

## Exhibit D: Pro Forma

**Describe your company's projection of sales and expenses for the first three years of operation. Include explanations with respect to any increase or decrease.**

<b>Note Year</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>
<b>Total Sales</b>	\$	\$	\$
Percent Change in Sales vs Prior Year	%	%	%
<b>Total Cost of Sales</b>	\$	\$	\$
Percent of Sales	%	%	%
<b>Gross Income</b>	\$	\$	\$
Percent of Sales	%	%	%
<b>Total G&amp;A Expenses</b>	\$	\$	\$
Percent of Sales	%	%	%
<b>Income Before Fixed Costs</b>	\$	\$	\$
Percent of Sales	%	%	%
<b>Total Occupancy Costs</b>	\$	\$	\$
Percent of Sales	%	%	%
<b>Earnings Before Interest, Taxes, Depreciation and Amortization</b>	\$	\$	\$
Percent of Sales	%	%	%
Percentage of Gross Receipts	%	%	%
Minimum Annual Guarantee	\$	\$	\$
Sponsorship Fee(s)	\$	\$	\$
<b>Total Revenue to Airport</b>	\$	\$	\$

Please complete Attachment 2 – Sales Expectation Information with explanations of Year 1 Sales drivers and assumptions. Please explain your Exhibit D Pro Forma Year 1 sales expectations and what factors were used in those calculations. Please indicate what average ticket price and transaction volume assumptions were used in calculating your projected Year 1 sales