Landside Expansion and the Aviation Parkway / National Guard Interchange
- In association partnership with RBI and Varnedoe Construction



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Runway 5L-23R Replacement Program



Grading and Drainage





Scope of Construction

- Erosion Control Measures
- Stabilization of Low-Lying Areas
- Earthwork (Approx. 4 Million CY)
- Drainage (Approx. 40K LF)
- Stormwater Treatment
- Environmental Protection Measures
- Temporary Vehicle Access Road (VSR) Installation (partial)



Scope of Construction

- Clearing and Grubbing
- Earthwork
- Storm Drainage
- Temporary ESC Drainage
- Erosion and Sediment Control
- Permanent Seeding
- Blasting
- Crushing/Screening
- CIP Concrete
- Surveying
- Security Guards
- Security Fencing
- Cement Stabilization
- Demolition
- Trucking
- Aggregate
- General Trades

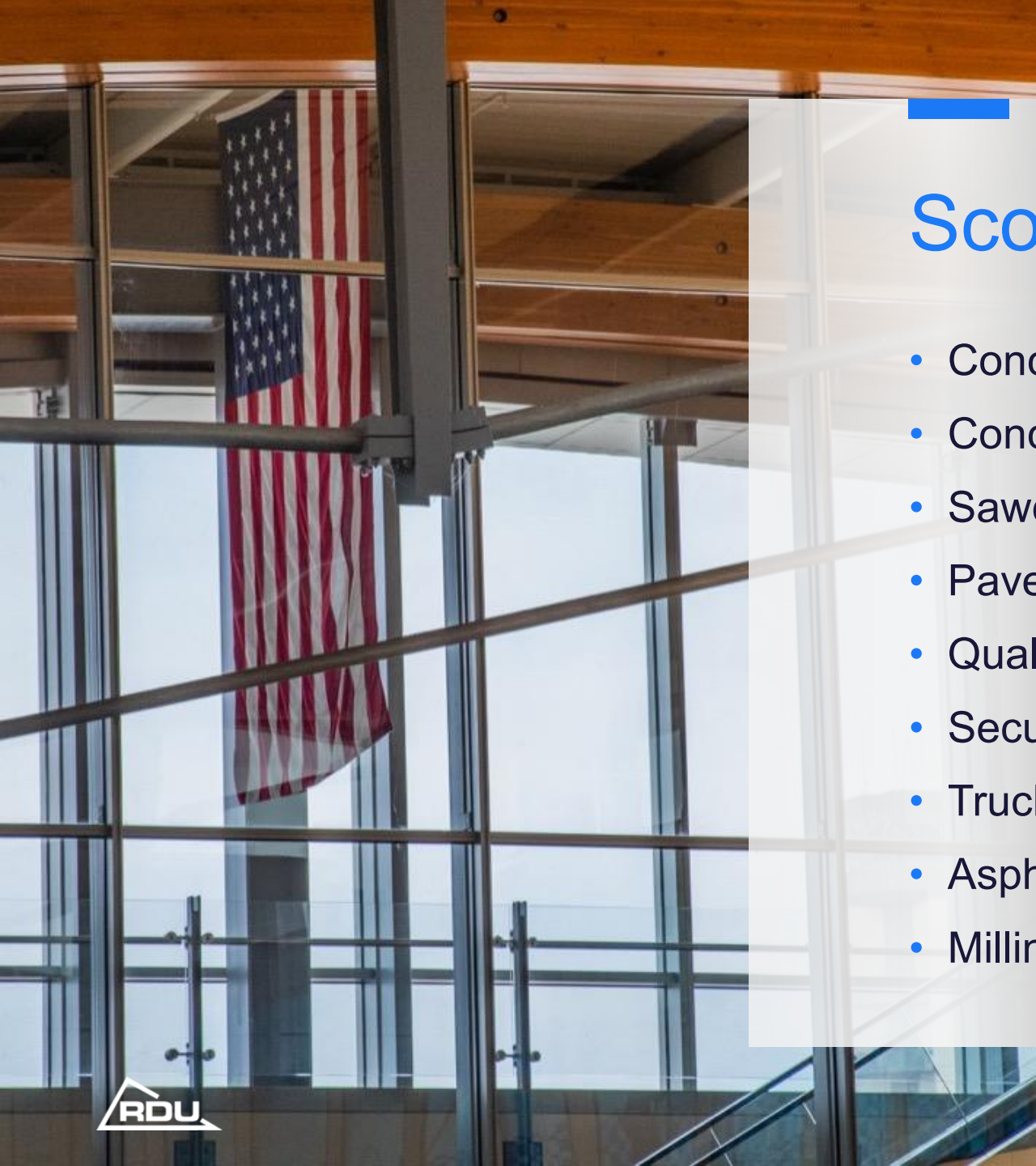


Schedule

- Project is underway with the Early Grading and Drainage Packages.
 - Full Grading & Site Development
 - Bid February 26, 2026
 - May 2026 Notice to Proceed
 - Lumley Road Relocation
 - Bid Feb 2026
 - Spring 2026 Construction Start
 - COR Phase II Utility Relocation
 - Bid Feb 2026
 - Spring 2026 Construction Start

