PERSEFONI + BAIN & COMPANY

Combines the power of cuttingedge SaaS based carbon accounting with decades of experience creating value through driving rapid decarbonization while unlocking value for the world's largest organizations.







PERSEFONI

Persefoni is the premier, intelligent climate platform built for enterprises and institutional investors to easily calculate, analyze, manage, and report on their realtime carbon footprint.

As the ERP of Carbon, the Persefoni SaaS platform provides users a single source of carbon truth for their organization and enables them to manage their carbon transactions and inventory with the same rigor and transparency as their financial ones.

- → Enables firms to calculate portfolio and fund baselines on accelerated timelines – reducing the time of manual calculations by 95%
- → Turn financial, operational, and supply chain data into certified carbon footprint data
- → **Platform extends to portfolio companies** for their internal carbon accounting

BAIN & CO

Bain & Company is a global consultancy that helps the world's most ambitious change makers define the future. Across 63 offices in 38 countries, we work alongside our clients as one team with a shared ambition to achieve extraordinary results, outperform the competition, and redefine industries.

- → **PE activity is 3X larger** than the one of the next largest consulting company
- → 800+ projects since 2016 on climate change and emissions

Three core launch offerings

CARBON VALUE CREATION PLAN & BASELINE

Beyond managing risks, decarbonization can serve as a critical value-creation lever (cost reduction, customer value proposition improvement, multiple expansion, carbon tax mgmt.).

Outcomes

- → Transparency on carbon footprint and updatable baseline
- → Clear plan / roadmap for decarbonization, with prioritized levers and impact estimated
- → Enablers identified with mobilization plan

CARBON VALUE-UNLOCK ROADMAP

Carbon emissions of portfolios are increasingly subject to regulations, LP scrutiny and represent great value creation opportunities. Yet, you cannot reduce/improve something if you don't know the point of departure with a level of accuracy that is actionable.

Outcomes

- → Portfolio carbon footprint
- → Updatable baseline for progress tracking
- → Carbon process maturity assessment
- → High-level plan for portfolio decarbonization (prioritization of companies and levers)

CARBON DILIGENCE

Superior carbon footprint or the ability of the target decarbonize is becoming critical to the deal thesis for many GPs given LP pressure, regulations, risks, and large value creation potential.

Outcomes

- → Outside-in carbon footprint of target
- → Ambitions and best practices of relevant set of peers/competitors
- → Target's point of departure
- $\label{eq:high-level} \rightarrow \mbox{High-level decarbonization} \\ \mbox{levers}$