

Doing Business with DFW Airport

Important Facts to Know and Understand

www.dfwairport.com

Do Your Homework

Who is DFW?

Are we a prospective client?

Do we utilize your product or service?

How do we procure your product or service?

Check out Resources at www.dfwairport.com

Supplier Registration

View Solicitation Schedule

Insurance/Bonding – ROCIP 2.0

Capacity Building Program Series

Learn About Business Diversity

MWBE Local Program

ACDBE & DBE Federal Programs

Relevant Market Area

D/MWBE Certification

Study the Bid/Proposal Process

Understand Procurement Method, Requirements & Deadlines

Attend Pre-Bid & Proposal Events

Don't Give Up After the First Bid

Deliver Excellent Customer Service