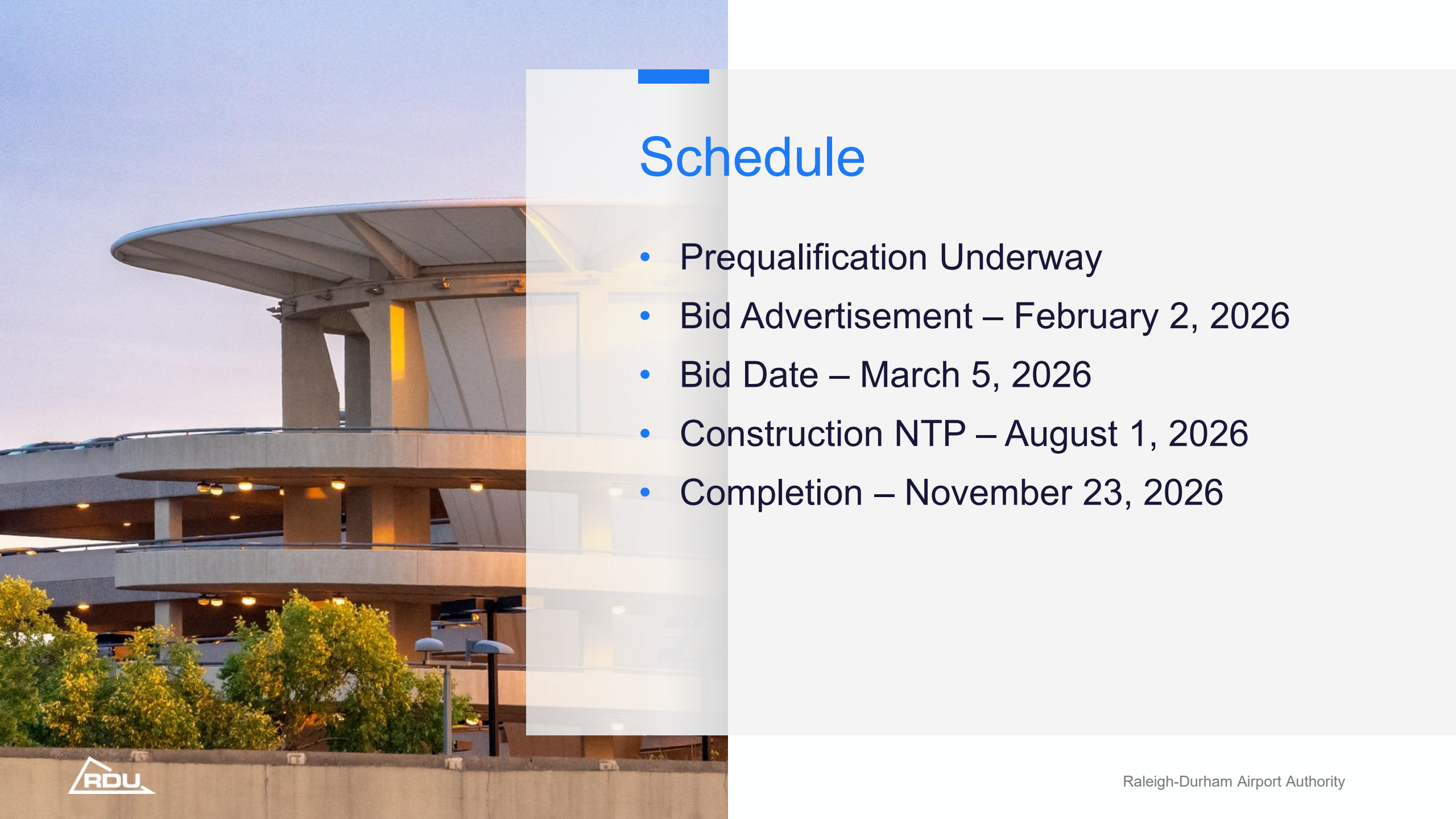
Scope of Construction – Runway Preservation





Scope of Construction

- Concrete Demolition
- Concrete Paving
- Sawcutting
- Pavement Markings
- Quality Control
- Security Guards
- Trucking
- Asphalt Paving
- Milling

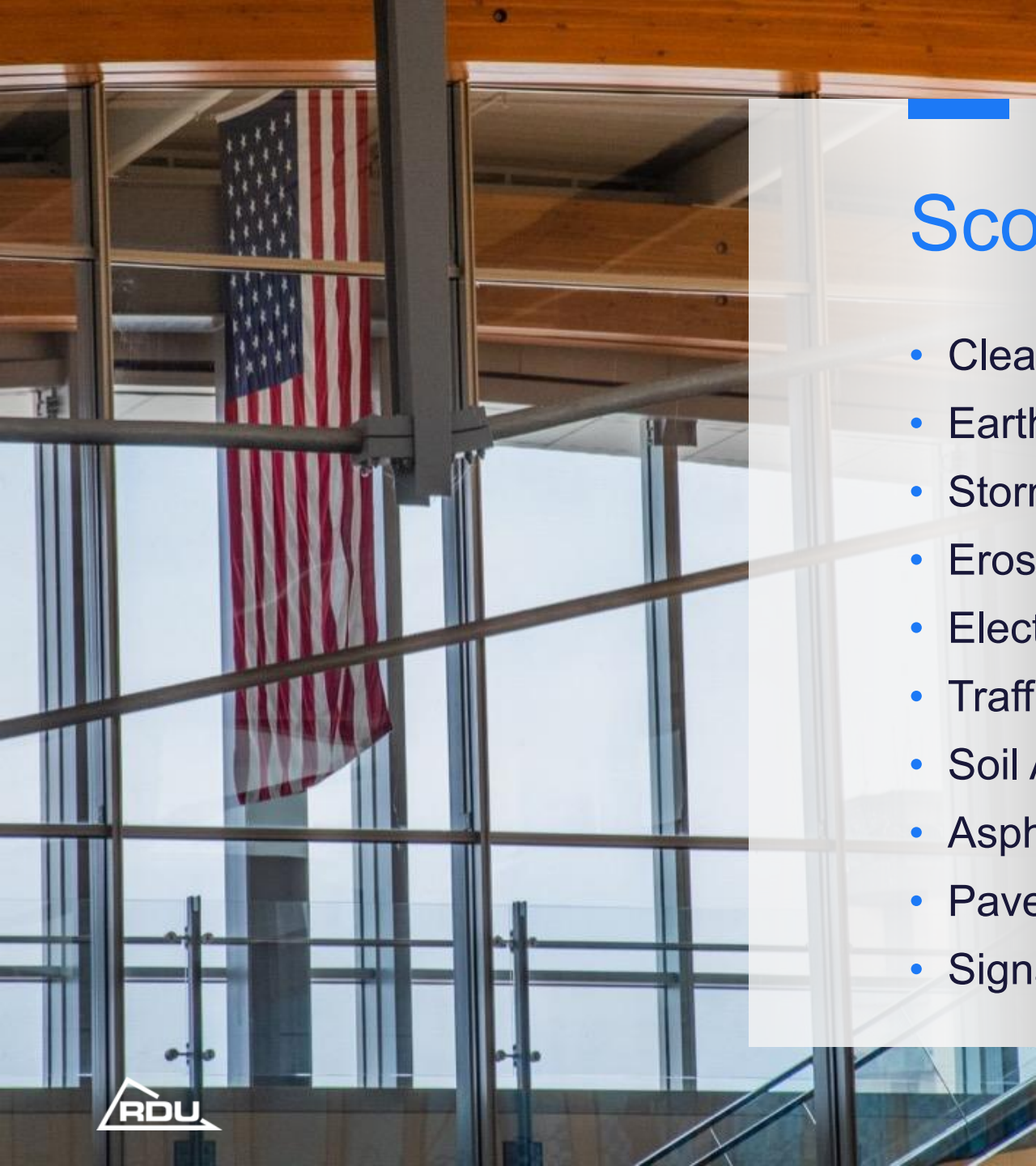


Schedule

- Prequalification Underway
- Bid Advertisement – February 2, 2026
- Bid Date – March 5, 2026
- Construction NTP – August 1, 2026
- Completion – November 23, 2026

