

REQUEST FOR PROPOSAL

Terminal RFP CONCESSIONS OPPORTUNITY

Addendum No. 1

May 28, 2024

Final Date for Questions and Clarifications:
Thursday, July 19, 2024 by 5:00 pm CT

Proposal Due Date:

Monday, August 12, 2024, by 2:00 pm CT

Items	Change/Clarifications
Attachment 1 - Package 9	Added Drip Coffee and Pre-Packaged Food to Percent Rent Category .

Questions	Answers
<p>What gates would be at A pier?</p>	<p>The A pier gates will be renumbered. At this time, gate details are unknown.</p>
<p>If we get to send all of our 3 concepts- Hypothetically could there be a possibility that more than one of our concepts gets awarded?</p>	<p>That is possible.</p> <p>Each proposal must encompass all concepts for the entire package proposed.</p> <p>Review Solicitation 051324 for requirements.</p>
<p>Please provide “Technology, Reference Attachment 5” required as part of Tab 4. The document in Bonfire labeled “Attachment 5” is titled Frictionless Customer Journey.</p>	<p>Attachment 5 is how DFW is providing a frictionless experience. Using the data, explain how you will reduce time and stress for a frictionless experience.</p>
<p>Is D16 (package 7 - flexible retail) - space is where Whataburger is?</p>	<p>No.</p>

Questions	Answers
<p>After submitting proposals- could there be a possibility that if you submit 2 concepts both get approved/awarded?</p>	<p>That is possible.</p> <p>Each proposal must encompass all concepts for the entire package proposed.</p> <p>Review Solicitation 051324 for requirements.</p>
<p>Who is the point of contact to propose a restaurant? What are they looking for in a business to be approved in the airport?</p>	<p>Review Solicitation 051324 for requirements and Attachment 1 - Package Documents.</p>
<p>How do you define a regional brand?</p>	<p>Regional brands exist within a limited geographical area of the country.</p>
<p>Can we bid one store inside one of the RFP packet not the whole 3 stores?</p>	<p>No.</p> <p>Each proposal must encompass all concepts for the entire package proposed.</p> <p>Review Solicitation 051324 for requirements.</p>

Questions	Answers
<p>Do you have a forecast of enplanements (or passenger) increase due to the 9 new gates mentioned for Pier A and C</p>	<p>No, not at this time.</p>
<p>Why not digitalize the entire bidding and procurement process?</p>	<p>Our digital technology (Bonfire) is a new application for our solicitation process, we are asking for a full printed copy to ensure no proposer is deemed non-responsive due to a missed digital upload. Future solicitations are expected to be electronic only.</p>