

# **Product Management Associate**

Place of work: London, UK / Zug, CH / Remote

Hours: Full-time

### **About Valour**

Valour is the digital asset investment arm of Defi Technologies. At DeFi Technologies, the mission is to help institutional and retail investors navigate the complex, hyper-growth disruptive world of Decentralised Finance and digital assets.

Backed by leading entrepreneurs and investors in the fintech space, Valour aims to be the digital asset manager of choice. We have super ambitious growth plans; through leveraging our deep expertise in digital assets and emerging technologies married with the best practise in investment and risk management of leading traditional financial institutions - we will offer investors access to decentralised finance without any of the operational complexities or technical risk associated with direct investment. A way to invest with confidence, without compromising on the standards required of other investments in any other asset class.

Our first offerings are simple listed products that help investors access the best opportunities in the digital asset space. Following their success on the NGM stock exchange in Sweden, we are continuing our growth trajectory and bringing new innovative products to investors across Europe. We're working to become the world's leading digital asset - and we're looking for great people to help us achieve this.

## **Job Description**

This is a unique opportunity for the right ambitious candidate to to be a key early team member of a high growth, high quality start-up in a cutting edge-disruptive industry. The Product Management Associate will play a central role in issuing new products, bringing them to markets across Europe and maintaining them in good standing.

The successful candidate can therefore play a role in growing the product offer of Valour. The position reports to the Head of Product Management, but this is a flat structured team where a start-up mentality is essential. No job should be too small, and none too big - they must be a team player obsessed with helping the organisation thrive and achieve excellence at every level.

They will demonstrate excellent interpersonal skills in dealing with colleagues and counterparts across all functions such that within a short time in order to support. They will act professionally, inclusively and produce work of impeccable quality. The role will offer the right candidate exceptional exposure, learning opportunities and fast-paced career progression.

# **Key Responsibilities Include:**

- Managing product issuance process interacting with internal and external stakeholders.
- Managing the product listing process with European exchanges.
- Maintaining product documentation to ensure compliance with regulatory requirements and enable smooth onboarding by brokers and market makers.
- Running a pipeline of product ideas and initiatives to keep Valour a step ahead of the competition.

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 Filling the gaps: being happy to help wherever needed and stretching from high level strategy down to detailed delivery.

# What we're looking for

- High attention to detail: able to connect product structure, product data, supporting documentation and listing requirements.
- Driven and disciplined: we aim to aggressively launch new and exciting products, so ability to manage listings and various projects to deadlines is paramount.
- Great communicator: proven ability to work with a wide range of different individuals and able to flex style in different situations.
- Numerate: able to build and understand excel models and understand how to manage data to streamline listing process and documentation production and updates.
- You will coordinate with regulators to assure alignment with internal resources and projects.
- You will gather and define product requirements and define project scope.
- You will collaborate with stakeholders across the business to support the roadmap.
- Pace and bias to action: able to get things done efficiently and effectively without fuss.

# **Qualifications/Skills**

- 3-5+ years' experience in financial services; relevant education
- Good understanding of financial products and general understanding of the ETF landscape;
- Ability to efficiently manage and prioritise own time and efforts to deliver analysis and insights at pace;
- Excellent Excel and PowerPoint skills ability to quickly produce quality presentations and robust Excel models will be important
- Even better if you have experience in digital assets and financial services!

#### We offer

- Flat hierarchy and fast growing environment
- Ability to work to bring in ideas and work independently
- Gain deep insights into the fastest growing areas in asset management and finance: ETFs
  and crypto assets. You'll learn about product structuring, market infrastructure and generally
  the end-to-end process of providing an 'investment experience' to investors of all stripes.
- Work in an inspiring, dynamic, and rapidly growing industry
- Join a team-oriented and entrepreneurial culture

## **To Apply**

- Your CV
- A short cover letter explaining why you're a good fit for the role
- An example of a project plan you have had to put together or manage in the past and explain the main challenges involved in executing it