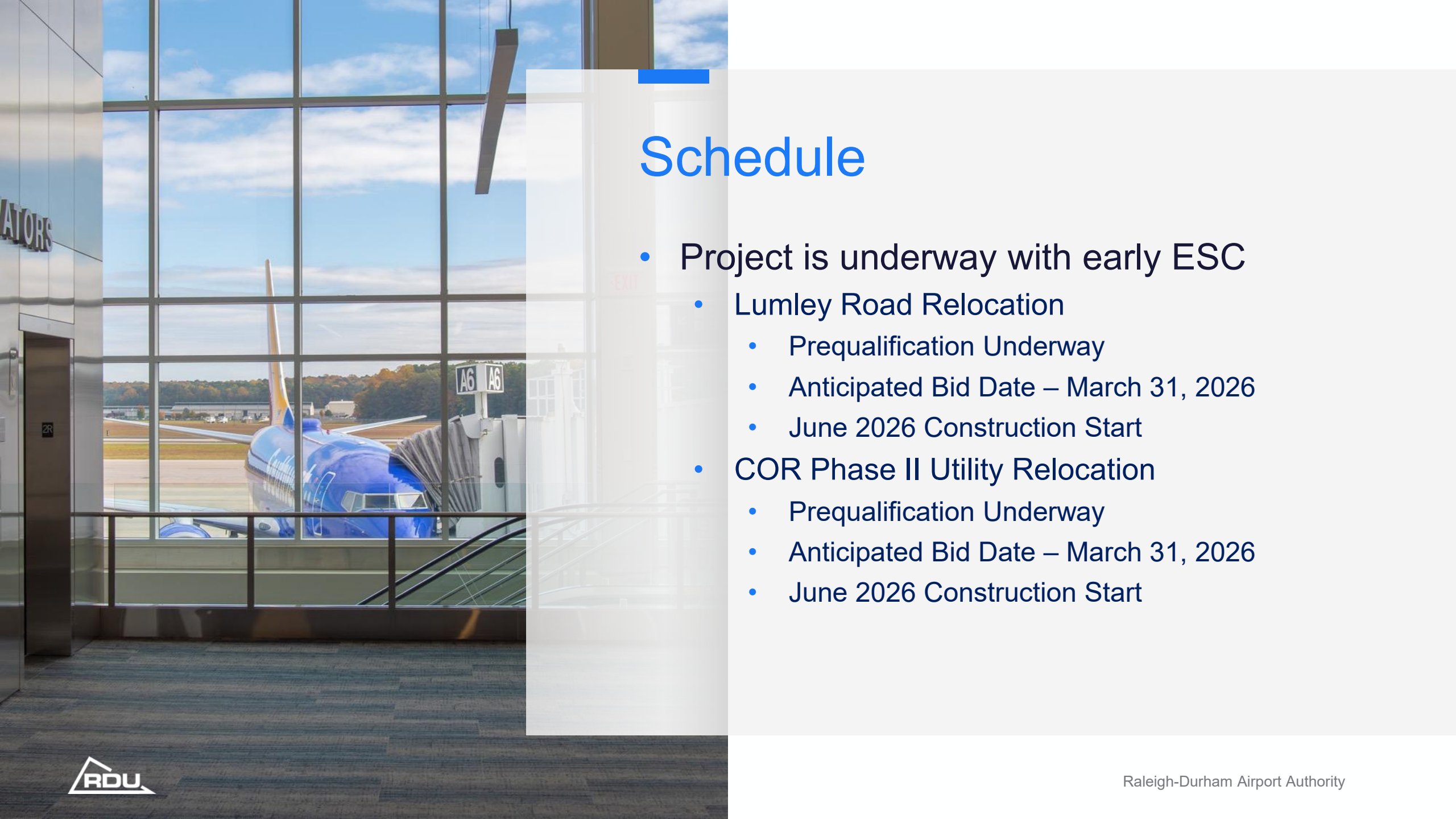
Scope of Construction – Lumley Road





Scope of Construction

- Clearing and Grubbing
- Earthwork
- Storm Drainage
- Erosion and Sediment Control
- Electrical Ductbanks
- Traffic Signals
- Soil Abatement
- Asphalt Paving
- Pavement Markings
- Signage
- Surveying
- Security Fencing
- Demolition
- Trucking
- Aggregates
- General Trades
- Sanitary Sewer
- Domestic Water
- Landscaping



Schedule

- Project is underway with early ESC
 - Lumley Road Relocation
 - Prequalification Underway
 - Anticipated Bid Date – March 31, 2026
 - June 2026 Construction Start
 - COR Phase II Utility Relocation
 - Prequalification Underway
 - Anticipated Bid Date – March 31, 2026
 - June 2026 Construction Start



