

Sales Consultant Public Sector

Brandenburg & Berlin

Do you want to contribute to the digital world of the future and shape a company with your own hands? Are you already familiar with the public sector and managing tenders? Look forward to a motivated team and an exciting working environment at **D-LABS!**

WHO WE ARE MISSING, IS YOU!

YOUR PROFILE

- You have successfully completed a degree in business, public administration or similar fields.
- You have some practical experience in the public or private sector and are familiar with the sales environment.
- As a team player, you approach challenges in a responsible, solution-oriented and structured way.
- Ideally you not only speak excellent German and some English, you also have a good hand at "Behördendeutsch". You feel comfortable around tenders and forms of all kinds.
- You are interested in user-centered digital solutions and processes, know how to inspire others with your ideas and enjoy traveling in the region from time to time.

YOUR TASKS

- You advise and support our sales team in establishing and developing customer relations in the public sector.
- You also work on tenders for for-the-public projects and play an active role in spreading the word in the public sector!
- You constantly expand your network of contacts and communicate with our partners from local communities to the German government.

You know you're the one for us – but you don't fulfill all requirements? Convince us! We love to hear from you.

SOUNDS GOOD! WHAT NOW?

Are you ready?

Please contact: **Elina Bass-Mazana**
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