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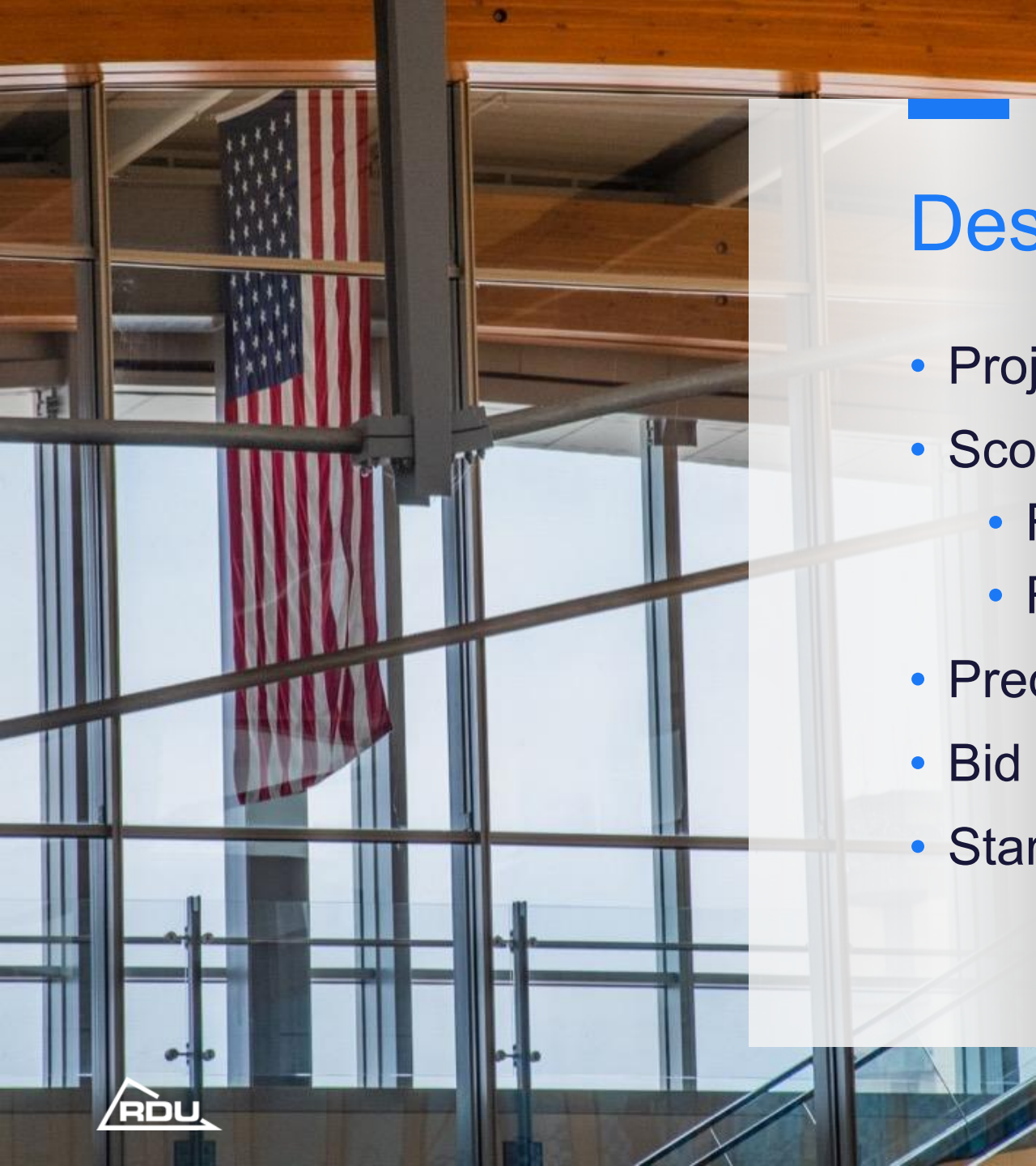
Terminal 2 Landside Expansion

A photograph of the Raleigh-Durham International Airport Terminal 2 at sunset. The building features a large, curved, metallic roof structure supported by a tall, central pylon with cables. The sky is a mix of orange, red, and blue. The terminal's glass facade reflects the sky. In the foreground, there's a paved area with some traffic lights and a small sign with the number '4'.

Scope of the Project

- Terminal 2 Landside Building:
 - Multi-level Terminal Expansion
 - Customs & Border Protection
 - Passenger Departure and Arrival Processing
 - New Baggage Handling System
 - Multiple Design Packages
 - Phased North and South Expansion

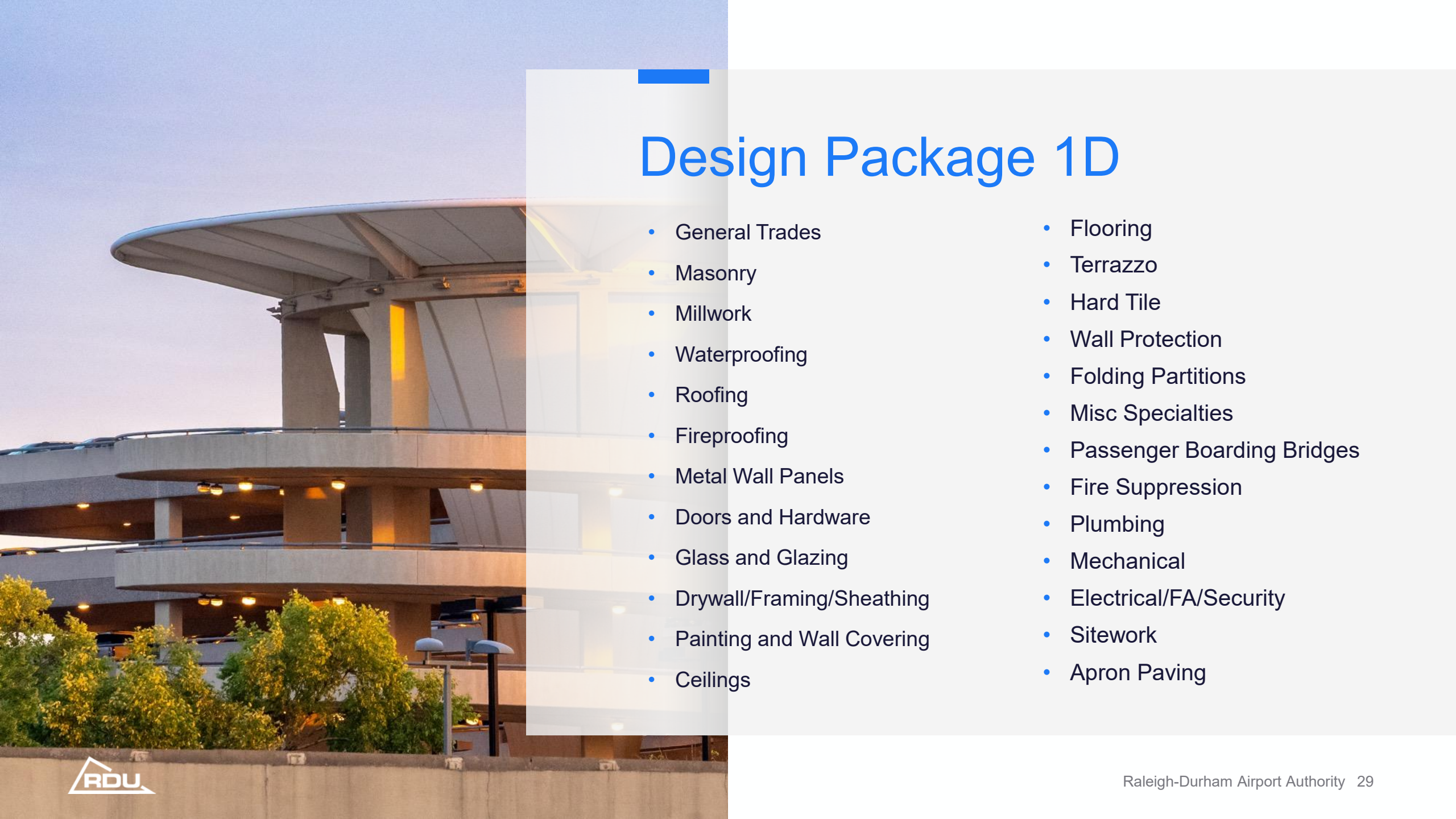




Design Package 1D

- Project Budget ~ \$120,000,000
- Scope
 - Full Expansion of North Terminal
 - Renovations of Existing North
- Prequalification – Underway
- Bid Dates – May 2026
- Start Date – July 2026





Design Package 1D

- General Trades
- Masonry
- Millwork
- Waterproofing
- Roofing
- Fireproofing
- Metal Wall Panels
- Doors and Hardware
- Glass and Glazing
- Drywall/Framing/Sheathing
- Painting and Wall Covering
- Ceilings
- Flooring
- Terrazzo
- Hard Tile
- Wall Protection
- Folding Partitions
- Misc Specialties
- Passenger Boarding Bridges
- Fire Suppression
- Plumbing
- Mechanical
- Electrical/FA/Security
- Sitework
- Apron Paving



Design Package BHS

- Project Budget ~ \$120,000,000
- 2 Phases North and South (\$10M / \$110M)
- Scope
 - New Baggage Handling Systems for T2 North Expansion Areas
 - Replacement of Existing T2 BHS System along with South Expansion
- Phase 1 Prequalification – Begins February 2026
- Bid Dates – Anticipated June 2026
- Start Date – September 2026



BAG
CLAIM

1



sports
gear



BHS Scope - North

- Installation of new Baggage Handling Systems for T2 North Expansion
- New Bag

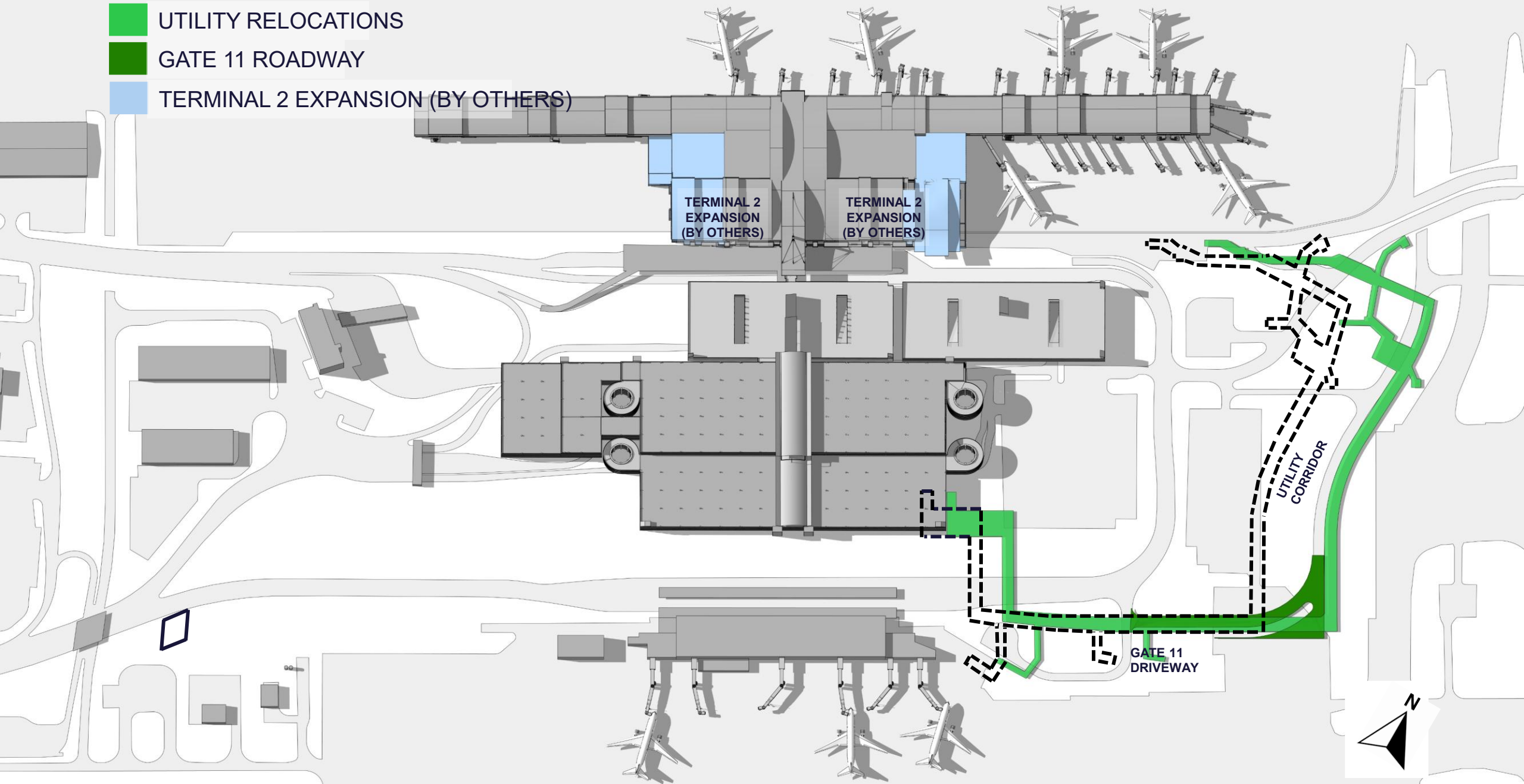


A photograph of an airport tarmac at dusk or dawn. In the background, a large United Airlines aircraft (N871UA) is parked with its cargo door open. To its right, another United aircraft (N652RW) is visible. In the foreground, a Delta Connection aircraft (N301PQ) is parked. Ground service vehicles and equipment are scattered around the planes. The text "John Brantley Boulevard" is overlaid in large white letters.

John Brantley Boulevard

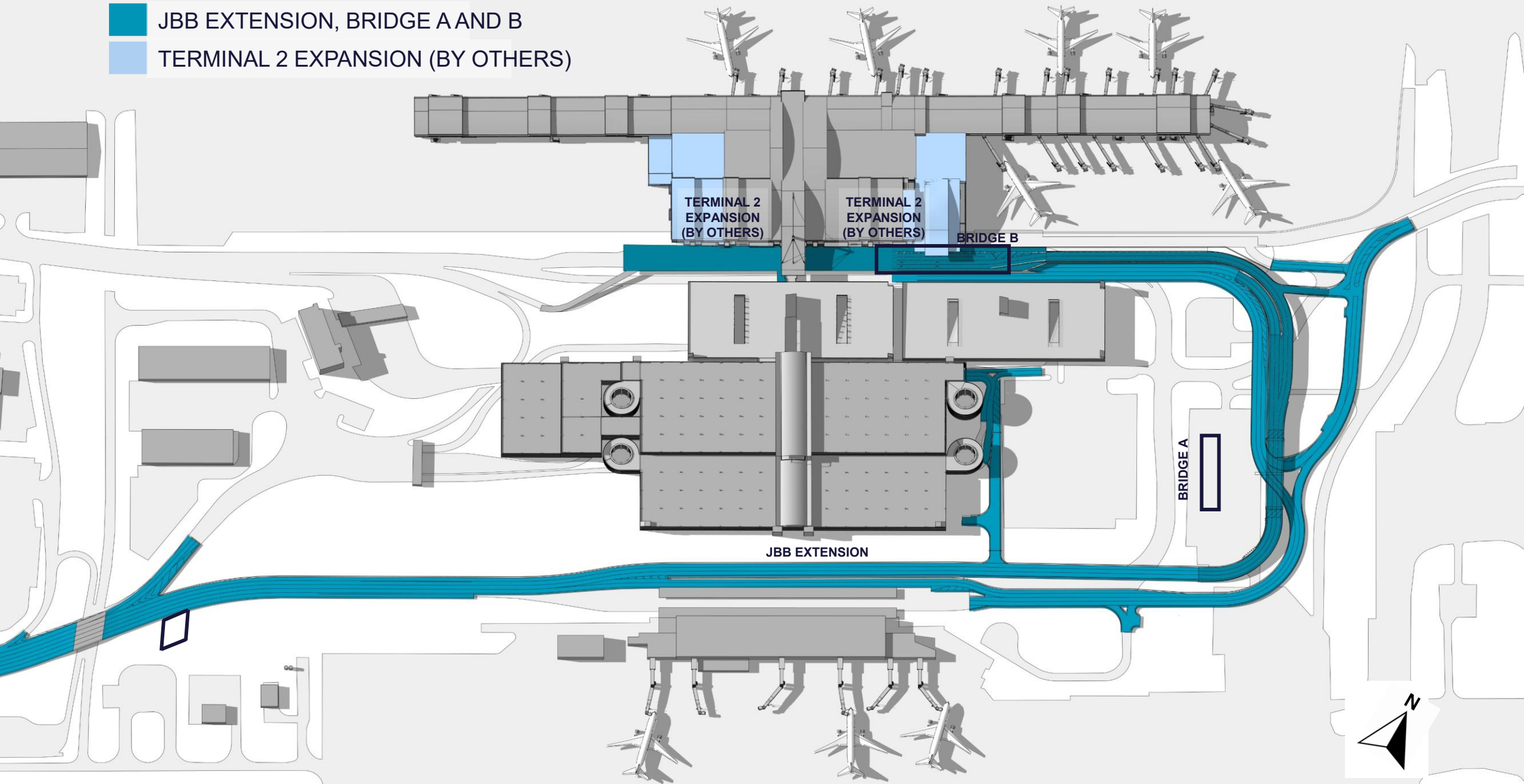
DESIGN PACKAGE A

- UTILITY RELOCATIONS
- GATE 11 ROADWAY
- TERMINAL 2 EXPANSION (BY OTHERS)



DESIGN PACKAGE B & C

- JBB EXTENSION, BRIDGE A AND B
- TERMINAL 2 EXPANSION (BY OTHERS)



Schedule

- Package A - Underway
- Package B – Roadway Enabling Package
 - Bid Date – Q2/27
 - Construction Start – Immediately After
- Package C – Bridges and Roadway Realignment
 - Bid Date – Q4 2027
 - Construction Start – Immediately After

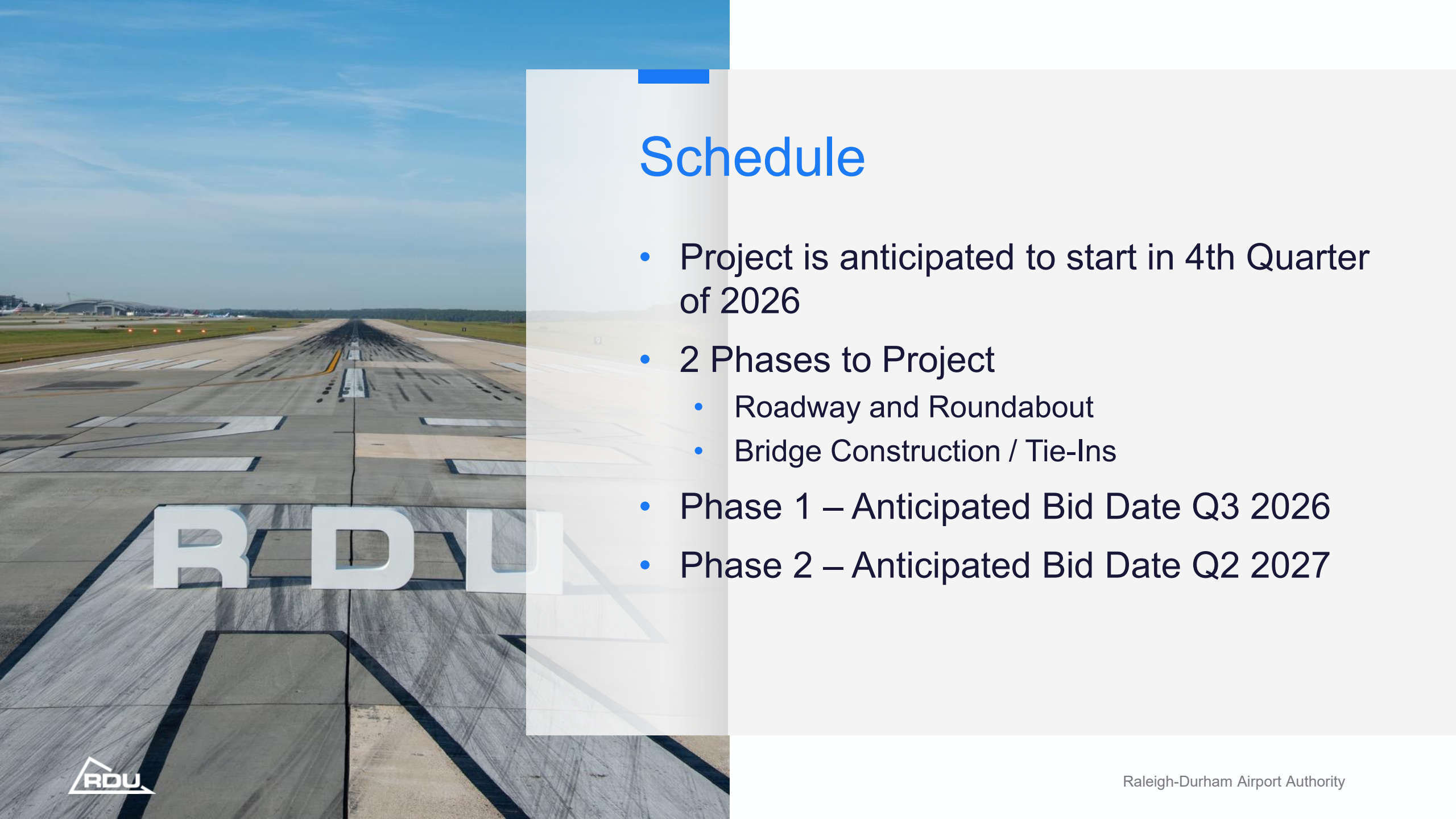


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Aviation Parkway/National Guard Drive Interchange

Scope of Construction





Schedule

- Project is anticipated to start in 4th Quarter of 2026
- 2 Phases to Project
 - Roadway and Roundabout
 - Bridge Construction / Tie-Ins
- Phase 1 – Anticipated Bid Date Q3 2026
- Phase 2 – Anticipated Bid Date Q2 2027



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Prequal and Bid Opportunity Access

Prequalification Instructions

- All 1st tier subcontractors must be prequalified with Balfour Beatty or Balfour Beatty / Metcon
- Part A (Financial Prequalifications) must be completed on Building Connected. If firm does not have a current prequalification status with Balfour Beatty (required annually)
- Part B (Project Specific) must be completed and sent to respective project team.
- Prequalification applications and instructions are posted for each project opportunity on RDU's website and our Building Connected site.
- **Building Connected Plan Room** - http://app.buildingconnected.com/_/risk/public-invite/5430e7a75cdc2e0300dd757d
- **RDU Business Opportunity Site** - <https://www.rdu.com/do-business-with-rdu/business-opportunities/>

Bid Manual Access

- Bid Manuals once available are accessed through plan room on Building Connected.
 - http://app.buildingconnected.com/_/risk/public-invite/5430e7a75cdc2e0300dd757d
- Bid Manual link can also be accessed through RDU's business opportunities portal:
 - <https://www.rdu.com/do-business-with-rdu/business-opportunities/>
- All addendums will be posted on Building Connected at the link above and emailed out to interested bidders.
- A list of current prequalified 1st tier bidders will be available in Tab 7 of the project Bid Manual once Bid Manual is posted.



Program Contacts

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Victor Malcolm (Runway Program)
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SB Contacts

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Questions?

RDU Bid Opportunities - New South / Right Build

January 29, 2026

Nate Plank – New South



NEW SOUTH
CONSTRUCTION

NEW SOUTH
CONSTRUCTION

RBI
RIGHT BUILD INTERNATIONAL

VARNEDOE
CONSTRUCTION
INC.

EVOKE
Studio | Architecture

New South-Right Build-Varnedoe, A Joint Venture



Raleigh-Durham International Airport Terminal 2 Restroom Refresh



MEET THE PROJECT TEAM

Ownership Team



Terrance Swint, Project Manager

Thiane Carter, Director of Small Business Programs

CM Team



New South-Right Build-Varnedoe, A Joint Venture

Architecture Team



Angie Cano-Flores, Associate

MEET THE TEAM



M A T T
R I G G S

Vice President
New South



K A R L
D A V I S

President
Right Build



A N D R E W
C O N N E L L

Vice President
New South



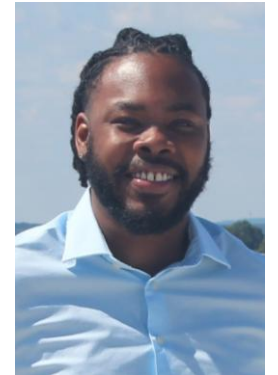
S C O T T
W O L Y N E C

Sr. Precon Manager
New South



N A T E
P L A N K

Sr. Project Manager
New South



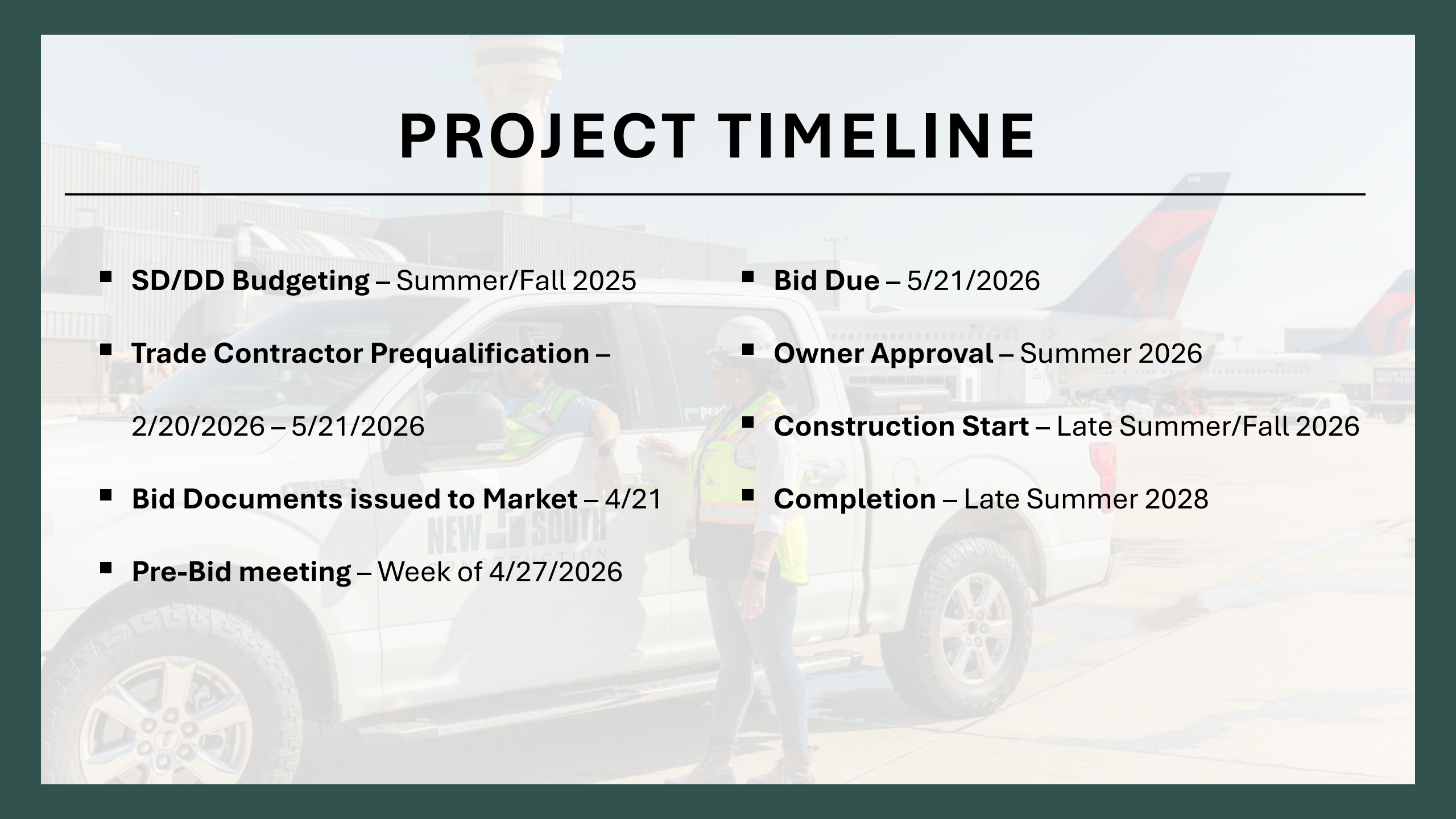
D A Y S H O N
B Y N U M

Project Manager
Right Build



New South-Right Build-Varnedoe, A Joint Venture

PROJECT TIMELINE

- 
- **SD/DD Budgeting** – Summer/Fall 2025
 - **Trade Contractor Prequalification** – 2/20/2026 – 5/21/2026
 - **Bid Documents issued to Market** – 4/21
 - **Pre-Bid meeting** – Week of 4/27/2026
 - **Bid Due** – 5/21/2026
 - **Owner Approval** – Summer 2026
 - **Construction Start** – Late Summer/Fall 2026
 - **Completion** – Late Summer 2028

PROJECT OVERVIEW

- Budget: **\$20+ MM**
- **22,000 SF**
- **8 Restroom Clusters**



PROJECT OVERVIEW

- Demolition of Existing Restroom Finishes
- Upgraded Floor, Wall & Ceiling Finishes
- Refreshed Lighting & Plumbing
- New Vanities & Water Closet Enclosures



SCOPES OF WORK

- Demolition
- Millwork
- Ceilings
- Doors & Hardware
- Terrazzo Flooring
- Wall Tile
- Painting
- Toilet Partitions & Accessories
- Framing & Gypsum Assemblies
- Fire Protection
- Plumbing
- HVAC
- Electrical
- Final Cleaning

TYPICAL QUALIFICATIONS

Submission of an Online Prequalification	Master Services Agreement (MSA)	Building Connected Trade
▪ Company Information ▪ Experience Modifier Rating (EMR) ▪ OSHA Rate ▪ Financials for Some Contract Values ▪ References	▪ Boilerplate General Contract Terms ▪ Exhibits Adjusted Project-to-Project	▪ Contractor Directory ▪ Solicit Trades ▪ Contractors Organized by Trade ▪ Divides Trades between Precon Team

DIVERSITY STANCE

New South-RBI-Varnedoe is committed to having a diverse, equitable, and inclusive workplace in which our employees, subcontractors, vendors, and industry partners are reflective of our industry and of our community.

- Increased Engagement
- Facilitate Opportunities for Growth & Collaboration
- Lasting Impact on the Communities



QUESTIONS? REACH OUT



Overall Project
Questions, Contact
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Scan the QR Code
To Let Us Know You
Were Here!



New South-Right Build-Varnedoe, A Joint Venture